

## Export Sales Highlights

This summary is based on reports from exporters for the period December 8 - 14, 2000.

**Wheat:** Net sales of 500,700 metric tons (MT) were 5 percent above the previous week and 23 percent above the 4-week average. Increases were reported for Indonesia (165,000 MT), Nigeria (83,500 MT), Mexico (48,800 MT), Japan (47,500 MT), South Korea (45,700 MT), and Taiwan (43,400 MT). Exports of 387,700 MT were 45 percent below the previous week and 29 percent under the 4-week average. The primary destinations were Mexico (57,900 MT), Italy (57,500 MT), Egypt (56,800 MT), South Korea (51,100 MT), the Philippines (50,000 MT), and Thailand (30,800 MT).

**Corn:** Net sales of 961,800 MT were off 27 percent from the previous week, but 15 percent over the 4-week average. Major increases were reported for unknown destinations (315,700 MT), Japan (138,300 MT), Mexico (93,000 MT), Egypt (73,400 MT), Ecuador (50,000 MT), and Saudi Arabia (45,200 MT). Exports of 899,700 MT were 13 percent over the previous week and 9 percent over the 4-week average. The primary destinations were Japan (307,000 MT), Mexico (158,600 MT), Taiwan (56,700 MT), South Korea (55,100 MT), Canada (49,900 MT), and Saudi Arabia (45,200 MT).

**Barley:** Net sales of 4,900 MT resulted as increases for Japan (5,000 MT) were partly offset by 100 MT for Mexico. Exports of 2,200 MT were all to Mexico.

**Sorghum:** Net sales of 170,000 MT were 8 percent above the prior week and 68 percent above the 4-week average. Mexico (150,700 MT) and Japan (19,300 MT) were the buyers. Exports of 102,700 MT were two and one-third times the previous week and 6 percent over the 4-week average. The destinations were Mexico (94,000 MT) and Japan (8,700 MT).

**Rice:** Net sales of 53,900 MT were 62 percent below the previous week's marketing-year high and 16 percent under the 4-week average. The major buyers were Haiti (12,700 MT), Mexico (10,300 MT, of which 10,200 MT was rough), Brazil (6,000 MT--all rough), Nicaragua (6,000 MT--all rough), Guatemala (5,700 MT--all rough), and El Salvador (4,300 MT--all rough). In addition, 400 MT of rough rice were reported to Honduras. Exports of 80,400 MT slipped 14 percent from the prior week, but were 17 percent above the 4-week average. The primary destinations were Turkey (14,700 MT), Mexico (14,300 MT), Haiti (12,700 MT), the Netherlands (7,700 MT), and the Philippines (7,300 MT).

**Soybeans:** Net sales of 546,000 MT were 42 percent below the previous week and 35 percent below the 4-week average. Increases for China (213,400 MT), South Korea (114,000 MT), Japan (108,200 MT), the Netherlands (60,500 MT), Indonesia (60,000 MT), and Mexico (51,700 MT) were partially offset by decreases for unknown destinations (55,000 MT). Exports of 334,900 MT were down 63 percent from the prior week and 58 percent from the 4-week average. The primary recipients were the Netherlands (118,500 MT), China (75,900 MT), Japan (69,400 MT), and Mexico (52,200 MT).

**Soybean Cake and Meal:** Net sales of 217,900 MT were 18 percent below the previous week's level, but 14 percent above the 4-week average. Increases were for Egypt (64,800 MT), Canada (25,300 MT), unknown destinations (21,500 MT), Turkey (20,300 MT), and the Philippines (16,300 MT). Exports of 118,800 MT were up 2 percent from the previous week and 11 percent from the 4-week average. The main destinations were the Philippines (21,500 MT), Canada (18,200 MT), Saudi Arabia (16,500 MT), Egypt (15,800 MT), and Panama (11,900 MT).

**Soybean Oil:** Net sales of 16,900 MT were two and three-fifths times the previous

week, but 6 percent under the 4-week average. Major increases for Egypt (14,000 MT), South Korea (5,000 MT), Trinidad (4,000 MT), and Colombia (3,100 MT) were partially offset by reductions of 15,000 MT for unknown destinations. Optional origin sales of 300 MT for Guatemala were declared U.S. origin. Exports of 17,600 MT--a marketing-year high--were 9 percent above the prior week and two and four-fifths times the 4-week average. The destinations were Egypt (12,000 MT), Mexico (5,100 MT), and Panama (500 MT).

**Cotton:** Net Upland sales of 156,200 RB were 82 percent above the prior week and two-thirds over the 4-week average. The major buyer was Canada (61,100 RB), followed by Japan (22,700 RB), Taiwan (22,700 RB), Mexico (13,100 RB), and South Korea (7,100 RB).

Net sales of 8,400 RB for delivery in 2001/2002 were primarily to Japan (4,300 RB). Exports of 110,600 RB were 12 percent more than the previous week and 19 percent over the 4-week average. The primary destinations were Mexico (47,000 RB), Turkey (15,800 RB), Canada (8,500 RB), and South Korea (8,100 RB).

**Hides and Skins:** Net sales of 424,700 pieces were 6 percent below the previous week and 10 percent under the 4-week average. Whole cattle hide sales of 384,400 pieces were primarily for South Korea (246,800 pieces) and Taiwan (64,100 pieces). Exports of 369,100 pieces were down 19 percent from the prior week and 21 percent from the 4-week average. Whole cattle hide shipments of 340,900 pieces were destined mainly for South Korea (192,300 pieces), Taiwan (40,300 pieces), and China (38,000 pieces).

Net sales of 14,400 wet blues were mainly to Japan (8,400 grain split) and Hong Kong (3,200 grain split). Exports of 24,100 hides were destined primarily for Hong Kong (6,500 grain split), China (5,900 unsplit), and Japan (2,100 unsplit and 2,000 grain split). Net sales of splits totaling 930,300 pounds were 17 percent over the previous week, but 43 percent below the 4-week average. The major buyers were Hong Kong (467,600 pounds), Taiwan (270,000 pounds), and China (135,000 pounds). Exports of 1,069,100 pounds were 43 percent below the prior week and 52 percent below the 4-week average. Hong Kong (732,600 pounds) was the main destination.

#### U. S. EXPORT SALES AS OF DECEMBER 14, 2000

##### SUMMARY - CURRENT WEEK AND MARKETING YEAR

###### SUMMARY OF CURRENT AND PREVIOUS WEEK'S TRANSACTIONS FOR CURRENT MARKETING YEAR BY REPORTING CATEGORY

| COMMODITY                    | : WEEK<br>ENDING | : NEW<br>SALES | : PURCHASES<br>FROM FOREIGN | : BUY-BACKS<br>& CANCELLA- | : EXPORTS | : OUTSTANDING<br>SALES |
|------------------------------|------------------|----------------|-----------------------------|----------------------------|-----------|------------------------|
|                              |                  | : 1/ (+)       | : SELLERS                   | 2/ (-)                     | : TIONS   | 3/ (-)                 |
|                              |                  |                |                             |                            |           | 4/ (-)                 |
| ----- 1000 METRIC TONS ----- |                  |                |                             |                            |           |                        |
| -----                        |                  |                |                             |                            |           |                        |
| ALL WHEAT                    | : 12/07          | 512.2          | 20.4                        | 15.8                       | 703.3     | 3230.3                 |
|                              | : 12/14          | 613.6          | 76.5                        | 36.4                       | 387.7     | 3343.3                 |
| WHEAT PRODUCTS               | : 12/07          | 0.4            | 0.                          | *                          | 0.6       | 7.3                    |
|                              | : 12/14          | 0.9            | 0.                          | *                          | 0.4       | 7.9                    |
| RYE                          | : 12/07          | 0.             | 0.                          | 0.                         | 0.        | 0.                     |
|                              | : 12/14          | 0.             | 0.                          | 0.                         | 0.        | 0.                     |

|                         |         |        |                    |       |       |        |
|-------------------------|---------|--------|--------------------|-------|-------|--------|
| OATS                    | : 12/07 | 0.     | 0.                 | 0.    | 0.    | 0.     |
|                         | : 12/14 | 0.5    | 0.                 | 0.    | 0.    | 0.5    |
| BARLEY                  | : 12/07 | *      | 0.                 | 0.    | 50.0  | 211.6  |
|                         | : 12/14 | 5.0    | 0.                 | 0.1   | 2.2   | 214.4  |
| CORN                    | : 12/07 | 1400.4 | 0.8                | 87.7  | 794.4 | 6663.7 |
|                         | : 12/14 | 1002.3 | -52.5              | 93.0  | 899.7 | 6725.8 |
| GRAIN SORGHUM           | : 12/07 | 168.9  | 0.                 | 11.5  | 44.3  | 860.4  |
|                         | : 12/14 | 170.8  | 0.                 | 0.8   | 102.7 | 927.8  |
| SOYBEANS                | : 12/07 | 1029.4 | 79.6               | 2.3   | 896.8 | 5886.2 |
|                         | : 12/14 | 581.4  | 9.6                | 25.9  | 334.9 | 6097.3 |
| SOYBEAN CAKE &<br>MEAL  | : 12/07 | 268.4  | 0.                 | 1.2   | 116.3 | 1161.8 |
|                         | : 12/14 | 222.3  | 0.                 | 4.4   | 118.8 | 1260.9 |
| SOYBEAN OIL             | : 12/07 | 6.6    | 0.                 | *     | 16.2  | 83.2   |
|                         | : 12/14 | 16.9   | 0.                 | 0.    | 17.6  | 82.5   |
| ALL RICE                | : 12/07 | 154.0  | 12.7               | 0.7   | 93.1  | 604.3  |
|                         | : 12/14 | 54.0   | 0.                 | 0.1   | 80.4  | 577.9  |
|                         | :       | -----  | 1000 RUNNING BALES | ----- |       |        |
| ALL UPLAND<br>COTTON    | : 12/07 | 93.9   | 0.                 | 8.2   | 98.6  | 2584.3 |
|                         | : 12/14 | 157.4  | 0.                 | 1.2   | 110.6 | 2629.9 |
| AMERICAN PIMA<br>COTTON | : 12/07 | 7.7    | 0.                 | 3.0   | 6.7   | 250.7  |
|                         | : 12/14 | 4.7    | 0.                 | 1.0   | 22.2  | 232.2  |
|                         | :       | -----  | 1000 PIECES        | ----- |       |        |
| CATTLE HIDES -<br>WHOLE | : 12/07 | 434.8  | 0.                 | 20.7  | 427.6 | 3143.1 |
|                         | : 12/14 | 396.1  | 0.                 | 11.7  | 340.9 | 3186.5 |

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FOOTNOTES FOR PAGES 2 & 3: DATA SHOWN MAY NOT ADD DUE TO ROUNDING.

1/ INCLUDES INCREASES RESULTING FROM NEW SALES, UPWARD CONTRACT ADJUSTMENT, SHIFTS IN DELIVERY PERIOD FROM ONE MARKETING YEAR TO ANOTHER AND CHANGES FROM ONE COMMODITY TO ANOTHER.

2/ NET FOREIGN PURCHASE ACTIVITY. A PURCHASE FROM A FOREIGN SELLER IS A TRANSACTION CONTRACTING TO BUY U.S. PRODUCED COMMODITY FROM A FIRM OUTSIDE THE U.S. -- NOT INVOLVING A CANCELLATION OR BUY-BACK OF A REPORTED SALE.

3/ INCLUDES DECREASES RESULTING FROM BUY-BACK OF ALL OR PART OF A CONTRACT BALANCE BY MUTUAL CONSENT, UNILATERAL CANCELLATION BY ONE PARTY WHICH COULD RESULT IN A CONTRACT DISPUTE, DOWNWARD CONTRACT ADJUSTMENTS, SHIFTS IN DELIVERY PERIOD FROM ONE MARKETING YEAR TO ANOTHER, AND CHANGES FROM ONE COMMODITY TO ANOTHER.

4/ DOES NOT INCLUDE EXPORTS FOR EXPORTER'S OWN ACCOUNT.

SUMMARY - CURRENT WEEK - NEXT MARKETING YEAR

SUMMARY OF CURRENT AND PREVIOUS WEEK'S TRANSACTIONS

FOR NEXT MARKETING YEAR BY REPORTING CATEGORY

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| COMMODITY               | WEEK<br>ENDING | NEW<br>SALES<br>:1/ (+) | PURCHASES<br>FROM FOREIGN<br>SELLERS2/(-) | BUY-BACKS<br>& CANCELLA-<br>TIONS 3/(-) | OUTSTANDING<br>SALES |
|-------------------------|----------------|-------------------------|---|---|----------------------|
|                         |                |                         | 1000 METRIC TONS                          |   | MILLION<br>BUSHELS   |
| ALL WHEAT               | : 12/07        | 0.                      | 0.  | 0.                                      | 6.5 0.2              |
|                         | : 12/14        | 0.                      | 0.  | 0.                                      | 6.5 0.2              |
| WHEAT PRODUCTS          | : 12/07        | 0.                      | 0.  | 0.                                      | 0. -                 |
|                         | : 12/14        | 0.                      | 0.  | 0.                                      | 0. -                 |
| RYE                     | : 12/07        | 0.                      | 0.  | 0.                                      | 0. -                 |
|                         | : 12/14        | 0.                      | 0.  | 0.                                      | 0. -                 |
| OATS                    | : 12/07        | 0.                      | 0.  | 0.                                      | 0. -                 |
|                         | : 12/14        | 0.                      | 0.  | 0.                                      | 0. -                 |
| BARLEY                  | : 12/07        | 0.                      | 0.  | 0.                                      | 0. 0.                |
|                         | : 12/14        | 0.                      | 0.  | 0.                                      | 0. 0.                |
| CORN                    | : 12/07        | 0.                      | 0.  | 0.                                      | 0. 0.                |
|                         | : 12/14        | 0.                      | 0.  | 0.                                      | 0. 0.                |
| GRAIN SORGHUM           | : 12/07        | 0.                      | 0.  | 0.                                      | 0. 0.                |
|                         | : 12/14        | 0.                      | 0.  | 0.                                      | 0. 0.                |
| SOYBEANS                | : 12/07        | 0.                      | 0.  | 0.                                      | 30.0 1.1             |
|                         | : 12/14        | 0.                      | 0.  | 0.                                      | 30.0 1.1             |
| SOYBEAN CAKE &<br>MEAL  | : 12/07        | 0.                      | 0.  | 0.                                      | 0. -                 |
|                         | : 12/14        | 0.                      | 0.  | 0.                                      | 0. -                 |
| SOYBEAN OIL             | : 12/07        | 0.                      | 0.  | 0.                                      | 0. 0.                |
|                         | : 12/14        | 0.                      | 0.  | 0.                                      | 0. 0.                |
| ALL RICE                | : 12/07        | 0.                      | 0.  | 0.                                      | 0. 0.                |
|                         | : 12/14        | 0.                      | 0.  | 0.                                      | 0. 0.                |
| ALL UPLAND<br>COTTON    | : 12/07        | 14.1                    | 0.  | 0.                                      | 234.1 -              |
|                         | : 12/14        | 8.4                     | 0.  | 0.                                      | 242.5 -              |
| AMERICAN PIMA<br>COTTON | : 12/07        | 0.                      | 0.  | 0.                                      | 15.9 -               |
|                         | : 12/14        | 3.7                     | 0.  | 0.                                      | 19.5 -               |
| CATTLE HIDES -<br>WHOLE | : 12/07        | 0.                      | 0.  | 0.                                      | 0. -                 |
|                         | : 12/14        | 0.                      | 0.  | 0.                                      | 0. -                 |

COMPARISON - SALES & EXPORTS

OUTSTANDING EXPORT SALES AND EXPORTS - CURRENT MARKETING YEAR

SUMMARY AND COMPARISON OF SELECTED COMMODITIES 1/

| COMMODITY        | : WEEK : OUT- :WEEKLY :CUMULATIVE EXPORTS: TOTAL : OFFICIAL |                         |         |                   |  |  |
|------------------|---|-------------------------|---------|-------------------|--|--|
|                  | : END- :STANDING:EXPORTS : : FOR : COMMIT-:USDA EXPORT      |                         |         |                   |  |  |
|                  | : ING : SALES : : MARKETING YEAR : MENT 2/:PROJECTIONS      |                         |         |                   |  |  |
|                  |   | 1000                    | MILLION | 1000              |  |  |
|                  |   | ----- METRIC TONS ----- | BUSHELS | -- METRIC TONS -- |  |  |
| HARD RED WINTER: | 12/07 1074.9 243.3 5367.0 197.2 6441.8                      |                         |         |                   |  |  |
| WHEAT            | : 12/14 1092.6 115.0 5481.9 201.4 6574.5                    |                         |         |                   |  |  |
|                  | :YR AGO 1087.5 223.4 6942.9 255.1 8030.5                    |                         |         |                   |  |  |
|                  | :   |                         |         |                   |  |  |
| SOFT RED WINTER: | 12/07 389.9 81.9 2572.7 94.5 2962.6                         |                         |         |                   |  |  |
| WHEAT            | : 12/14 408.9 52.3 2625.0 96.5 3033.8                       |                         |         |                   |  |  |
|                  | :YR AGO 858.6 145.9 2173.6 79.9 3032.2                      |                         |         |                   |  |  |
|                  | :   |                         |         |                   |  |  |
| HARD RED SPRING: | 12/07 841.8 183.5 3000.7 110.3 3842.5                       |                         |         |                   |  |  |
| WHEAT            | : 12/14 853.1 103.7 3104.4 114.1 3957.5                     |                         |         |                   |  |  |
|                  | :YR AGO 791.5 200.1 3197.2 117.5 3988.8                     |                         |         |                   |  |  |
|                  | :   |                         |         |                   |  |  |
| WHITE WHEAT      | : 12/07 682.2 176.8 2701.5 99.3 3383.7                      |                         |         |                   |  |  |
|                  | : 12/14 772.0 93.0 2794.4 102.7 3566.4                      |                         |         |                   |  |  |
|                  | :YR AGO 710.1 108.5 2224.3 81.7 2934.3                      |                         |         |                   |  |  |
|                  | :   |                         |         |                   |  |  |
| DURUM WHEAT      | : 12/07 241.5 17.8 633.7 23.3 875.2                         |                         |         |                   |  |  |
|                  | : 12/14 216.8 23.8 657.5 24.2 874.3                         |                         |         |                   |  |  |
|                  | :YR AGO 233.1 35.8 533.5 19.6 766.6                         |                         |         |                   |  |  |
|                  | :   |                         |         |                   |  |  |
| ALL WHEAT        | : 12/07 3230.3 703.3 14275.6 524.5 17505.9                  |                         |         |                   |  |  |
|                  | : 12/14 3343.3 387.7 14663.3 538.8 18006.6 29940 3/         |                         |         |                   |  |  |
|                  | :YR AGO 3680.9 713.7 15071.6 553.8 18752.5                  |                         |         |                   |  |  |
|                  | :   |                         |         |                   |  |  |
| WHEAT PRODUCTS   | : 12/07 7.3 0.6 17.4 - 24.7                                 |                         |         |                   |  |  |
|                  | : 12/14 7.9 0.4 17.7 - 25.7                                 |                         |         |                   |  |  |
|                  | :YR AGO 4.8 0.4 33.1 - 37.9                                 |                         |         |                   |  |  |
|                  | :   |                         |         |                   |  |  |
| RYE              | : 12/07 0. - - - -  |                         |         |                   |  |  |
|                  | : 12/14 0. - - - -  |                         |         |                   |  |  |
|                  | :YR AGO 0. 0. 0. 0. 0.                                      |                         |         |                   |  |  |
|                  | :   |                         |         |                   |  |  |
| OATS             | : 12/07 0. - 0.8 0.1 0.8                                    |                         |         |                   |  |  |
|                  | : 12/14 0.5 0. 0.8 0.1 1.3 30 3/                            |                         |         |                   |  |  |
|                  | :YR AGO 0. 0. 1.3 0.1 1.3                                   |                         |         |                   |  |  |
|                  | :   |                         |         |                   |  |  |
| BARLEY           | : 12/07 211.6 50.0 739.6 34.0 951.2                         |                         |         |                   |  |  |
|                  | : 12/14 214.4 2.2 741.7 34.1 956.1 870 3/                   |                         |         |                   |  |  |
|                  | :YR AGO 73.6 0.1 381.4 17.5 455.0                           |                         |         |                   |  |  |
|                  | :   |                         |         |                   |  |  |
| CORN             | : 12/07 6663.7 794.4 12953.6 510.0 19617.3                  |                         |         |                   |  |  |
|                  | : 12/14 6725.8 899.7 13853.3 545.4 20579.2 57790 3/         |                         |         |                   |  |  |
|                  | :YR AGO 8645.2 949.2 15227.1 599.5 23872.3                  |                         |         |                   |  |  |
|                  | :   |                         |         |                   |  |  |
| GRAIN SORGHUM    | : 12/07 860.4 44.3 1452.4 57.2 2312.9                       |                         |         |                   |  |  |
|                  | : 12/14 927.8 102.7 1555.1 61.2 2482.9 5080 3/              |                         |         |                   |  |  |

|            |     |       |        |       |        |      |        |
|------------|-----|-------|--------|-------|--------|------|--------|
|            | :YR | AGO   | 1136.0 | 223.3 | 1782.3 | 70.2 | 2918.4 |
|            | :   |       |        |       |        |      |        |
| COTTONSEED | :   | 12/07 | 1.2    | 0.2   | 0.9    | -    | 2.1    |
|            | :   | 12/14 | 1.1    | 0.1   | 1.0    | -    | 2.1    |
|            | :YR | AGO   | 5.9    | 0.    | 0.9    | -    | 6.8    |
|            | :   |       |        |       |        |      |        |

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OUTSTANDING EXPORT SALES AND EXPORTS - CURRENT MARKETING YEAR  
SUMMARY AND COMPARISON OF SELECTED COMMODITIES 1/

| COMMODITY               | : WEEK   | OUT-       | : WEEKLY | : CUMULATIVE EXPORTS: |         | TOTAL       | : OFFICIAL    |
|-------------------------|----------|------------|----------|-----------------------|---------|-------------|---------------|
|                         | : END-   | : STANDING | EXPORTS  | FOR                   |         | : COMMIT-   | : USDA EXPORT |
|                         | : ING    | : SALES    |          | : MARKETING YEAR      |         | : MENT 2/   | : PROJECTIONS |
| FLAXSEED                |          |            |          | 1000                  | MILLION | 1000        |               |
|                         |          |            |          | METRIC TONS           | BUSHELS | METRIC TONS |               |
|                         | : 12/07  | 0.         | -        | 5.0                   | 0.2     | 5.0         |               |
|                         | : 12/14  | 0.         | -        | 5.0                   | 0.2     | 5.0         |               |
| SOYBEANS                | : YR AGO | 0.         | 0.       | 0.                    | 0.      | 0.          |               |
|                         | :        |            |          |                       |         |             |               |
|                         | : 12/07  | 5886.2     | 896.8    | 9438.8                | 346.8   | 15325.1     |               |
|                         | : 12/14  | 6097.3     | 334.9    | 9773.7                | 359.1   | 15871.1     |               |
| SOYBEAN CAKE &<br>MEAL  | : YR AGO | 4655.4     | 905.5    | 10058.1               | 369.6   | 25860       |               |
|                         | :        |            |          |                       |         |             |               |
|                         | : 12/07  | 1161.8     | 116.3    | 1039.5                | -       | 2201.2      |               |
|                         | : 12/14  | 1260.9     | 118.8    | 1158.3                | -       | 2419.2      |               |
| SOYBEAN OIL             | : YR AGO | 1227.8     | 180.3    | 1504.6                | -       | 6440        |               |
|                         | :        |            |          |                       |         |             |               |
|                         |          |            |          | MIL.LBS.              |         |             |               |
|                         |          |            |          | -----                 |         |             |               |
| LINSEED OIL             | : 12/07  | 83.2       | 16.2     | 35.0                  | 77.3    | 118.3       |               |
|                         | : 12/14  | 82.5       | 17.6     | 52.7                  | 116.1   | 135.2       |               |
|                         | : YR AGO | 71.5       | 8.5      | 117.9                 | 259.9   | 750         |               |
|                         | :        |            |          |                       |         |             |               |
| SUNFLOWERSEED<br>OIL    | : 12/07  | 91.1       | 4.7      | 31.9                  | 70.3    | 122.9       |               |
|                         | : 12/14  | 93.9       | 5.0      | 36.9                  | 81.4    | 130.9       |               |
|                         | : YR AGO | 171.6      | 11.4     | 84.7                  | 186.8   | 256.4       |               |
|                         | :        |            |          |                       |         |             |               |
| ALL RICE                |          |            |          | 1000 CWT.             |         |             |               |
|                         |          |            |          | -----                 |         |             |               |
|                         | : 12/07  | 604.3      | 93.1     | 822.4                 | 18129.9 | 1426.7      |               |
|                         | : 12/14  | 577.9      | 80.4     | 902.7                 | 19901.4 | 1480.6      |               |
| ALL UPLAND<br>COTTON    | : YR AGO | 611.8      | 68.6     | 997.3                 | 21986.7 | 2520 4/     |               |
|                         | :        |            |          |                       |         |             |               |
|                         |          |            |          | 1000 RUNNING BALES    |         |             |               |
|                         |          |            |          | -----                 |         |             |               |
| AMERICAN PIMA<br>COTTON | : 12/07  | 2584.3     | 98.6     | 1502.5                | -       | 4086.8      |               |
|                         | : 12/14  | 2629.9     | 110.6    | 1613.1                | -       | 4243.0      |               |
|                         | : YR AGO | 3495.4     | 109.2    | 1291.4                | -       | 6850        |               |
|                         | :        |            |          |                       |         |             |               |

|                |          | 1000 PIECES |       |         |   |         |
|----------------|----------|-------------|-------|---------|---|---------|
| CATTLE HIDES - | : 12/07  | 3143.1      | 427.6 | 20931.7 | - | 24074.8 |
| WHOLE          | : 12/14  | 3186.5      | 340.9 | 21272.6 | - | 24459.2 |
|                | : YR AGO | 2620.4      | 321.7 | 19765.5 | - | 22385.9 |
|                | :        |             |       |         |   |         |

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1/ WITH THE EXCEPTION OF EXPORT PROJECTIONS, DATA DO NOT INCLUDE SEED  
AND RELIEF (PL 480, TITLE II). 2/ EQUALS OUTSTANDING SALES PLUS CUMULATIVE EXPORTS  
3/ INCLUDES SMALL QUANTITIES OF PRODUCTS. 4/ EXPORT PROJECTIONS ON "MILLED BASIS"  
AND CUMULATIVE EXPORT DATA ON "PRODUCT WEIGHT BASIS".

WHEAT - HARD RED WINTER MARKETING YEAR 06/01 - 05/31  
OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF DECEMBER 14, 2000

|                         |       | CURRENT MARKETING YEAR |                     | NEXT MARKETING YEAR |          |
|-------------------------|-------|------------------------|---------------------|---------------------|----------|
|                         |       | OUTSTANDING SALES      | ACCUMULATED EXPORTS | OUTSTANDING SALES   |          |
| DESTINATION             |       | : THIS WEEK:           | : YR AGO:           | : THIS WEEK:        | : YR AGO |
|                         | :     |                        |                     |                     |          |
| FORMER SOVIET UNION     | :     | 0.                     | 0.                  | 0.                  | 32.7     |
| GEORGIA                 | :     | 0.                     | 0.                  | 0.                  | 32.7     |
|                         | :     |                        |                     |                     |          |
| JAPAN                   | :     | 209.7                  | 149.8               | 539.8               | 468.3    |
|                         | :     |                        |                     |                     |          |
| TAIWAN                  | :     | 54.9                   | 39.6                | 121.5               | 155.7    |
|                         | :     |                        |                     |                     |          |
| CHINA                   | :     | 0.                     | 0.                  | 11.2                | 0.       |
|                         | :     |                        |                     |                     |          |
| INDIA                   | :     | 0.                     | 0.                  | 0.                  | *        |
|                         | :     |                        |                     |                     |          |
| OTHER ASIA AND OCEANIA: | 121.0 | 189.1                  | 732.7               | 1481.6              | 0.       |
| BAHRAIN                 | :     | 0.                     | 0.                  | 0.                  | 19.0     |
| BANGLADH                | :     | 0.                     | 0.                  | 0.                  | 109.6    |
| INDNSIA                 | :     | 0.                     | 11.7                | 0.                  | 103.4    |
| ISRAEL                  | :     | 65.0                   | 62.1                | 411.0               | 489.8    |
| JORDAN                  | :     | 0.                     | 50.0                | 0.                  | 236.9    |
| KOR REP                 | :     | 56.0                   | 65.3                | 181.7               | 224.9    |
| LEBANON                 | :     | 0.                     | 0.                  | 65.6                | 133.1    |
| MALAYSA                 | :     | 0.                     | 0.                  | 0.                  | 6.3      |
| PHIL                    | :     | 0.                     | 0.                  | 0.                  | 2.2      |
| S LANKA                 | :     | 0.                     | 0.                  | 39.1                | 52.5     |
| THAILND                 | :     | 0.                     | 0.                  | 35.3                | 33.6     |
| U AR EM                 | :     | 0.                     | 0.                  | 0.                  | 6.4      |
| VIETNAM                 | :     | 0.                     | 0.                  | 0.                  | 3.3      |
| YEMEN SA                | :     | 0.                     | 0.                  | 0.                  | 60.6     |
|                         | :     |                        |                     |                     |          |
| AFRICA                  | :     | 382.3                  | 353.8               | 2781.5              | 2693.1   |
| ALGERIA                 | :     | 0.                     | 0.                  | 152.4               | 181.1    |

|                       |       |        |        |        |        |    |    |
|-----------------------|-------|--------|--------|--------|--------|----|----|
| BOTSWANA              | :     | 0.     | 0.     | 4.7    | 11.0   | 0. | 0. |
| CAMROON               | :     | 0.     | 0.     | 5.0    | 0.     | 0. | 0. |
| CO BRAZ               | :     | 0.     | 0.     | 24.3   | 10.5   | 0. | 0. |
| DJIBOUTI              | :     | 0.     | 0.     | 0.     | 16.0   | 0. | 0. |
| EGYPT                 | :     | 226.3  | 281.0  | 1534.9 | 1532.4 | 0. | 0. |
| GABON                 | :     | 0.     | 0.     | 0.     | 5.0    | 0. | 0. |
| KENYA                 | :     | 0.     | 0.     | 0.     | 18.1   | 0. | 0. |
| MOROC                 | :     | 0.     | 0.     | 192.8  | 115.6  | 0. | 0. |
| MOZAMBO               | :     | 0.     | 0.     | 4.4    | 15.5   | 0. | 0. |
| NIGERIA               | :     | 156.0  | 72.8   | 702.7  | 654.5  | 0. | 0. |
| REP SAF               | :     | 0.     | 0.     | 32.4   | 47.9   | 0. | 0. |
| SIER LN               | :     | 0.     | 0.     | 10.6   | 8.4    | 0. | 0. |
| SUDAN                 | :     | 0.     | 0.     | 57.1   | 0.     | 0. | 0. |
| SWAZLND               | :     | 0.     | 0.     | 0.     | 5.6    | 0. | 0. |
| TNZANIA               | :     | 0.     | 0.     | 0.     | 22.8   | 0. | 0. |
| TUNISIA               | :     | 0.     | 0.     | 50.0   | 0.     | 0. | 0. |
| ZAIRE                 | :     | 0.     | 0.     | 0.     | 38.3   | 0. | 0. |
| ZIMBABWE              | :     | 0.     | 0.     | 10.2   | 10.5   | 0. | 0. |
|                       | :     |        |        |        |        |    |    |
| WESTERN HEMISPHERE    | :     | 226.7  | 252.8  | 1295.2 | 2111.5 | 0. | 0. |
| BARBADO               | :     | 1.5    | 0.     | 1.8    | 1.8    | 0. | 0. |
| BELIZE                | :     | 2.1    | 4.5    | 5.5    | 3.0    | 0. | 0. |
| BRAZIL                | :     | 0.     | 0.     | 53.1   | 77.9   | 0. | 0. |
| C RICA                | :     | 0.     | 2.4    | 13.9   | 3.7    | 0. | 0. |
| CANADA                | :     | 0.     | 0.     | 0.1    | 0.     | 0. | 0. |
| CHILE                 | :     | 0.     | 0.     | 7.1    | 187.6  | 0. | 0. |
| COLOMB                | :     | 70.2   | 2.0    | 229.0  | 393.0  | 0. | 0. |
| DOM REP               | :     | 3.0    | 4.5    | 38.2   | 15.7   | 0. | 0. |
| ECUADOR               | :     | 0.     | 8.0    | 16.0   | 47.5   | 0. | 0. |
| GUATMAL               | :     | 0.     | 9.3    | 9.6    | 8.3    | 0. | 0. |
| GUYANA                | :     | 0.     | 0.     | 2.5    | 0.     | 0. | 0. |
| HAITI                 | :     | 8.3    | 0.     | 59.1   | 23.8   | 0. | 0. |
| HONDURA               | :     | 6.2    | 0.     | 17.0   | 5.6    | 0. | 0. |
| MEXICO                | :     | 109.6  | 204.6  | 531.4  | 787.5  | 0. | 0. |
| N ANTIL               | :     | 2.3    | 0.     | 2.4    | 2.8    | 0. | 0. |
| NICARAG               | :     | 0.     | 0.     | 1.5    | 2.7    | 0. | 0. |
| PERU                  | :     | 0.     | 7.0    | 167.5  | 402.4  | 0. | 0. |
| SALVADR               | :     | 10.0   | 3.0    | 33.6   | 25.3   | 0. | 0. |
| TRINID                | :     | 3.0    | 3.5    | 15.2   | 21.6   | 0. | 0. |
| VENEZ                 | :     | 10.4   | 4.0    | 90.7   | 101.5  | 0. | 0. |
|                       | ----- |        |        |        |        |    |    |
| TOTAL KNOWN           | :     | 994.6  | 985.1  | 5481.9 | 6942.9 | 0. | 0. |
| TOTAL UNKNOWN         | :     | 98.0   | 102.4  | 0.     | 0.     | 0. | 0. |
|                       | ----- |        |        |        |        |    |    |
| TOTAL KNOWN & UNKNOWN | :     | 1092.6 | 1087.5 | 5481.9 | 6942.9 | 0. | 0. |
| EXPORTS FOR OWN ACCT  | :     | -      | -      | 0.     | 0.     | -  | -  |
| OPTIONAL ORIGIN       | :     | 0.     | 0.     | -      | -      | 0. | 0. |
|                       | ----- |        |        |        |        |    |    |

WHEAT - SOFT RED WINTER MARKETING YEAR 06/01 - 05/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF DECEMBER 14, 2000

| DESTINATION            | CURRENT MARKETING YEAR                  |         |             | NEXT MARKETING YEAR |             |        |
|------------------------|---|---------|-------------|---------------------|-------------|--------|
|                        | :OUTSTANDING SALES:ACCUMULATED EXPORTS: |         |             | OUTSTANDING SALES   |             |        |
|                        | :THIS WEEK:                             | YR AGO: | :THIS WEEK: | YR AGO              | :THIS WEEK: | YR AGO |
| OTHER WESTERN EUROPE   | : 0.                                    | 0.      | 27.5        | 35.4                | 0.          | 0.     |
| TURKEY                 | : 0.                                    | 0.      | 27.5        | 35.4                | 0.          | 0.     |
| JAPAN                  | : 0.                                    | 8.7     | 3.0         | 17.0                | 0.          | 0.     |
| OTHER ASIA AND OCEANIA | : 98.9                                  | 100.1   | 528.0       | 526.5               | 0.          | 0.     |
| BAHRAIN                | : 0.                                    | 0.      | 0.          | 19.4                | 0.          | 0.     |
| INDNSIA                | : 0.                                    | 0.      | 27.5        | 59.3                | 0.          | 0.     |
| ISRAEL                 | : 13.4                                  | 16.1    | 44.1        | 31.6                | 0.          | 0.     |
| KOR REP                | : 17.0                                  | 0.      | 0.          | 54.6                | 0.          | 0.     |
| LEBANON                | : 0.                                    | 0.      | 5.7         | 7.2                 | 0.          | 0.     |
| N ZEAL                 | : 0.                                    | 0.      | 0.          | 5.5                 | 0.          | 0.     |
| PHIL                   | : 18.5                                  | 34.0    | 241.4       | 111.0               | 0.          | 0.     |
| S LANKA                | : 50.0                                  | 50.0    | 157.5       | 209.1               | 0.          | 0.     |
| U AR EM                | : 0.                                    | 0.      | 28.8        | 28.8                | 0.          | 0.     |
| YEMEN SA               | : 0.                                    | 0.      | 23.0        | 0.                  | 0.          | 0.     |
| AFRICA                 | : 125.5                                 | 510.7   | 1165.1      | 823.2               | 0.          | 0.     |
| CO BRAZ                | : 0.                                    | 0.      | 0.          | 2.9                 | 0.          | 0.     |
| EGYPT                  | : 69.0                                  | 499.0   | 884.7       | 601.6               | 0.          | 0.     |
| ETHIOP                 | : 0.                                    | 0.      | 21.0        | 0.                  | 0.          | 0.     |
| KENYA                  | : 0.                                    | 0.      | 0.          | 28.9                | 0.          | 0.     |
| LIBYA                  | : 32.5                                  | 0.      | 84.3        | 0.                  | 0.          | 0.     |
| MOROC                  | : 12.0                                  | 3.2     | 76.1        | 134.4               | 0.          | 0.     |
| NIGERIA                | : 12.0                                  | 8.5     | 79.2        | 49.4                | 0.          | 0.     |
| REP SAF                | : 0.                                    | 0.      | 19.7        | 6.0                 | 0.          | 0.     |
| WESTERN HEMISPHERE     | : 184.5                                 | 235.2   | 901.4       | 771.6               | 1.3         | 0.     |
| BARBADO                | : 1.6                                   | 2.0     | 0.7         | 1.0                 | 0.          | 0.     |
| BOLIVIA                | : 0.                                    | 0.      | 5.3         | 0.                  | 0.          | 0.     |
| C RICA                 | : 5.0                                   | 13.0    | 26.2        | 22.7                | 0.          | 0.     |
| CHILE                  | : 0.                                    | 0.      | 15.3        | 93.6                | 0.          | 0.     |
| COLOMB                 | : 23.0                                  | 38.8    | 76.9        | 71.6                | 0.          | 0.     |
| DOM REP                | : 0.                                    | 4.5     | 14.8        | 17.1                | 0.          | 0.     |
| ECUADOR                | : 7.5                                   | 6.3     | 29.0        | 19.7                | 0.          | 0.     |
| GUATMAL                | : 0.                                    | 7.8     | 23.7        | 14.0                | 0.          | 0.     |
| GUYANA                 | : 0.                                    | 0.      | 1.6         | 0.                  | 0.          | 0.     |
| HONDURA                | : 3.0                                   | 0.      | 28.1        | 33.8                | 0.          | 0.     |
| JAMAICA                | : 34.6                                  | 29.7    | 41.2        | 43.3                | 0.          | 0.     |
| LW WW I                | : 0.6                                   | 0.      | 0.9         | 0.8                 | 0.          | 0.     |
| MEXICO                 | : 72.2                                  | 107.9   | 390.2       | 277.1               | 0.          | 0.     |
| NICARAG                | : 0.7                                   | 0.      | 6.8         | 7.4                 | 0.          | 0.     |
| PANAMA                 | : 10.5                                  | 3.8     | 12.7        | 10.6                | 1.3         | 0.     |
| PERU                   | : 0.                                    | 5.0     | 76.1        | 39.5                | 0.          | 0.     |
| SALVADR                | : 18.0                                  | 12.0    | 44.9        | 39.0                | 0.          | 0.     |
| TRINID                 | : 4.3                                   | 4.5     | 22.8        | 13.8                | 0.          | 0.     |
| VENEZ                  | : 3.5                                   | 0.      | 84.2        | 66.7                | 0.          | 0.     |

|                         |   |       |       |        |        |     |    |
|-------------------------|---|-------|-------|--------|--------|-----|----|
| TOTAL KNOWN             | : | 408.9 | 854.7 | 2625.0 | 2173.6 | 1.3 | 0. |
| TOTAL UNKNOWN           | : | 0.    | 3.9   | 0.     | 0.     | 0.  | 0. |
| TOTAL KNOWN & UNKNOWN : |   | 408.9 | 858.6 | 2625.0 | 2173.6 | 1.3 | 0. |
| EXPORTS FOR OWN ACCT    | : | -     | -     | 88.6   | 90.5   | -   | -  |
| OPTIONAL ORIGIN         | : | 0.    | 0.    | -      | -      | 0.  | 0. |

WHEAT - HARD RED SPRING MARKETING YEAR 06/01 - 05/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF DECEMBER 14, 2000

| DESTINATION             | CURRENT MARKETING YEAR                                    |         |            | NEXT MARKETING YEAR |             |        |
|-------------------------|---|---------|------------|---------------------|-------------|--------|
|                         | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |            |                     |             |        |
|                         | :THIS WEEK:   | YR AGO: | THIS WEEK: | YR AGO              | :THIS WEEK: | YR AGO |
| EUROPEAN UNION          | 46.4  | 115.7   | 696.7      | 697.8               | 0.          | 33.0   |
| BELGIUM                 | 5.7   | 27.6    | 22.0       | 92.9                | 0.          | 0.     |
| FINLAND                 | 0.  | 0.      | 9.9        | 0.                  | 0.          | 0.     |
| FRANCE                  | 0.  | 0.      | 2.0        | 0.                  | 0.          | 0.     |
| GERM, FR                | 1.0   | 0.      | 20.3       | 0.                  | 0.          | 0.     |
| IRELAND                 | 0.  | 0.      | 1.4        | 0.                  | 0.          | 0.     |
| ITALY                   | 15.0  | 0.      | 392.4      | 280.5               | 0.          | 0.     |
| NETHLDS                 | 0.  | 0.      | 12.2       | 9.6                 | 0.          | 0.     |
| PORTUGL                 | 0.  | 2.5     | 35.2       | 33.6                | 0.          | 33.0   |
| SPAIN                   | 9.3   | 85.6    | 44.0       | 193.6               | 0.          | 0.     |
| SWEDEN                  | 0.  | 0.      | 9.2        | 0.                  | 0.          | 0.     |
| U KING                  | 15.4  | 0.      | 148.0      | 87.6                | 0.          | 0.     |
| OTHER WESTERN EUROPE    | 3.0   | 1.3     | 36.4       | 91.9                | 0.          | 0.     |
| CYPRUS                  | 0.  | 0.      | 11.9       | 0.                  | 0.          | 0.     |
| ICELAND                 | 0.  | 1.3     | 2.9        | 3.0                 | 0.          | 0.     |
| MALTA                   | 0.  | 0.      | 11.6       | 28.3                | 0.          | 0.     |
| NORWAY                  | 3.0   | 0.      | 9.9        | 12.5                | 0.          | 0.     |
| SWITZLD                 | 0.  | 0.      | 0.         | 7.9                 | 0.          | 0.     |
| TURKEY                  | 0.  | 0.      | 0.         | 40.1                | 0.          | 0.     |
| JAPAN                   | 263.2   | 188.5   | 581.7      | 672.8               | 0.          | 0.     |
| TAIWAN                  | 116.6   | 81.2    | 321.2      | 277.0               | 0.          | 0.     |
| CHINA                   | 9.1   | 10.0    | 51.6       | 21.3                | 0.          | 0.     |
| OTHER ASIA AND OCEANIA: | 263.7   | 224.4   | 734.6      | 882.7               | 0.          | 0.     |
| HG KONG                 | 0.  | 0.5     | 1.0        | 1.0                 | 0.          | 0.     |
| INDNSIA                 | 118.0   | 0.      | 0.         | 3.8                 | 0.          | 0.     |
| KOR REP                 | 58.7  | 85.3    | 233.9      | 203.2               | 0.          | 0.     |
| LEBANON                 | 0.  | 0.      | 13.9       | 7.4                 | 0.          | 0.     |
| MALAYSA                 | 0.  | 0.      | 17.9       | 11.8                | 0.          | 0.     |

|                       |   |       |       |        |        |     |      |
|-----------------------|---|-------|-------|--------|--------|-----|------|
| PHIL                  | : | 73.0  | 132.6 | 340.6  | 538.5  | 0.  | 0.   |
| SINGAPR               | : | 7.0   | 6.0   | 5.1    | 5.1    | 0.  | 0.   |
| THAILND               | : | 0.    | 0.    | 122.2  | 94.4   | 0.  | 0.   |
| U AR EM               | : | 0.    | 0.    | 0.     | 9.7    | 0.  | 0.   |
| VIETNAM               | : | 7.0   | 0.    | 0.     | 7.7    | 0.  | 0.   |
|                       | : |       |       |        |        |     |      |
| AFRICA                | : | 10.0  | 0.    | 136.1  | 126.7  | 0.  | 0.   |
| C IVOIRE              | : | 0.    | 0.    | 0.     | 11.2   | 0.  | 0.   |
| CAMROON               | : | 0.    | 0.    | 5.0    | 12.5   | 0.  | 0.   |
| CO BRAZ               | : | 0.    | 0.    | 1.7    | 0.     | 0.  | 0.   |
| EGYPT                 | : | 10.0  | 0.    | 23.6   | 7.6    | 0.  | 0.   |
| GABON                 | : | 0.    | 0.    | 3.5    | 0.     | 0.  | 0.   |
| GHANA                 | : | 0.    | 0.    | 10.5   | 38.9   | 0.  | 0.   |
| MOZAMBQ               | : | 0.    | 0.    | 0.     | 20.1   | 0.  | 0.   |
| NIGERIA               | : | 0.    | 0.    | 16.1   | 3.3    | 0.  | 0.   |
| REP SAF               | : | 0.    | 0.    | 71.0   | 33.2   | 0.  | 0.   |
| SUDAN                 | : | 0.    | 0.    | 4.8    | 0.     | 0.  | 0.   |
|                       | : |       |       |        |        |     |      |
| WESTERN HEMISPHERE    | : | 147.3 | 128.5 | 546.2  | 427.1  | 5.2 | 5.0  |
| BARBADO               | : | 5.8   | 6.6   | 9.6    | 7.6    | 0.  | 0.   |
| BELIZE                | : | 1.6   | 2.8   | 4.4    | 3.7    | 0.  | 0.   |
| C RICA                | : | 8.3   | 20.0  | 29.1   | 42.2   | 0.  | 0.   |
| COLOMB                | : | 0.    | 2.0   | 0.     | 20.0   | 0.  | 0.   |
| DOM REP               | : | 4.5   | 4.5   | 87.3   | 33.1   | 0.  | 0.   |
| ECUADOR               | : | 0.    | 0.    | 28.6   | 26.8   | 0.  | 0.   |
| GUATMAL               | : | 0.    | 6.0   | 11.0   | 3.5    | 0.  | 0.   |
| GUYANA                | : | 0.    | 0.    | 3.7    | 0.     | 0.  | 0.   |
| HAITI                 | : | 0.    | 0.    | 8.4    | 0.     | 0.  | 0.   |
| HONDURA               | : | 0.8   | 1.5   | 21.0   | 3.5    | 0.  | 0.   |
| JAMAICA               | : | 32.0  | 29.0  | 39.4   | 35.4   | 0.  | 0.   |
| LW WW I               | : | 13.7  | 12.5  | 24.3   | 17.9   | 0.  | 5.0  |
| MEXICO                | : | 2.3   | 0.    | 22.0   | 0.     | 0.  | 0.   |
| N ANTIL               | : | 2.3   | 0.    | 2.0    | 2.4    | 0.  | 0.   |
| NICARAG               | : | 5.0   | 0.    | 16.8   | 5.3    | 0.  | 0.   |
| PANAMA                | : | 31.8  | 18.6  | 47.3   | 42.7   | 5.2 | 0.   |
| PERU                  | : | 0.    | 0.    | 4.4    | 13.3   | 0.  | 0.   |
| SALVADR               | : | 27.0  | 12.0  | 74.4   | 46.8   | 0.  | 0.   |
| SURINAM               | : | 2.8   | 0.    | 11.1   | 13.7   | 0.  | 0.   |
| TRINID                | : | 5.0   | 6.0   | 26.6   | 33.6   | 0.  | 0.   |
| VENEZ                 | : | 4.5   | 7.0   | 74.6   | 75.5   | 0.  | 0.   |
| -----                 |   |       |       |        |        |     |      |
| TOTAL KNOWN           | : | 859.3 | 749.5 | 3104.4 | 3197.2 | 5.2 | 38.0 |
| TOTAL UNKNOWN         | : | -6.2  | 42.0  | 0.     | 0.     | 0.  | 0.   |
| -----                 |   |       |       |        |        |     |      |
| TOTAL KNOWN & UNKNOWN | : | 853.1 | 791.5 | 3104.4 | 3197.2 | 5.2 | 38.0 |
| EXPORTS FOR OWN ACCT  | : | -     | -     | 107.4  | 18.0   | -   | -    |
| OPTIONAL ORIGIN       | : | 0.    | 0.    | -      | -      | 0.  | 0.   |
| -----                 |   |       |       |        |        |     |      |

WHEAT - WHITE MARKETING YEAR 06/01 - 05/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF DECEMBER 14, 2000

|                         | CURRENT MARKETING YEAR                  |                    |                    | NEXT MARKETING YEAR |       |       |
|-------------------------|---|--------------------|--------------------|---------------------|-------|-------|
|                         | -----                                   | -----              | -----              | -----               | ----- | ----- |
|                         | :OUTSTANDING SALES:ACCUMULATED EXPORTS: | OUTSTANDING SALES  |                    |                     |       |       |
| DESTINATION             | :THIS WEEK: YR AGO                      | :THIS WEEK: YR AGO | :THIS WEEK: YR AGO |                     |       |       |
|                         | -----                                   | -----              | -----              | -----               | ----- | ----- |
| OTHER WESTERN EUROPE    | : 0.                                    | 0.                 | 0.2                | 0.                  | 0.    | 0.    |
| NORWAY                  | : 0.                                    | 0.                 | 0.2                | 0.                  | 0.    | 0.    |
| JAPAN                   | : 84.9                                  | 130.9              | 444.1              | 431.2               | 0.    | 0.    |
| TAIWAN                  | : 19.4                                  | 29.9               | 57.6               | 52.4                | 0.    | 0.    |
| CHINA                   | : 5.0                                   | 0.                 | 17.3               | 0.                  | 0.    | 0.    |
| OTHER ASIA AND OCEANIA: | 434.4                                   | 295.3              | 1664.2             | 1537.8              | 0.    | 0.    |
| HG KONG                 | : 1.0                                   | 3.5                | 4.7                | 4.4                 | 0.    | 0.    |
| INDNSIA                 | : 110.0                                 | 0.                 | 232.7              | 27.4                | 0.    | 0.    |
| KOR REP                 | : 111.4                                 | 140.9              | 320.0              | 343.2               | 0.    | 0.    |
| MALAYSA                 | : 0.                                    | 0.                 | 2.9                | 0.                  | 0.    | 0.    |
| PAKISTN                 | : 0.                                    | 0.                 | 0.                 | 400.9               | 0.    | 0.    |
| PHIL                    | : 175.0                                 | 85.9               | 511.7              | 415.7               | 0.    | 0.    |
| S LANKA                 | : 0.                                    | 0.                 | 52.5               | 0.                  | 0.    | 0.    |
| SINGAPR                 | : 4.0                                   | 5.0                | 7.0                | 2.8                 | 0.    | 0.    |
| THAILND                 | : 0.                                    | 0.                 | 73.8               | 40.5                | 0.    | 0.    |
| U AR EM                 | : 0.                                    | 0.                 | 55.9               | 0.                  | 0.    | 0.    |
| VIETNAM                 | : 3.0                                   | 0.                 | 0.                 | 0.                  | 0.    | 0.    |
| YEMEN SA                | : 30.0                                  | 60.0               | 402.9              | 302.9               | 0.    | 0.    |
| AFRICA                  | : 220.0                                 | 240.0              | 556.6              | 174.3               | 0.    | 0.    |
| EGYPT                   | : 220.0                                 | 240.0              | 556.6              | 174.3               | 0.    | 0.    |
| WESTERN HEMISPHERE      | : 2.3                                   | 14.0               | 54.4               | 28.6                | 0.    | 0.    |
| ARGENT                  | : 0.                                    | 0.                 | *                  | 0.                  | 0.    | 0.    |
| CHILE                   | : 0.                                    | 0.                 | 39.4               | 12.1                | 0.    | 0.    |
| ECUADOR                 | : 0.                                    | 14.0               | 7.8                | 14.0                | 0.    | 0.    |
| MEXICO                  | : 2.3                                   | 0.                 | 7.2                | 2.5                 | 0.    | 0.    |
| TOTAL KNOWN             | : 765.9                                 | 710.1              | 2794.4             | 2224.3              | 0.    | 0.    |
| TOTAL UNKNOWN           | : 6.1                                   | 0.                 | 0.                 | 0.                  | 0.    | 0.    |
| TOTAL KNOWN & UNKNOWN   | : 772.0                                 | 710.1              | 2794.4             | 2224.3              | 0.    | 0.    |
| EXPORTS FOR OWN ACCT    | : -                                     | -                  | 0.                 | 0.                  | -     | -     |
| OPTIONAL ORIGIN         | : 0.                                    | 0.                 | -                  | -                   | 0.    | 0.    |

WHEAT - DURUM MARKETING YEAR 06/01 - 05/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF DECEMBER 14, 2000

|  | CURRENT MARKETING YEAR | NEXT MARKETING YEAR |
|--|------------------------|---------------------|
|--|------------------------|---------------------|

:OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES

| DESTINATION           | :THIS WEEK: YR AGO | :THIS WEEK: YR AGO | :THIS WEEK: YR AGO |
|-----------------------|--------------------|--------------------|--------------------|
| :                     |                    |                    |                    |
| EUROPEAN UNION        | : 24.1 59.5        | 238.8 204.5        | 0. 0.              |
| BELGIUM               | : 0. 0.            | 0. 22.3            | 0. 0.              |
| GERM, FR              | : 0. 0.            | 17.3 0.            | 0. 0.              |
| ITALY                 | : 24.1 59.5        | 203.6 141.7        | 0. 0.              |
| NETHLDS               | : 0. 0.            | 17.8 14.3          | 0. 0.              |
| SPAIN                 | : 0. 0.            | 0. 26.3            | 0. 0.              |
| :                     |                    |                    |                    |
| OTHER WESTERN EUROPE  | : 1.5 7.0          | 6.3 38.6           | 0. 0.              |
| CYPRUS                | : 0. 0.            | 6.3 0.             | 0. 0.              |
| SWITZLD               | : 1.5 7.0          | 0. 20.9            | 0. 0.              |
| TURKEY                | : 0. 0.            | 0. 17.7            | 0. 0.              |
| :                     |                    |                    |                    |
| FORMER SOVIET UNION   | : 0. 0.            | 38.2 0.            | 0. 0.              |
| UZBEKIS               | : 0. 0.            | 38.2 0.            | 0. 0.              |
| :                     |                    |                    |                    |
| TAIWAN                | : 3.0 0.           | 0. 3.2             | 0. 0.              |
| :                     |                    |                    |                    |
| AFRICA                | : 32.5 16.2        | 328.6 254.9        | 0. 0.              |
| ALGERIA               | : 0. 0.            | 251.2 202.9        | 0. 0.              |
| LIBYA                 | : 32.5 16.2        | 17.5 0.            | 0. 0.              |
| MOROC                 | : 0. 0.            | 0. 41.0            | 0. 0.              |
| NIGERIA               | : 0. 0.            | 7.0 2.0            | 0. 0.              |
| REP SAF               | : 0. 0.            | 10.9 9.0           | 0. 0.              |
| TUNISIA               | : 0. 0.            | 42.0 0.            | 0. 0.              |
| :                     |                    |                    |                    |
| WESTERN HEMISPHERE    | : 4.7 16.0         | 45.7 32.4          | 0. 0.              |
| C RICA                | : 2.7 4.7          | 5.6 5.5            | 0. 0.              |
| COLOMB                | : 0. 0.            | 0. 2.5             | 0. 0.              |
| DOM REP               | : 0. 4.5           | 21.8 7.4           | 0. 0.              |
| ECUADOR               | : 0. 4.0           | 1.0 4.0            | 0. 0.              |
| HONDURA               | : 0. 0.            | 2.4 2.9            | 0. 0.              |
| PANAMA                | : 2.0 2.8          | 2.2 3.0            | 0. 0.              |
| VENEZ                 | : 0. 0.            | 12.6 7.1           | 0. 0.              |
| -----                 |                    |                    |                    |
| TOTAL KNOWN           | : 65.8 98.6        | 657.5 533.5        | 0. 0.              |
| TOTAL UNKNOWN         | : 151.0 134.5      | 0. 0.              | 0. 0.              |
| -----                 |                    |                    |                    |
| TOTAL KNOWN & UNKNOWN | : 216.8 233.1      | 657.5 533.5        | 0. 0.              |
| EXPORTS FOR OWN ACCT  | : - -              | 0. 0.              | - -                |
| OPTIONAL ORIGIN       | : 0. 0.            | - -                | 0. 0.              |
| -----                 |                    |                    |                    |

ALL WHEAT

MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF DECEMBER 14, 2000

: CURRENT MARKETING YEAR :NEXT MARKETING YEAR

## :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES

| DESTINATION             | :THIS WEEK: | YR AGO: | :THIS WEEK: | YR AGO | :THIS WEEK: | YR AGO |
|-------------------------|-------------|---------|-------------|--------|-------------|--------|
|                         | :           |         |             |        |             |        |
| EUROPEAN UNION          | :           | 70.5    | 175.2       | 935.4  | 902.3       | 0.     |
| BELGIUM                 | :           | 5.7     | 27.6        | 22.0   | 115.2       | 0.     |
| FINLAND                 | :           | 0.      | 0.          | 9.9    | 0.          | 0.     |
| FRANCE                  | :           | 0.      | 0.          | 2.0    | 0.          | 0.     |
| GERM, FR                | :           | 1.0     | 0.          | 37.6   | 0.          | 0.     |
| IRELAND                 | :           | 0.      | 0.          | 1.4    | 0.          | 0.     |
| ITALY                   | :           | 39.1    | 59.5        | 596.0  | 422.2       | 0.     |
| NETHLDS                 | :           | 0.      | 0.          | 30.1   | 23.9        | 0.     |
| PORTUGL                 | :           | 0.      | 2.5         | 35.2   | 33.6        | 0.     |
| SPAIN                   | :           | 9.3     | 85.6        | 44.0   | 219.9       | 0.     |
| SWEDEN                  | :           | 0.      | 0.          | 9.2    | 0.          | 0.     |
| U KING                  | :           | 15.4    | 0.          | 148.0  | 87.6        | 0.     |
|                         | :           |         |             |        |             |        |
| OTHER WESTERN EUROPE    | :           | 4.5     | 8.3         | 70.5   | 165.9       | 0.     |
| CYPRUS                  | :           | 0.      | 0.          | 18.3   | 0.          | 0.     |
| ICELAND                 | :           | 0.      | 1.3         | 2.9    | 3.0         | 0.     |
| MALTA                   | :           | 0.      | 0.          | 11.6   | 28.3        | 0.     |
| NORWAY                  | :           | 3.0     | 0.          | 10.2   | 12.5        | 0.     |
| SWITZLD                 | :           | 1.5     | 7.0         | 0.     | 28.8        | 0.     |
| TURKEY                  | :           | 0.      | 0.          | 27.5   | 93.3        | 0.     |
|                         | :           |         |             |        |             |        |
| FORMER SOVIET UNION     | :           | 0.      | 0.          | 38.2   | 32.7        | 0.     |
| GEORGIA                 | :           | 0.      | 0.          | 0.     | 32.7        | 0.     |
| UZBEKIS                 | :           | 0.      | 0.          | 38.2   | 0.          | 0.     |
|                         | :           |         |             |        |             |        |
| JAPAN                   | :           | 557.7   | 477.8       | 1568.6 | 1589.2      | 0.     |
|                         | :           |         |             |        |             |        |
| TAIWAN                  | :           | 193.9   | 150.7       | 500.4  | 488.3       | 0.     |
|                         | :           |         |             |        |             |        |
| CHINA                   | :           | 14.1    | 10.0        | 80.1   | 21.3        | 0.     |
|                         | :           |         |             |        |             |        |
| INDIA                   | :           | 0.      | 0.          | 0.     | *           | 0.     |
|                         | :           |         |             |        |             |        |
| OTHER ASIA AND OCEANIA: | 917.9       | 808.9   | 3659.5      | 4428.5 | 0.          | 0.     |
| BAHRAIN                 | :           | 0.      | 0.          | 0.     | 38.4        | 0.     |
| BANGLADH                | :           | 0.      | 0.          | 0.     | 109.6       | 0.     |
| HG KONG                 | :           | 1.0     | 4.0         | 5.8    | 5.4         | 0.     |
| INDNSIA                 | :           | 228.0   | 11.7        | 260.2  | 193.8       | 0.     |
| ISRAEL                  | :           | 78.4    | 78.2        | 455.1  | 521.3       | 0.     |
| JORDAN                  | :           | 0.      | 50.0        | 0.     | 236.9       | 0.     |
| KOR REP                 | :           | 243.1   | 291.5       | 735.5  | 825.9       | 0.     |
| LEBANON                 | :           | 0.      | 0.          | 85.2   | 147.7       | 0.     |
| MALAYSA                 | :           | 0.      | 0.          | 20.8   | 18.1        | 0.     |
| N ZEAL                  | :           | 0.      | 0.          | 0.     | 5.5         | 0.     |
| PAKISTN                 | :           | 0.      | 0.          | 0.     | 400.9       | 0.     |
| PHIL                    | :           | 266.5   | 252.5       | 1093.8 | 1067.4      | 0.     |
| S LANKA                 | :           | 50.0    | 50.0        | 249.1  | 261.6       | 0.     |
| SINGAPR                 | :           | 11.0    | 11.0        | 12.1   | 7.9         | 0.     |
| THAILND                 | :           | 0.      | 0.          | 231.3  | 168.5       | 0.     |

|                    |   |       |        |        |        |     |     |
|--------------------|---|-------|--------|--------|--------|-----|-----|
| U AR EM            | : | 0.    | 0.     | 84.7   | 44.9   | 0.  | 0.  |
| VIETNAM            | : | 10.0  | 0.     | 0.     | 11.0   | 0.  | 0.  |
| YEMEN SA           | : | 30.0  | 60.0   | 425.9  | 363.6  | 0.  | 0.  |
| :                  |   |       |        |        |        |     |     |
| AFRICA             | : | 770.3 | 1120.7 | 4967.8 | 4072.1 | 0.  | 0.  |
| ALGERIA            | : | 0.    | 0.     | 403.6  | 384.0  | 0.  | 0.  |
| BOTSWANA           | : | 0.    | 0.     | 4.7    | 11.0   | 0.  | 0.  |
| C IVOIRE           | : | 0.    | 0.     | 0.     | 11.2   | 0.  | 0.  |
| CAMROON            | : | 0.    | 0.     | 10.0   | 12.5   | 0.  | 0.  |
| CO BRAZ            | : | 0.    | 0.     | 25.9   | 13.4   | 0.  | 0.  |
| DJIBOUTI           | : | 0.    | 0.     | 0.     | 16.0   | 0.  | 0.  |
| EGYPT              | : | 525.3 | 1020.0 | 2999.8 | 2315.9 | 0.  | 0.  |
| ETHIOPI            | : | 0.    | 0.     | 21.0   | 0.     | 0.  | 0.  |
| GABON              | : | 0.    | 0.     | 3.5    | 5.0    | 0.  | 0.  |
| GHANA              | : | 0.    | 0.     | 10.5   | 38.9   | 0.  | 0.  |
| KENYA              | : | 0.    | 0.     | 0.     | 47.0   | 0.  | 0.  |
| LIBYA              | : | 65.0  | 16.2   | 101.8  | 0.     | 0.  | 0.  |
| MOROC              | : | 12.0  | 3.2    | 269.0  | 290.9  | 0.  | 0.  |
| MOZAMBQ            | : | 0.    | 0.     | 4.4    | 35.6   | 0.  | 0.  |
| NIGERIA            | : | 168.0 | 81.3   | 805.0  | 709.2  | 0.  | 0.  |
| REP SAF            | : | 0.    | 0.     | 134.0  | 96.0   | 0.  | 0.  |
| SIER LN            | : | 0.    | 0.     | 10.6   | 8.4    | 0.  | 0.  |
| SUDAN              | : | 0.    | 0.     | 61.9   | 0.     | 0.  | 0.  |
| SWAZLND            | : | 0.    | 0.     | 0.     | 5.6    | 0.  | 0.  |
| TNZANIA            | : | 0.    | 0.     | 0.     | 22.8   | 0.  | 0.  |
| TUNISIA            | : | 0.    | 0.     | 92.0   | 0.     | 0.  | 0.  |
| ZAIRE              | : | 0.    | 0.     | 0.     | 38.3   | 0.  | 0.  |
| ZIMBABWE           | : | 0.    | 0.     | 10.2   | 10.5   | 0.  | 0.  |
| :                  |   |       |        |        |        |     |     |
| WESTERN HEMISPHERE | : | 565.4 | 646.4  | 2843.0 | 3371.2 | 6.5 | 5.0 |
| ARGENT             | : | 0.    | 0.     | *      | 0.     | 0.  | 0.  |
| BARBADO            | : | 8.9   | 8.6    | 12.1   | 10.4   | 0.  | 0.  |
| BELIZE             | : | 3.7   | 7.3    | 9.9    | 6.7    | 0.  | 0.  |
| BOLIVIA            | : | 0.    | 0.     | 5.3    | 0.     | 0.  | 0.  |
| BRAZIL             | : | 0.    | 0.     | 53.1   | 77.9   | 0.  | 0.  |
| C RICA             | : | 16.0  | 40.1   | 74.9   | 74.1   | 0.  | 0.  |
| CANADA             | : | 0.    | 0.     | 0.1    | 0.     | 0.  | 0.  |
| CHILE              | : | 0.    | 0.     | 61.8   | 293.2  | 0.  | 0.  |
| COLOMB             | : | 93.2  | 42.8   | 306.0  | 487.1  | 0.  | 0.  |
| DOM REP            | : | 7.5   | 18.0   | 162.1  | 73.3   | 0.  | 0.  |
| ECUADOR            | : | 7.5   | 32.3   | 82.4   | 112.0  | 0.  | 0.  |
| GUATMAL            | : | 0.    | 23.1   | 44.3   | 25.8   | 0.  | 0.  |
| GUYANA             | : | 0.    | 0.     | 7.8    | 0.     | 0.  | 0.  |
| HAITI              | : | 8.3   | 0.     | 67.5   | 23.8   | 0.  | 0.  |
| HONDURA            | : | 10.0  | 1.5    | 68.6   | 45.8   | 0.  | 0.  |
| JAMAICA            | : | 66.6  | 58.7   | 80.6   | 78.7   | 0.  | 0.  |
| LW WW I            | : | 14.3  | 12.5   | 25.3   | 18.7   | 0.  | 5.0 |
| MEXICO             | : | 186.4 | 312.5  | 950.9  | 1067.1 | 0.  | 0.  |
| N ANTIL            | : | 4.6   | 0.     | 4.4    | 5.2    | 0.  | 0.  |
| NICARAG            | : | 5.7   | 0.     | 25.1   | 15.4   | 0.  | 0.  |
| PANAMA             | : | 44.2  | 25.1   | 62.3   | 56.3   | 6.5 | 0.  |
| PERU               | : | 0.    | 12.0   | 248.0  | 455.2  | 0.  | 0.  |
| SALVADR            | : | 55.0  | 27.0   | 152.9  | 111.0  | 0.  | 0.  |
| SURINAM            | : | 2.8   | 0.     | 11.1   | 13.7   | 0.  | 0.  |

|                       |   |        |        |         |         |     |      |
|-----------------------|---|--------|--------|---------|---------|-----|------|
| TRINID                | : | 12.3   | 14.0   | 64.6    | 69.0    | 0.  | 0.   |
| VENEZ                 | : | 18.4   | 11.0   | 262.1   | 250.8   | 0.  | 0.   |
| <hr/>                 |   |        |        |         |         |     |      |
| TOTAL KNOWN           | : | 3094.4 | 3398.0 | 14663.3 | 15071.6 | 6.5 | 38.0 |
| TOTAL UNKNOWN         | : | 248.9  | 282.8  | 0.      | 0.      | 0.  | 0.   |
| <hr/>                 |   |        |        |         |         |     |      |
| TOTAL KNOWN & UNKNOWN | : | 3343.3 | 3680.9 | 14663.3 | 15071.6 | 6.5 | 38.0 |
| EXPORTS FOR OWN ACCT  | : | -      | -      | 196.0   | 108.5   | -   | -    |
| OPTIONAL ORIGIN       | : | 0.     | 0.     | -       | -       | 0.  | 0.   |
| <hr/>                 |   |        |        |         |         |     |      |

**WHEAT PRODUCTS** MARKETING YEAR 06/01 - 05/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF DECEMBER 14, 2000

| DESTINATION             | : CURRENT MARKETING YEAR                                  |         | :NEXT MARKETING YEAR |        |      |
|-------------------------|---|---------|----------------------|--------|------|
|                         | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |                      |        |      |
|                         | :THIS WEEK:   | YR AGO: | THIS WEEK:           | YR AGO |      |
|                         | :THIS WEEK: YR AGO:THIS WEEK: YR AGO                      |         |                      |        |      |
| <hr/>                   |   |         |                      |        |      |
| EUROPEAN UNION          | :   | 0.      | 0.                   | 0.2    | 0.5  |
| NETHLDLS                | :   | 0.      | 0.                   | 0.2    | 0.5  |
| :                       | :   |         |                      |        |      |
| OTHER WESTERN EUROPE    | :   | *       | 0.                   | 0.1    | 0.   |
| ICELAND                 | :   | *       | 0.                   | 0.1    | 0.   |
| :                       | :   |         |                      |        |      |
| FORMER SOVIET UNION     | :   | 0.      | 0.                   | *      | 0.2  |
| RUSSIA                  | :   | 0.      | 0.                   | 0.     | 0.2  |
| TAJIKIS                 | :   | 0.      | 0.                   | *      | 0.   |
| :                       | :   |         |                      |        |      |
| TAIWAN                  | :   | 0.      | 0.                   | 0.1    | 0.   |
| :                       | :   |         |                      |        |      |
| OTHER ASIA AND OCEANIA: | :   | 0.1     | 0.1                  | 1.1    | 2.1  |
| GUAM                    | :   | 0.      | 0.                   | 0.     | 0.6  |
| HG KONG                 | :   | 0.      | *                    | 0.1    | *    |
| JORDAN                  | :   | 0.      | 0.                   | *      | 0.   |
| LEBANON                 | :   | *       | 0.                   | 0.3    | 0.1  |
| MARSHALL                | :   | 0.      | 0.                   | 0.     | 0.2  |
| MICRONES                | :   | *       | 0.1                  | 0.6    | 0.9  |
| NMARIANA                | :   | 0.      | 0.                   | 0.     | 0.2  |
| QATAR                   | :   | 0.      | *                    | *      | *    |
| THAILND                 | :   | 0.      | 0.                   | 0.1    | *    |
| :                       | :   |         |                      |        |      |
| AFRICA                  | :   | 0.2     | 0.                   | 1.9    | 0.2  |
| C IVOIRE                | :   | 0.      | 0.                   | 1.7    | 0.   |
| EGYPT                   | :   | 0.2     | 0.                   | 0.2    | 0.2  |
| :                       | :   |         |                      |        |      |
| WESTERN HEMISPHERE      | :   | 7.6     | 4.7                  | 14.3   | 30.2 |
| ARGENT                  | :   | 0.      | *                    | 0.2    | 0.1  |
| BAHAMAS                 | :   | 0.6     | 0.3                  | 1.4    | 1.8  |
| BERMUDA                 | :   | 0.1     | 0.2                  | 0.3    | 0.4  |

|                       |   |     |     |      |      |    |    |
|-----------------------|---|-----|-----|------|------|----|----|
| COLOMB                | : | 0.3 | 0.1 | 0.6  | 8.1  | 0. | 0. |
| HAITI                 | : | 0.  | 2.5 | 0.   | 0.9  | 0. | 0. |
| MEXICO                | : | 6.2 | 0.7 | 9.5  | 14.5 | 0. | 0. |
| PERU                  | : | 0.4 | 0.8 | 1.6  | 3.9  | 0. | 0. |
| TRINID                | : | *   | 0.  | 0.3  | 0.   | 0. | 0. |
| VIRGIN I              | : | 0.  | *   | 0.4  | 0.4  | 0. | 0. |
| <hr/>                 |   |     |     |      |      |    |    |
| TOTAL KNOWN           | : | 7.9 | 4.8 | 17.7 | 33.1 | 0. | 0. |
| TOTAL UNKNOWN         | : | 0.  | 0.  | 0.   | 0.   | 0. | 0. |
| <hr/>                 |   |     |     |      |      |    |    |
| TOTAL KNOWN & UNKNOWN | : | 7.9 | 4.8 | 17.7 | 33.1 | 0. | 0. |
| EXPORTS FOR OWN ACCT  | : | -   | -   | 0.   | 0.   | -  | -  |
| OPTIONAL ORIGIN       | : | 0.  | 0.  | -    | -    | 0. | 0. |
| <hr/>                 |   |     |     |      |      |    |    |

BARLEY - UNMILLED MARKETING YEAR 06/01 - 05/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF DECEMBER 14, 2000

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| DESTINATION            | :           | CURRENT MARKETING YEAR |                     | NEXT MARKETING YEAR |             |        |    |
|------------------------|-------------|------------------------|---------------------|---------------------|-------------|--------|----|
|                        |             | OUTSTANDING SALES      | ACCUMULATED EXPORTS | OUTSTANDING SALES   |             |        |    |
|                        | :THIS WEEK: | YR AGO:                | THIS WEEK:          | YR AGO              | :THIS WEEK: | YR AGO |    |
|                        | :           |                        |                     |                     |             |        |    |
| EUROPEAN UNION         | :           | 0.                     | 0.                  | 27.8                | 28.6        | 0.     | 0. |
| BELGIUM                | :           | 0.                     | 0.                  | 1.5                 | 3.7         | 0.     | 0. |
| IRELAND                | :           | 0.                     | 0.                  | 12.6                | 10.1        | 0.     | 0. |
| U KING                 | :           | 0.                     | 0.                  | 13.7                | 14.8        | 0.     | 0. |
|                        | :           |                        |                     |                     |             |        |    |
| JAPAN                  | :           | 92.9                   | 52.8                | 165.3               | 231.8       | 0.     | 0. |
|                        | :           |                        |                     |                     |             |        |    |
| TAIWAN                 | :           | 0.                     | 0.                  | 57.8                | 4.9         | 0.     | 0. |
|                        | :           |                        |                     |                     |             |        |    |
| CHINA                  | :           | 0.                     | 0.                  | 56.5                | 0.          | 0.     | 0. |
|                        | :           |                        |                     |                     |             |        |    |
| OTHER ASIA AND OCEANIA | :           | 0.                     | 0.                  | 306.3               | 0.          | 0.     | 0. |
| JORDAN                 | :           | 0.                     | 0.                  | 52.4                | 0.          | 0.     | 0. |
| S ARAB                 | :           | 0.                     | 0.                  | 253.9               | 0.          | 0.     | 0. |
|                        | :           |                        |                     |                     |             |        |    |
| AFRICA                 | :           | 0.                     | 0.                  | 70.2                | 24.0        | 0.     | 0. |
| MOROC                  | :           | 0.                     | 0.                  | 51.8                | 0.          | 0.     | 0. |
| TUNISIA                | :           | 0.                     | 0.                  | 18.4                | 24.0        | 0.     | 0. |
|                        | :           |                        |                     |                     |             |        |    |
| WESTERN HEMISPHERE     | :           | 62.1                   | 20.9                | 57.9                | 92.2        | 0.     | 0. |
| CANADA                 | :           | 0.                     | 0.                  | 0.                  | 0.5         | 0.     | 0. |
| MEXICO                 | :           | 62.1                   | 20.9                | 57.9                | 91.7        | 0.     | 0. |
| <hr/>                  |             |                        |                     |                     |             |        |    |
| TOTAL KNOWN            | :           | 155.0                  | 73.6                | 741.7               | 381.4       | 0.     | 0. |
| TOTAL UNKNOWN          | :           | 59.4                   | 0.                  | 0.                  | 0.          | 0.     | 0. |
| <hr/>                  |             |                        |                     |                     |             |        |    |
| TOTAL KNOWN & UNKNOWN  | :           | 214.4                  | 73.6                | 741.7               | 381.4       | 0.     | 0. |

|                      |      |      |    |    |      |      |
|----------------------|------|------|----|----|------|------|
| EXPORTS FOR OWN ACCT | -    | -    | 0. | 0. | -    | -    |
| OPTIONAL ORIGIN      | : 0. | : 0. | -  | -  | : 0. | : 0. |

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CORN - UNMILLED MARKETING YEAR 09/01 - 08/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF DECEMBER 14, 2000

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| DESTINATION            | CURRENT MARKETING YEAR |        | NEXT MARKETING YEAR |        |
|------------------------|------------------------|--------|---------------------|--------|
|                        | : THIS WEEK:           | YR AGO | : THIS WEEK:        | YR AGO |
| EUROPEAN UNION         | : 0.5                  | 0.     | 0.9                 | 0.     |
| BELGIUM                | : 0.5                  | 0.     | 0.2                 | 0.     |
| U KING                 | : *                    | 0.     | 0.8                 | 0.     |
| OTHER WESTERN EUROPE   | : 57.4                 | 122.7  | 166.1               | 69.0   |
| CYPRUS                 | : 19.4                 | 0.     | 46.2                | 24.0   |
| ICELAND                | : 3.0                  | 3.5    | 2.9                 | 4.0    |
| TURKEY                 | : 35.0                 | 119.2  | 116.9               | 41.0   |
| FORMER SOVIET UNION    | : 0.                   | 0.     | 98.8                | 92.2   |
| BYELAR                 | : 0.                   | 0.     | 2.1                 | 0.     |
| ESTONIA                | : 0.                   | 0.     | 9.1                 | 0.     |
| LATVIA                 | : 0.                   | 0.     | 9.2                 | 0.     |
| LITHUAN                | : 0.                   | 0.     | 7.7                 | 0.     |
| RUSSIA                 | : 0.                   | 0.     | 70.8                | 92.2   |
| JAPAN                  | : 2643.0               | 3757.6 | 4052.9              | 4522.0 |
| TAIWAN                 | : 703.1                | 674.1  | 1451.5              | 1562.6 |
| OTHER ASIA AND OCEANIA | : 466.7                | 1127.6 | 1874.1              | 3299.9 |
| BAHRAIN                | : 0.                   | 0.     | 0.                  | 16.5   |
| INDNSIA                | : 0.                   | *      | 118.3               | 55.0   |
| IRAN                   | : 0.                   | 0.     | 166.9               | 603.7  |
| ISRAEL                 | : 153.9                | 88.5   | 312.8               | 169.0  |
| JORDAN                 | : 0.                   | 16.0   | 14.8                | 56.9   |
| KOR REP                | : 312.8                | 808.6  | 626.2               | 1513.7 |
| LEBANON                | : 0.                   | 75.5   | 70.4                | 50.3   |
| MALAYSA                | : 0.                   | 8.0    | 0.                  | 170.9  |
| PHIL                   | : 0.                   | 16.0   | 39.6                | 44.8   |
| S ARAB                 | : 0.                   | 0.     | 326.9               | 437.5  |
| SINGAPR                | : 0.                   | 59.0   | 0.                  | 0.     |
| SYRIA                  | : 0.                   | 56.0   | 185.4               | 116.4  |
| U AR EM                | : 0.                   | 0.     | 13.0                | 17.0   |
| YEMEN SA               | : 0.                   | 0.     | 0.                  | 48.0   |
| AFRICA                 | : 353.2                | 568.8  | 2291.4              | 2020.1 |
| ALGERIA                | : 30.0                 | 14.0   | 407.8               | 265.0  |

|                       |   |        |        |         |         |    |    |
|-----------------------|---|--------|--------|---------|---------|----|----|
| CO BRAZ               | : | 0.     | 0.     | 2.1     | 0.      | 0. | 0. |
| EGYPT                 | : | 197.2  | 465.0  | 1523.6  | 1216.5  | 0. | 0. |
| GUIN-BIS              | : | 0.     | 0.     | 0.      | 6.5     | 0. | 0. |
| LIBYA                 | : | 0.     | 0.     | 26.1    | 0.      | 0. | 0. |
| MOROC                 | : | 0.     | 0.     | 196.3   | 130.4   | 0. | 0. |
| MOZAMBQ               | : | 0.     | 0.     | 0.      | 22.0    | 0. | 0. |
| REP SAF               | : | 0.     | 89.8   | 0.      | 164.0   | 0. | 0. |
| SENEGAL               | : | 0.     | 0.     | 0.      | 3.7     | 0. | 0. |
| TUNISIA               | : | 126.0  | 0.     | 135.5   | 212.0   | 0. | 0. |
|                       | : |        |        |         |         |    |    |
| WESTERN HEMISPHERE    | : | 1718.2 | 1777.5 | 3917.5  | 3661.3  | 0. | 0. |
| BARBADO               | : | 0.     | 5.0    | 9.2     | 10.4    | 0. | 0. |
| BRAZIL                | : | 0.     | 0.     | 15.5    | 0.      | 0. | 0. |
| C RICA                | : | 162.7  | 110.7  | 145.6   | 133.5   | 0. | 0. |
| CANADA                | : | 181.7  | 35.0   | 428.1   | 118.7   | 0. | 0. |
| CHILE                 | : | 0.     | 126.0  | 32.5    | 233.3   | 0. | 0. |
| COLOMB                | : | 106.1  | 228.4  | 390.0   | 511.5   | 0. | 0. |
| DOM REP               | : | 66.8   | 167.6  | 258.9   | 275.0   | 0. | 0. |
| ECUADOR               | : | 50.0   | 40.0   | 81.9    | 105.6   | 0. | 0. |
| GUATMAL               | : | 49.1   | 131.0  | 205.9   | 169.4   | 0. | 0. |
| GUYANA                | : | 0.     | 1.0    | 2.7     | 1.5     | 0. | 0. |
| HAITI                 | : | 0.     | 0.     | 1.0     | 0.6     | 0. | 0. |
| HONDURA               | : | 54.0   | 29.0   | 11.0    | 15.0    | 0. | 0. |
| JAMAICA               | : | 19.6   | 37.3   | 71.1    | 65.8    | 0. | 0. |
| LW WW I               | : | 0.     | 1.4    | 1.3     | 1.7     | 0. | 0. |
| MEXICO                | : | 704.6  | 562.0  | 1565.7  | 1385.8  | 0. | 0. |
| N ANTIL               | : | 0.     | 0.     | 2.7     | 1.4     | 0. | 0. |
| NICARAG               | : | 0.     | 7.0    | 19.2    | 10.8    | 0. | 0. |
| PANAMA                | : | 164.1  | 131.7  | 47.0    | 70.1    | 0. | 0. |
| PERU                  | : | 0.     | 56.0   | 89.9    | 193.0   | 0. | 0. |
| SALVADR               | : | 51.9   | 54.1   | 107.2   | 66.4    | 0. | 0. |
| SURINAM               | : | 0.     | 4.4    | 5.9     | 1.4     | 0. | 0. |
| TRINID                | : | 2.3    | 10.0   | 33.7    | 22.5    | 0. | 0. |
| VENEZ                 | : | 105.3  | 39.9   | 391.3   | 268.1   | 0. | 0. |
| <hr/>                 |   |        |        |         |         |    |    |
| TOTAL KNOWN           | : | 5942.0 | 8028.2 | 13853.3 | 15227.1 | 0. | 0. |
| TOTAL UNKNOWN         | : | 783.8  | 617.1  | 0.      | 0.      | 0. | 0. |
| <hr/>                 |   |        |        |         |         |    |    |
| TOTAL KNOWN & UNKNOWN | : | 6725.8 | 8645.2 | 13853.3 | 15227.1 | 0. | 0. |
| EXPORTS FOR OWN ACCT  | : | -      | -      | 161.0   | 95.0    | -  | -  |
| OPTIONAL ORIGIN       | : | 0.     | 0.     | -       | -       | 0. | 0. |
| <hr/>                 |   |        |        |         |         |    |    |

RYE - UNMILLED MARKETING YEAR 06/01 - 05/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR

1000 METRIC TONS AS OF DECEMBER 14, 2000

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|  | CURRENT MARKETING YEAR | :NEXT MARKETING YEAR |
|--|------------------------|----------------------|
|--|------------------------|----------------------|

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|                     |                      |                   |
|---------------------|----------------------|-------------------|
| :OUTSTANDING SALES: | ACCUMULATED EXPORTS: | OUTSTANDING SALES |
|---------------------|----------------------|-------------------|

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|             |                     |                   |                    |
|-------------|---------------------|-------------------|--------------------|
| DESTINATION | :THIS WEEK: YR AGO: | THIS WEEK: YR AGO | :THIS WEEK: YR AGO |
|-------------|---------------------|-------------------|--------------------|

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|                       |   |    |    |    |    |    |    |
|-----------------------|---|----|----|----|----|----|----|
| JAPAN                 | : | 0. | 0. | 0. | *  | 0. | 0. |
| TOTAL KNOWN           | : | 0. | 0. | 0. | *  | 0. | 0. |
| TOTAL UNKNOWN         | : | 0. | 0. | 0. | 0. | 0. | 0. |
| TOTAL KNOWN & UNKNOWN | : | 0. | 0. | 0. | *  | 0. | 0. |
| EXPORTS FOR OWN ACCT  | : | -  | -  | 0. | 0. | -  | -  |
| OPTIONAL ORIGIN       | : | 0. | 0. | -  | -  | 0. | 0. |

OATS - UNMILLED MARKETING YEAR 06/01 - 05/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF DECEMBER 14, 2000

|                       | : | CURRENT MARKETING YEAR |                     | NEXT MARKETING YEAR |     |
|-----------------------|---|------------------------|---------------------|---------------------|-----|
| DESTINATION           | : | OUTSTANDING SALES      | ACCUMULATED EXPORTS | OUTSTANDING SALES   |     |
| WESTERN HEMISPHERE    | : | THIS WEEK: YR AGO      | THIS WEEK: YR AGO   | THIS WEEK: YR AGO   |     |
| MEXICO                | : | 0.5                    | 0.                  | 0.8                 | 1.3 |
| TOTAL KNOWN           | : | 0.5                    | 0.                  | 0.8                 | 1.3 |
| TOTAL UNKNOWN         | : | 0.                     | 0.                  | 0.                  | 0.  |
| TOTAL KNOWN & UNKNOWN | : | 0.5                    | 0.                  | 0.8                 | 1.3 |
| EXPORTS FOR OWN ACCT  | : | -                      | -                   | 0.                  | 0.  |
| OPTIONAL ORIGIN       | : | 0.                     | 0.                  | -                   | -   |

GRAIN SORGHUMS - UNMILLED MARKETING YEAR 09/01 - 08/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF DECEMBER 14, 2000

|                        | : | CURRENT MARKETING YEAR |                     | NEXT MARKETING YEAR |       |
|------------------------|---|------------------------|---------------------|---------------------|-------|
| DESTINATION            | : | OUTSTANDING SALES      | ACCUMULATED EXPORTS | OUTSTANDING SALES   |       |
| JAPAN                  | : | THIS WEEK: YR AGO      | THIS WEEK: YR AGO   | THIS WEEK: YR AGO   |       |
| OTHER ASIA AND OCEANIA | : | 222.6                  | 233.5               | 335.0               | 441.5 |
| ISRAEL                 | : | 8.0                    | 48.0                | 99.6                | 68.7  |
| PHIL                   | : | 8.0                    | 41.0                | 91.8                | 41.1  |
| AFRICA                 | : | 0.                     | 7.0                 | 7.8                 | 27.6  |
| REP SAF                | : | 0.                     | 0.                  | 0.                  | 0.    |

|                       |   |       |        |        |        |    |    |
|-----------------------|---|-------|--------|--------|--------|----|----|
|                       | : |       |        |        |        |    |    |
| WESTERN HEMISPHERE    | : | 697.2 | 819.6  | 1120.5 | 1267.4 | 0. | 0. |
| MEXICO                | : | 697.2 | 819.6  | 1120.5 | 1267.4 | 0. | 0. |
| -----                 |   |       |        |        |        |    |    |
| TOTAL KNOWN           | : | 927.8 | 1101.0 | 1555.1 | 1782.3 | 0. | 0. |
| TOTAL UNKNOWN         | : | 0.    | 35.0   | 0.     | 0.     | 0. | 0. |
| -----                 |   |       |        |        |        |    |    |
| TOTAL KNOWN & UNKNOWN | : | 927.8 | 1136.0 | 1555.1 | 1782.3 | 0. | 0. |
| EXPORTS FOR OWN ACCT  | : | -     | -      | 0.     | 0.     | -  | -  |
| OPTIONAL ORIGIN       | : | 4.0   | 3.4    | -      | -      | 0. | 0. |
| -----                 |   |       |        |        |        |    |    |

SOYBEANS MARKETING YEAR 09/01 - 08/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF DECEMBER 14, 2000

|                         | :     | CURRENT MARKETING YEAR                                   |         | NEXT MARKETING YEAR |        |                   |      |
|-------------------------|-------|--|---------|---------------------|--------|-------------------|------|
|                         | :     | OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |                     |        |                   |      |
| DESTINATION             | :     | THIS WEEK:   | YR AGO: | THIS WEEK:          | YR AGO | THIS WEEK: YR AGO |      |
|                         | :     |  |         |                     |        |                   |      |
| EUROPEAN UNION          | :     | 1706.8   | 532.3   | 3199.2              | 3677.7 | 0.                | 18.5 |
| BELGIUM                 | :     | 120.0  | 15.9    | 267.0               | 368.2  | 0.                | 0.   |
| FINLAND                 | :     | 93.3   | 37.0    | 42.1                | 39.6   | 0.                | 18.5 |
| FRANCE                  | :     | 120.0  | 0.      | 82.2                | 149.7  | 0.                | 0.   |
| GERM, FR                | :     | 24.0   | 85.6    | 530.0               | 648.0  | 0.                | 0.   |
| GREECE                  | :     | 18.0   | 0.      | 42.5                | 70.4   | 0.                | 0.   |
| IRELAND                 | :     | 0.   | 0.      | 1.5                 | 3.8    | 0.                | 0.   |
| ITALY                   | :     | 0.   | 0.      | 42.2                | 33.2   | 0.                | 0.   |
| NETHLDS                 | :     | 1005.2   | 287.6   | 1348.3              | 1385.9 | 0.                | 0.   |
| PORTUGL                 | :     | 0.   | 46.2    | 101.5               | 145.0  | 0.                | 0.   |
| SPAIN                   | :     | 165.0  | 0.      | 581.0               | 672.2  | 0.                | 0.   |
| U KING                  | :     | 161.2  | 60.0    | 161.0               | 161.8  | 0.                | 0.   |
|                         | :     |  |         |                     |        |                   |      |
| OTHER WESTERN EUROPE    | :     | 28.8   | 13.5    | 98.9                | 69.2   | 0.                | 0.   |
| TURKEY                  | :     | 28.8   | 13.5    | 98.9                | 69.2   | 0.                | 0.   |
|                         | :     |  |         |                     |        |                   |      |
| FORMER SOVIET UNION     | :     | 0.   | 0.      | 49.6                | 32.8   | 0.                | 0.   |
| UZBEKIS                 | :     | 0.   | 0.      | 49.6                | 32.8   | 0.                | 0.   |
|                         | :     |  |         |                     |        |                   |      |
| JAPAN                   | :     | 514.0  | 567.0   | 999.0               | 1189.1 | 0.                | 0.   |
|                         | :     |  |         |                     |        |                   |      |
| TAIWAN                  | :     | 268.4  | 327.2   | 676.9               | 640.5  | 0.                | 0.   |
|                         | :     |  |         |                     |        |                   |      |
| CHINA                   | :     | 594.5  | 100.0   | 1727.7              | 1323.0 | 0.                | 0.   |
|                         | :     |  |         |                     |        |                   |      |
| OTHER ASIA AND OCEANIA: | 592.7 | 495.0  | 1532.3  | 1611.9              | 30.0   | 0.                |      |
| AUSTRAL                 | :     | 0.   | 0.      | 0.                  | 8.8    | 0.                | 0.   |
| INDNSIA                 | :     | 150.0  | 120.0   | 370.8               | 400.6  | 30.0              | 0.   |
| ISRAEL                  | :     | 119.0  | 16.0    | 127.3               | 209.7  | 0.                | 0.   |
| KOR REP                 | :     | 184.0  | 195.0   | 387.1               | 450.8  | 0.                | 0.   |

|                       |   |        |        |        |         |      |      |
|-----------------------|---|--------|--------|--------|---------|------|------|
| MALAYSA               | : | 0.     | 47.0   | 56.1   | 37.7    | 0.   | 0.   |
| PHIL                  | : | 38.0   | 15.0   | 100.6  | 118.1   | 0.   | 0.   |
| SYRIA                 | : | 0.     | 0.     | 36.8   | 27.5    | 0.   | 0.   |
| THAILND               | : | 101.7  | 102.0  | 453.6  | 358.7   | 0.   | 0.   |
|                       | : |        |        |        |         |      |      |
| AFRICA                | : | 0.     | 0.     | 142.8  | 121.8   | 0.   | 0.   |
| EGYPT                 | : | 0.     | 0.     | 65.0   | 60.0    | 0.   | 0.   |
| MOROC                 | : | 0.     | 0.     | 64.7   | 47.2    | 0.   | 0.   |
| REP SAF               | : | 0.     | 0.     | 13.0   | 14.6    | 0.   | 0.   |
|                       | : |        |        |        |         |      |      |
| WESTERN HEMISPHERE    | : | 1112.4 | 685.0  | 1347.4 | 1392.0  | 0.   | 0.   |
| BARBADO               | : | 0.     | 3.2    | 6.7    | 6.3     | 0.   | 0.   |
| C RICA                | : | 58.0   | 42.2   | 74.4   | 76.8    | 0.   | 0.   |
| CANADA                | : | 10.0   | 0.     | 24.7   | 41.0    | 0.   | 0.   |
| COLOMB                | : | 0.     | 5.0    | 13.1   | 6.1     | 0.   | 0.   |
| MEXICO                | : | 1030.4 | 600.8  | 1199.8 | 1224.9  | 0.   | 0.   |
| TRINID                | : | 11.5   | 7.3    | 23.6   | 15.1    | 0.   | 0.   |
| VENEZ                 | : | 2.5    | 26.5   | 5.0    | 22.0    | 0.   | 0.   |
| -----                 |   |        |        |        |         |      |      |
| TOTAL KNOWN           | : | 4817.5 | 2720.1 | 9773.7 | 10058.1 | 30.0 | 18.5 |
| TOTAL UNKNOWN         | : | 1279.8 | 1935.3 | 0.     | 0.      | 0.   | 0.   |
| -----                 |   |        |        |        |         |      |      |
| TOTAL KNOWN & UNKNOWN | : | 6097.3 | 4655.4 | 9773.7 | 10058.1 | 30.0 | 18.5 |
| EXPORTS FOR OWN ACCT  | : | -      | -      | 64.9   | 4.0     | -    | -    |
| OPTIONAL ORIGIN       | : | 0.     | 3.7    | -      | -       | 0.   | 0.   |
| -----                 |   |        |        |        |         |      |      |

SOYBEAN CAKE AND MEAL MARKETING YEAR 10/01 - 09/30  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF DECEMBER 14, 2000

| DESTINATION          | : | CURRENT MARKETING YEAR |                     | :NEXT MARKETING YEAR |        |
|----------------------|---|------------------------|---------------------|----------------------|--------|
|                      | : | OUTSTANDING SALES      | ACCUMULATED EXPORTS | OUTSTANDING SALES    |        |
|                      | : | THIS WEEK:             | YR AGO:             | THIS WEEK:           | YR AGO |
|                      | : |                        |                     |                      |        |
| EUROPEAN UNION       | : | 46.5                   | 3.0                 | 5.1                  | 18.9   |
| FRANCE               | : | 30.0                   | 0.                  | 0.                   | 0.     |
| GERM, FR             | : | 0.                     | 0.                  | 0.                   | 0.     |
| GREECE               | : | 5.0                    | 0.                  | 0.                   | 15.5   |
| IRELAND              | : | 4.0                    | 3.0                 | 5.1                  | 0.     |
| ITALY                | : | 1.5                    | 0.                  | 0.                   | 0.     |
| U KING               | : | 6.0                    | 0.                  | 0.                   | 0.     |
|                      | : |                        |                     |                      |        |
| OTHER WESTERN EUROPE | : | 57.5                   | 24.2                | 41.9                 | 137.9  |
| ICELAND              | : | 0.                     | 1.7                 | 1.9                  | 0.     |
| TURKEY               | : | 57.5                   | 22.5                | 40.1                 | 137.9  |
|                      | : |                        |                     |                      |        |
| FORMER SOVIET UNION  | : | 0.                     | 79.1                | 10.0                 | 34.5   |
| GEORGIA              | : | 0.                     | 0.                  | 0.                   | 4.0    |
| RUSSIA               | : | 0.                     | 79.1                | 10.0                 | 30.5   |

|                        |   |        |        |        |        |    |      |
|------------------------|---|--------|--------|--------|--------|----|------|
| JAPAN                  | : | 31.0   | 43.5   | 11.3   | 18.9   | 0. | 0.   |
|                        | : |        |        |        |        |    |      |
| OTHER ASIA AND OCEANIA | : | 259.8  | 400.1  | 527.1  | 522.6  | 0. | 26.5 |
| AUSTRAL                | : | 40.0   | 90.1   | 53.5   | 28.0   | 0. | 26.5 |
| INDNSIA                | : | 35.0   | 0.     | 38.0   | 0.     | 0. | 0.   |
| ISRAEL                 | : | 7.0    | 8.0    | 7.4    | 17.2   | 0. | 0.   |
| LEBANON                | : | 0.     | 0.     | 4.7    | 6.3    | 0. | 0.   |
| MALAYSA                | : | 0.     | 15.0   | 0.     | 0.     | 0. | 0.   |
| N ZEAL                 | : | 24.7   | 5.0    | 15.3   | 9.1    | 0. | 0.   |
| PHIL                   | : | 78.1   | 133.0  | 261.8  | 255.4  | 0. | 0.   |
| S ARAB                 | : | 12.0   | 0.     | 109.7  | 98.9   | 0. | 0.   |
| THAILND                | : | 63.0   | 123.0  | 36.7   | 99.8   | 0. | 0.   |
| VIETNAM                | : | 0.     | 20.0   | 0.     | 0.     | 0. | 0.   |
| YEMEN SA               | : | 0.     | 6.0    | 0.     | 7.8    | 0. | 0.   |
|                        | : |        |        |        |        |    |      |
| AFRICA                 | : | 80.0   | 50.3   | 97.5   | 114.9  | 0. | 0.   |
| ALGERIA                | : | 0.     | 29.3   | 15.8   | 58.8   | 0. | 0.   |
| EGYPT                  | : | 73.0   | 15.0   | 81.7   | 28.4   | 0. | 0.   |
| MOROC                  | : | 0.     | 6.0    | 0.     | 0.     | 0. | 0.   |
| TUNISIA                | : | 7.0    | 0.     | 0.     | 27.7   | 0. | 0.   |
|                        | : |        |        |        |        |    |      |
| WESTERN HEMISPHERE     | : | 280.6  | 485.7  | 465.4  | 656.8  | 0. | 1.2  |
| BELIZE                 | : | 0.     | 0.5    | 0.7    | 0.5    | 0. | 0.   |
| CANADA                 | : | 87.6   | 118.9  | 157.5  | 168.0  | 0. | 1.2  |
| CHILE                  | : | 0.     | 0.     | 0.     | 10.0   | 0. | 0.   |
| COLOMB                 | : | 0.     | 3.4    | 0.     | 3.3    | 0. | 0.   |
| DOM REP                | : | 30.8   | 65.0   | 77.1   | 84.6   | 0. | 0.   |
| ECUADOR                | : | 7.5    | 27.9   | 0.     | 11.8   | 0. | 0.   |
| GUATMAL                | : | 24.6   | 78.2   | 63.9   | 63.6   | 0. | 0.   |
| GUYANA                 | : | 0.     | 2.2    | 1.3    | 1.7    | 0. | 0.   |
| HAITI                  | : | 0.     | 0.     | 0.     | 0.5    | 0. | 0.   |
| HONDURA                | : | 10.9   | 32.0   | 27.0   | 13.2   | 0. | 0.   |
| JAMAICA                | : | 7.2    | 13.2   | 13.7   | 27.6   | 0. | 0.   |
| LW WW I                | : | 0.     | 0.     | 0.2    | 0.3    | 0. | 0.   |
| MEXICO                 | : | 14.7   | 17.1   | 33.6   | 79.3   | 0. | 0.   |
| NICARAG                | : | 5.4    | 10.4   | 8.0    | 0.     | 0. | 0.   |
| PANAMA                 | : | 53.1   | 59.1   | 18.5   | 41.2   | 0. | 0.   |
| PERU                   | : | 0.     | 24.0   | 0.     | 42.8   | 0. | 0.   |
| SALVADR                | : | 23.2   | 29.6   | 38.6   | 27.7   | 0. | 0.   |
| SURINAM                | : | 0.     | 1.2    | 1.2    | 1.2    | 0. | 0.   |
| TRINID                 | : | 0.     | 2.0    | 5.0    | 2.3    | 0. | 0.   |
| VENEZ                  | : | 15.7   | 1.1    | 19.2   | 77.4   | 0. | 0.   |
| -----                  |   |        |        |        |        |    |      |
| TOTAL KNOWN            | : | 755.4  | 1085.8 | 1158.3 | 1504.6 | 0. | 27.7 |
| TOTAL UNKNOWN          | : | 505.5  | 142.0  | 0.     | 0.     | 0. | 0.   |
| -----                  |   |        |        |        |        |    |      |
| TOTAL KNOWN & UNKNOWN  | : | 1260.9 | 1227.8 | 1158.3 | 1504.6 | 0. | 27.7 |
| EXPORTS FOR OWN ACCT   | : | -      | -      | 2.5    | 7.1    | -  | -    |
| OPTIONAL ORIGIN        | : | 0.     | 0.     | -      | -      | 0. | 0.   |
| -----                  |   |        |        |        |        |    |      |

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF DECEMBER 14, 2000

|                        | CURRENT MARKETING YEAR                                    |         | NEXT MARKETING YEAR |        |
|------------------------|---|---------|---------------------|--------|
|                        | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |                     |        |
| DESTINATION            | :THIS WEEK:   | YR AGO: | THIS WEEK:          | YR AGO |
|                        | :   |         | :                   |        |
| EUROPEAN UNION         | : 0.  | 0.      | * 0.                | 0.     |
| FRANCE                 | : 0.  | 0.      | * 0.                | 0.     |
|                        | :   |         | :                   |        |
| OTHER WESTERN EUROPE   | : 0.  | 0.      | * 16.7              | 0.     |
| ICELAND                | : 0.  | 0.      | * * 0.              | 0.     |
| TURKEY                 | : 0.  | 0.      | 0. 16.7             | 0.     |
|                        | :   |         | :                   |        |
| JAPAN                  | : 0.  | 0.      | * 0.                | 0.     |
|                        | :   |         | :                   |        |
| CHINA                  | : 0.  | 0.      | 0. 21.0             | 0.     |
|                        | :   |         | :                   |        |
| INDIA                  | : 0.  | 0.      | 14.0 0.             | 0.     |
|                        | :   |         | :                   |        |
| OTHER ASIA AND OCEANIA | : 6.0   | 1.8     | 1.0 15.3            | 0.     |
| GUAM                   | : 0.  | 0.      | 0. *                | 0.     |
| HG KONG                | : 0.  | *       | 0. *                | 0.     |
| JORDAN                 | : 1.0   | 0.      | 0. 2.0              | 0.     |
| KOR REP                | : 5.0   | 0.      | 0. 8.8              | 0.     |
| KUWAIT                 | : 0.  | 0.      | 1.0 0.5             | 0.     |
| LEBANON                | : 0.  | *       | 0. 0.               | 0.     |
| S ARAB                 | : 0.  | 0.      | * 0.                | 0.     |
| U AR EM                | : 0.  | 1.8     | 0. 4.0              | 0.     |
|                        | :   |         | :                   |        |
| AFRICA                 | : 4.0   | 2.0     | 12.0 14.1           | 0.     |
| EGYPT                  | : 4.0   | 2.0     | 12.0 0.             | 0.     |
| MOROC                  | : 0.  | 0.      | 0. 14.1             | 0.     |
|                        | :   |         | :                   |        |
| WESTERN HEMISPHERE     | : 33.9  | 56.2    | 25.6 50.8           | 0.     |
| BAHAMAS                | : 0.  | 0.      | 0.1 0.1             | 0.     |
| CANADA                 | : 0.  | 0.      | 4.2 *               | 0.     |
| CAYMAN                 | : 0.  | 0.      | * 0.                | 0.     |
| COLOMB                 | : 6.3   | 1.3     | 0. 1.3              | 0.     |
| DOM REP                | : 0.  | *       | 0. 0.3              | 0.     |
| ECUADOR                | : 1.4   | 0.      | 0. 0.               | 0.     |
| GUATMAL                | : 0.3   | 5.5     | 0. 0.8              | 0.     |
| HAITI                  | : 0.2   | 2.9     | 0. 4.7              | 0.     |
| HONDURA                | : 0.5   | 1.0     | 0. 0.               | 0.     |
| JAMAICA                | : 4.5   | 4.0     | 1.3 4.6             | 0.     |
| MEXICO                 | : 8.6   | 35.8    | 10.1 27.0           | 0.     |
| N ANTIL                | : 0.4   | 0.      | 0.4 0.4             | 0.     |
| NICARAG                | : 5.8   | 4.0     | 3.0 3.0             | 0.     |
| PANAMA                 | : 0.  | *       | 0.5 *               | 0.     |
| SALVADR                | : 2.1   | 1.7     | 5.9 8.3             | 0.     |
| TRINID                 | : 4.0   | 0.      | 0. 0.3              | 0.     |

|                         |   |       |      |      |       |    |    |
|-------------------------|---|-------|------|------|-------|----|----|
| TOTAL KNOWN             | : | 43.9  | 60.0 | 52.7 | 117.9 | 0. | 0. |
| TOTAL UNKNOWN           | : | 38.6  | 11.5 | 0.   | 0.    | 0. | 0. |
| TOTAL KNOWN & UNKNOWN : |   | 82.5  | 71.5 | 52.7 | 117.9 | 0. | 0. |
| EXPORTS FOR OWN ACCT    | : | -     | -    | 0.   | 0.    | -  | -  |
| OPTIONAL ORIGIN         | : | 128.5 | 32.3 | -    | -     | 0. | 0. |

FLAXSEED MARKETING YEAR 06/01 - 05/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF DECEMBER 14, 2000

|   |   | CURRENT MARKETING YEAR |         | NEXT MARKETING YEAR |        |    |    |
|---|---|------------------------|---------|---------------------|--------|----|----|
| :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |   |                        |         |                     |        |    |    |
| DESTINATION   |   | :THIS WEEK:            | YR AGO: | :THIS WEEK:         | YR AGO |    |    |
| :   |   |                        |         |                     |        |    |    |
| EUROPEAN UNION  | : | 0.                     | 0.      | 5.0                 | 0.     | 0. | 0. |
| GERM, FR  | : | 0.                     | 0.      | 5.0                 | 0.     | 0. | 0. |
| TOTAL KNOWN   |   | 0.                     | 0.      | 5.0                 | 0.     | 0. | 0. |
| TOTAL UNKNOWN   |   | 0.                     | 0.      | 0.                  | 0.     | 0. | 0. |
| TOTAL KNOWN & UNKNOWN :                                   |   | 0.                     | 0.      | 5.0                 | 0.     | 0. | 0. |
| EXPORTS FOR OWN ACCT                                      | : | -                      | -       | 10.2                | 0.     | -  | -  |
| OPTIONAL ORIGIN   | : | 0.                     | 0.      | -                   | -      | 0. | 0. |

LINSEED OIL MARKETING YEAR 06/01 - 05/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF DECEMBER 14, 2000

|   |   | CURRENT MARKETING YEAR |         | NEXT MARKETING YEAR |        |    |    |
|---|---|------------------------|---------|---------------------|--------|----|----|
| :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |   |                        |         |                     |        |    |    |
| DESTINATION   |   | :THIS WEEK:            | YR AGO: | :THIS WEEK:         | YR AGO |    |    |
| :   |   |                        |         |                     |        |    |    |
| WESTERN HEMISPHERE  | : | 2.8                    | 2.7     | 0.9                 | 1.3    | 0. | 0. |
| CANADA  | : | 1.6                    | 2.2     | 0.5                 | 1.0    | 0. | 0. |
| MEXICO  | : | 1.3                    | 0.5     | 0.3                 | 0.3    | 0. | 0. |
| TOTAL KNOWN   |   | 2.8                    | 2.7     | 0.9                 | 1.3    | 0. | 0. |
| TOTAL UNKNOWN   |   | 1.0                    | 0.      | 0.                  | 0.     | 0. | 0. |
| TOTAL KNOWN & UNKNOWN :                                   |   | 3.8                    | 2.7     | 0.9                 | 1.3    | 0. | 0. |
| EXPORTS FOR OWN ACCT                                      | : | -                      | -       | 0.                  | 0.     | -  | -  |
| OPTIONAL ORIGIN   | : | 0.                     | 0.      | -                   | -      | 0. | 0. |

SUNFLOWERSEED OIL

MARKETING YEAR 10/01 - 09/30

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF DECEMBER 14, 2000

| DESTINATION             | CURRENT MARKETING YEAR |                      |                    | NEXT MARKETING YEAR |         |            |
|-------------------------|------------------------|----------------------|--------------------|---------------------|---------|------------|
|                         | :OUTSTANDING SALES     | :ACCUMULATED EXPORTS | :OUTSTANDING SALES | :THIS WEEK          | :YR AGO | :THIS WEEK |
| EUROPEAN UNION          | : 18.0                 | 3.0                  | 2.0                | 0.                  | 0.      | 0.         |
| NETHLDS                 | : 18.0                 | 3.0                  | 2.0                | 0.                  | 0.      | 0.         |
| JAPAN                   | : 8.1                  | 6.4                  | 2.9                | 0.8                 | 0.      | 0.         |
| TAIWAN                  | : 1.0                  | 5.5                  | 7.0                | 1.5                 | 0.      | 0.         |
| INDIA                   | : 10.0                 | 0.                   | 0.                 | 0.                  | 0.      | 0.         |
| OTHER ASIA AND OCEANIA: | : 9.5                  | 1.0                  | 1.1                | 1.0                 | 0.      | 0.         |
| BAHRAIN                 | : 0.                   | 1.0                  | *                  | 1.0                 | 0.      | 0.         |
| JORDAN                  | : 1.0                  | 0.                   | 0.                 | 0.                  | 0.      | 0.         |
| KUWAIT                  | : 0.                   | 0.                   | 1.0                | 0.                  | 0.      | 0.         |
| LEBANON                 | : 0.                   | *                    | 0.1                | 0.                  | 0.      | 0.         |
| S ARAB                  | : 2.0                  | 0.                   | *                  | 0.                  | 0.      | 0.         |
| SINGAPR                 | : 1.0                  | 0.                   | 0.                 | 0.                  | 0.      | 0.         |
| U AR EM                 | : 5.5                  | 0.                   | 0.                 | 0.                  | 0.      | 0.         |
| AFRICA                  | : 1.5                  | 0.                   | 4.1                | 38.6                | 0.      | 0.         |
| ALGERIA                 | : 0.                   | 0.                   | 0.                 | 32.6                | 0.      | 0.         |
| EGYPT                   | : 1.5                  | 0.                   | 4.1                | 6.0                 | 0.      | 0.         |
| WESTERN HEMISPHERE      | : 25.2                 | 146.6                | 19.8               | 42.9                | 3.3     | 0.         |
| CANADA                  | : 8.2                  | 9.2                  | 2.4                | 2.3                 | 2.3     | 0.         |
| COLOMB                  | : 1.9                  | 0.                   | 0.                 | 0.3                 | 0.      | 0.         |
| ECUADOR                 | : 0.4                  | 0.                   | 0.                 | 0.                  | 0.      | 0.         |
| GUATMAL                 | : 0.                   | 0.                   | 0.                 | 0.9                 | 0.      | 0.         |
| MEXICO                  | : 14.4                 | 137.4                | 17.0               | 38.6                | 1.0     | 0.         |
| NICARAG                 | : 0.                   | 0.                   | 0.3                | 0.                  | 0.      | 0.         |
| SALVADR                 | : 0.3                  | 0.                   | 0.1                | 0.8                 | 0.      | 0.         |
| TOTAL KNOWN             | : 73.3                 | 162.5                | 36.9               | 84.7                | 3.3     | 0.         |
| TOTAL UNKNOWN           | : 20.6                 | 9.1                  | 0.                 | 0.                  | 0.      | 0.         |
| TOTAL KNOWN & UNKNOWN   | : 93.9                 | 171.6                | 36.9               | 84.7                | 3.3     | 0.         |
| EXPORTS FOR OWN ACCT    | : -                    | -                    | 0.                 | 0.                  | -       | -          |
| OPTIONAL ORIGIN         | : 0.                   | 0.                   | -                  | -                   | 0.      | 0.         |

COTTONSEED MARKETING YEAR 08/01 - 07/31  
OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF DECEMBER 14, 2000

|                       | CURRENT MARKETING YEAR                                    |         |            | NEXT MARKETING YEAR |             |        |
|-----------------------|---|---------|------------|---------------------|-------------|--------|
|                       | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |            |                     |             |        |
| DESTINATION           | :THIS WEEK:   | YR AGO: | THIS WEEK: | YR AGO              | :THIS WEEK: | YR AGO |
|                       | :   |         |            |                     |             |        |
| WESTERN HEMISPHERE    | :   | 1.1     | 5.9        | 1.0                 | 0.9         | 0.     |
| CANADA                | :   | *       | *          | 0.1                 | 0.1         | 0.     |
| MEXICO                | :   | 1.0     | 5.9        | 0.9                 | 0.9         | 0.     |
| TOTAL KNOWN           | :   | 1.1     | 5.9        | 1.0                 | 0.9         | 0.     |
| TOTAL UNKNOWN         | :   | 0.      | 0.         | 0.                  | 0.          | 0.     |
| TOTAL KNOWN & UNKNOWN | :   | 1.1     | 5.9        | 1.0                 | 0.9         | 0.     |
| EXPORTS FOR OWN ACCT  | :   | -       | -          | 0.                  | 0.          | -      |
| OPTIONAL ORIGIN       | :   | 0.      | 0.         | -                   | -           | 0.     |

COTTONSEED CAKE AND MEAL MARKETING YEAR 10/01 - 09/30  
OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF DECEMBER 14, 2000

|                       | CURRENT MARKETING YEAR                                    |         |            | NEXT MARKETING YEAR |             |        |
|-----------------------|---|---------|------------|---------------------|-------------|--------|
|                       | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |            |                     |             |        |
| DESTINATION           | :THIS WEEK:   | YR AGO: | THIS WEEK: | YR AGO              | :THIS WEEK: | YR AGO |
|                       | :   |         |            |                     |             |        |
| WESTERN HEMISPHERE    | :   | 6.9     | 2.7        | 5.7                 | 1.2         | 0.     |
| MEXICO                | :   | 6.9     | 2.7        | 5.7                 | 1.2         | 0.     |
| TOTAL KNOWN           | :   | 6.9     | 2.7        | 5.7                 | 1.2         | 0.     |
| TOTAL UNKNOWN         | :   | 0.      | 0.         | 0.                  | 0.          | 0.     |
| TOTAL KNOWN & UNKNOWN | :   | 6.9     | 2.7        | 5.7                 | 1.2         | 0.     |
| EXPORTS FOR OWN ACCT  | :   | -       | -          | 0.                  | 0.          | -      |
| OPTIONAL ORIGIN       | :   | 0.      | 0.         | -                   | -           | 0.     |

COTTONSEED OIL MARKETING YEAR 10/01 - 09/30  
OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 METRIC TONS AS OF DECEMBER 14, 2000

|  | CURRENT MARKETING YEAR                                    |  |  | NEXT MARKETING YEAR |  |  |
|--|---|--|--|---------------------|--|--|
|  | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |  |  |                     |  |  |

| DESTINATION             | :THIS WEEK: | YR AGO: | THIS WEEK: | YR AGO | :THIS WEEK: | YR AGO |
|-------------------------|-------------|---------|------------|--------|-------------|--------|
| :                       |             |         |            |        |             |        |
| JAPAN                   | :           | *       | 0.         | 0.1    | 0.1         | 0.     |
| :                       |             |         |            |        |             |        |
| INDIA                   | :           | 0.      | 0.         | 0.     | 6.0         | 0.     |
| :                       |             |         |            |        |             |        |
| OTHER ASIA AND OCEANIA: | :           | 0.      | 0.         | *      | 0.          | 0.     |
| LEBANON                 | :           | 0.      | 0.         | *      | 0.          | 0.     |
| :                       |             |         |            |        |             |        |
| WESTERN HEMISPHERE      | :           | 1.7     | 1.2        | 1.0    | 0.3         | 0.     |
| CANADA                  | :           | 1.7     | 1.2        | 1.0    | 0.3         | 0.     |
| :                       |             |         |            |        |             |        |
| TOTAL KNOWN             | :           | 1.8     | 1.2        | 1.1    | 6.5         | 0.     |
| TOTAL UNKNOWN           | :           | 0.      | 0.         | 0.     | 0.          | 0.     |
| :                       |             |         |            |        |             |        |
| TOTAL KNOWN & UNKNOWN   | :           | 1.8     | 1.2        | 1.1    | 6.5         | 0.     |
| EXPORTS FOR OWN ACCT    | :           | -       | -          | 0.     | 0.          | -      |
| OPTIONAL ORIGIN         | :           | 0.      | 0.         | -      | -           | 0.     |
| :                       |             |         |            |        |             |        |

COTTON - AMERICAN PIMA - RAW, EXTRA LONG STAPLE MARKETING YEAR 08/01 - 07/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 RUNNING BALES AS OF DECEMBER 14, 2000

| DESTINATION          | :THIS WEEK: | YR AGO: | THIS WEEK: | YR AGO | :THIS WEEK: | YR AGO |
|----------------------|-------------|---------|------------|--------|-------------|--------|
| :                    |             |         |            |        |             |        |
| EUROPEAN UNION       | :           | 47.3    | 46.8       | 15.3   | 7.3         | 8.9    |
| AUSTRIA              | :           | 0.3     | 0.5        | 0.     | 0.          | 2.1    |
| BELGIUM              | :           | 1.3     | 2.0        | 2.6    | 0.8         | 0.     |
| GERM, FR             | :           | 18.0    | 11.1       | 4.8    | 2.6         | 4.4    |
| IRELAND              | :           | 0.      | 0.         | 0.     | 0.1         | 0.     |
| ITALY                | :           | 27.2    | 31.9       | 7.3    | 3.5         | 2.3    |
| PORTUGL              | :           | 0.6     | 1.3        | 0.6    | 0.3         | 0.     |
| :                    |             |         |            |        |             |        |
| OTHER WESTERN EUROPE | :           | 23.0    | 14.4       | 11.5   | 3.0         | 5.1    |
| SWITZLD              | :           | 17.6    | 12.6       | 8.4    | 1.9         | 5.1    |
| TURKEY               | :           | 5.4     | 1.8        | 3.1    | 1.1         | 0.     |
| :                    |             |         |            |        |             |        |
| EASTERN EUROPE       | :           | 0.      | 0.3        | 0.5    | 0.1         | 0.     |
| CZECH RE             | :           | 0.      | 0.3        | 0.5    | 0.1         | 0.     |
| :                    |             |         |            |        |             |        |
| JAPAN                | :           | 52.1    | 45.8       | 17.2   | 12.9        | 0.2    |
| :                    |             |         |            |        |             |        |
| TAIWAN               | :           | 22.5    | 16.2       | 12.3   | 9.3         | 0.     |
| :                    |             |         |            |        |             |        |
| CHINA                | :           | 0.2     | 2.9        | 2.8    | 0.3         | 0.     |
| :                    |             |         |            |        |             |        |

|                         |   |       |       |       |      |      |     |
|-------------------------|---|-------|-------|-------|------|------|-----|
| INDIA                   | : | 8.8   | 4.2   | 9.9   | 2.3  | 0.   | 0.  |
|                         | : |       |       |       |      |      |     |
| OTHER ASIA AND OCEANIA: |   | 76.8  | 52.4  | 75.3  | 41.5 | 5.4  | 5.2 |
| BANGLADH                | : | 8.8   | 13.7  | 8.4   | 15.5 | 4.1  | 0.  |
| HG KONG                 | : | 0.    | 0.    | 1.0   | 0.   | 0.   | 0.  |
| INDNSIA                 | : | 19.6  | 25.3  | 25.0  | 13.6 | 1.3  | 5.2 |
| KOR REP                 | : | 18.8  | 11.1  | 9.0   | 6.0  | 0.   | 0.  |
| MALAYSA                 | : | 0.2   | 0.    | *     | 0.5  | 0.   | 0.  |
| PAKISTN                 | : | 23.7  | 1.8   | 27.4  | 2.7  | 0.   | 0.  |
| THAILND                 | : | 5.7   | 0.6   | 4.4   | 3.2  | 0.   | 0.  |
| VIETNAM                 | : | 0.    | 0.    | 0.1   | 0.   | 0.   | 0.  |
|                         | : |       |       |       |      |      |     |
| AFRICA                  | : | 0.    | 1.8   | 0.    | 0.   | 0.   | 0.  |
| TUNISIA                 | : | 0.    | 1.8   | 0.    | 0.   | 0.   | 0.  |
|                         | : |       |       |       |      |      |     |
| WESTERN HEMISPHERE      | : | 0.9   | 3.7   | 0.7   | 2.1  | 0.   | 0.  |
| BRAZIL                  | : | 0.9   | 0.4   | 0.7   | 1.0  | 0.   | 0.  |
| COLOMB                  | : | 0.    | 0.4   | 0.    | 0.6  | 0.   | 0.  |
| MEXICO                  | : | 0.    | 1.1   | 0.    | 0.4  | 0.   | 0.  |
| PERU                    | : | 0.    | 1.8   | 0.    | 0.1  | 0.   | 0.  |
| -----                   |   |       |       |       |      |      |     |
| TOTAL KNOWN             | : | 231.7 | 188.4 | 145.6 | 79.0 | 19.5 | 5.6 |
| TOTAL UNKNOWN           | : | 0.5   | 0.8   | 0.    | 0.   | 0.   | 0.  |
| -----                   |   |       |       |       |      |      |     |
| TOTAL KNOWN & UNKNOWN   | : | 232.2 | 189.2 | 145.6 | 79.0 | 19.5 | 5.6 |
| EXPORTS FOR OWN ACCT    | : | -     | -     | 0.    | 0.   | -    | -   |
| OPTIONAL ORIGIN         | : | 0.    | 0.    | -     | -    | 0.   | 0.  |
| -----                   |   |       |       |       |      |      |     |

COTTON - UPLAND RAW, 1 1/16 INCHES AND OVER MARKETING YEAR 08/01 - 07/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 RUNNING BALES AS OF DECEMBER 14, 2000

| DESTINATION          | CURRENT MARKETING YEAR |                   |                     | NEXT MARKETING YEAR |           |        |    |
|----------------------|------------------------|-------------------|---------------------|---------------------|-----------|--------|----|
|                      | :                      | OUTSTANDING SALES | ACCUMULATED EXPORTS | OUTSTANDING SALES   | :         |        |    |
|                      | THIS WEEK              | YR AGO            | THIS WEEK           | YR AGO              | THIS WEEK | YR AGO |    |
| EUROPEAN UNION       | :                      | 9.6               | 12.3                | 11.4                | 7.2       | 0.     | 0. |
| BELGIUM              | :                      | 0.                | 0.9                 | 2.5                 | 0.        | 0.     | 0. |
| DENMARK              | :                      | 0.                | 0.                  | 0.                  | 1.2       | 0.     | 0. |
| GERM, FR             | :                      | 0.8               | 3.3                 | 0.                  | 0.8       | 0.     | 0. |
| ITALY                | :                      | 7.0               | 1.6                 | 5.6                 | 0.9       | 0.     | 0. |
| SPAIN                | :                      | 1.9               | 0.9                 | 0.4                 | 3.4       | 0.     | 0. |
| SWEDEN               | :                      | 0.                | 5.7                 | 2.9                 | 0.7       | 0.     | 0. |
| U KING               | :                      | 0.                | 0.                  | 0.                  | 0.3       | 0.     | 0. |
|                      | :                      |                   |                     |                     |           |        |    |
| OTHER WESTERN EUROPE | :                      | 137.3             | 161.8               | 58.8                | 54.7      | 0.     | 0. |
| SWITZLD              | :                      | 5.1               | 4.2                 | 0.5                 | 0.5       | 0.     | 0. |
| TURKEY               | :                      | 132.2             | 157.6               | 58.2                | 54.2      | 0.     | 0. |

|                         |   |        |        |        |       |       |       |
|-------------------------|---|--------|--------|--------|-------|-------|-------|
| FORMER SOVIET UNION     | : | 1.8    | 0.     | 0.     | 0.    | 0.    | 0.    |
| ESTONIA                 | : | 1.8    | 0.     | 0.     | 0.    | 0.    | 0.    |
|                         | : |        |        |        |       |       |       |
| JAPAN                   | : | 159.2  | 211.9  | 77.1   | 96.7  | 6.8   | 8.1   |
|                         | : |        |        |        |       |       |       |
| TAIWAN                  | : | 38.2   | 82.0   | 24.0   | 50.8  | 0.    | 0.    |
|                         | : |        |        |        |       |       |       |
| CHINA                   | : | 11.7   | 0.4    | 26.4   | 2.5   | 0.    | 0.    |
|                         | : |        |        |        |       |       |       |
| INDIA                   | : | 0.     | 8.0    | 3.1    | 3.8   | 0.    | 0.    |
|                         | : |        |        |        |       |       |       |
| OTHER ASIA AND OCEANIA: | : | 304.7  | 545.8  | 261.9  | 202.9 | 49.0  | 18.7  |
| AUSTRAL                 | : | *      | 0.     | 0.     | 0.    | 0.    | 0.    |
| BANGLADH                | : | 11.5   | 15.8   | 23.2   | 8.0   | 0.    | 0.    |
| BURM                    | : | 0.     | 0.8    | 0.     | 0.    | 0.    | 0.    |
| HG KONG                 | : | 16.9   | 48.6   | 37.8   | 31.4  | 0.    | 0.    |
| INDNSIA                 | : | 109.0  | 238.2  | 76.5   | 72.4  | 13.1  | 14.8  |
| KAMPUCHE                | : | 0.     | 0.     | 0.2    | 0.    | 0.    | 0.    |
| KOR REP                 | : | 117.8  | 120.4  | 74.0   | 41.6  | 13.6  | 3.9   |
| MALAYSA                 | : | 3.5    | 14.8   | 6.7    | 6.7   | 0.    | 0.    |
| PAKISTN                 | : | 1.4    | 1.7    | 2.0    | 2.4   | 0.    | 0.    |
| PHIL                    | : | 5.2    | 14.2   | 3.7    | 3.3   | 0.    | 0.    |
| S ARAB                  | : | 0.3    | 0.     | 0.     | 0.    | 0.    | 0.    |
| S LANKA                 | : | 0.     | 0.     | 0.     | 0.2   | 0.    | 0.    |
| THAILND                 | : | 35.4   | 90.2   | 31.6   | 35.4  | 22.4  | 0.    |
| VIETNAM                 | : | 3.6    | 1.2    | 6.2    | 1.6   | 0.    | 0.    |
|                         | : |        |        |        |       |       |       |
| AFRICA                  | : | 2.9    | 7.3    | 3.0    | 2.6   | 0.    | 0.    |
| TUNISIA                 | : | 2.9    | 7.3    | 3.0    | 2.6   | 0.    | 0.    |
|                         | : |        |        |        |       |       |       |
| WESTERN HEMISPHERE      | : | 1180.5 | 1283.1 | 647.8  | 480.8 | 85.5  | 157.8 |
| ARGENT                  | : | 0.     | 1.1    | 0.     | 0.    | 0.    | 0.    |
| BOLIVIA                 | : | 0.     | 0.3    | 0.     | 0.    | 0.    | 0.    |
| BRAZIL                  | : | 4.0    | 85.0   | 0.2    | 2.3   | 0.    | 0.    |
| CANADA                  | : | 248.8  | 155.7  | 114.4  | 69.3  | 7.4   | 1.4   |
| COLOMB                  | : | 10.7   | 16.3   | 10.9   | 46.1  | 2.5   | 2.5   |
| DOM REP                 | : | 0.2    | 0.1    | 0.2    | 0.3   | 0.    | 0.    |
| ECUADOR                 | : | 14.7   | 18.2   | 18.9   | 12.5  | 0.    | 0.    |
| GUATMAL                 | : | 32.3   | 67.4   | 35.3   | 18.0  | 9.4   | 34.0  |
| HONDURA                 | : | 0.6    | 1.2    | 2.3    | 0.    | 0.    | 0.4   |
| MEXICO                  | : | 783.7  | 846.3  | 409.1  | 307.9 | 45.3  | 89.6  |
| PERU                    | : | 14.3   | 28.6   | 24.6   | 7.3   | 0.    | 0.    |
| SALVADR                 | : | 56.1   | 61.0   | 24.1   | 15.1  | 21.0  | 29.9  |
| VENEZ                   | : | 15.2   | 2.0    | 7.9    | 2.0   | 0.    | 0.    |
| <hr/>                   |   |        |        |        |       |       |       |
| TOTAL KNOWN             | : | 1845.9 | 2312.6 | 1113.5 | 902.1 | 141.3 | 184.6 |
| TOTAL UNKNOWN           | : | 8.8    | 17.3   | 0.     | 0.    | 0.    | 3.3   |
| <hr/>                   |   |        |        |        |       |       |       |
| TOTAL KNOWN & UNKNOWN   | : | 1854.7 | 2329.8 | 1113.5 | 902.1 | 141.3 | 187.9 |
| EXPORTS FOR OWN ACCT    | : | -      | -      | 0.     | 0.    | -     | -     |
| OPTIONAL ORIGIN         | : | 0.     | 0.     | -      | -     | 0.    | 0.    |

COTTON - UPLAND RAW, 1 INCH UP TO 1 1/16 INCHES MARKETING YEAR 08/01 - 07/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 RUNNING BALES AS OF DECEMBER 14, 2000

| DESTINATION            | CURRENT MARKETING YEAR |         |            | NEXT MARKETING YEAR |              |        |
|------------------------|------------------------|---------|------------|---------------------|--------------|--------|
|                        | : THIS WEEK:           | YR AGO: | THIS WEEK: | YR AGO              | : THIS WEEK: | YR AGO |
| EUROPEAN UNION         | :                      | 7.6     | 9.7        | 2.8                 | 6.6          | 0.     |
| DENMARK                | :                      | 0.      | 0.2        | 0.                  | 0.           | 0.     |
| ITALY                  | :                      | 0.4     | 1.1        | 0.5                 | 0.           | 0.     |
| SWEDEN                 | :                      | 7.2     | 8.4        | 2.3                 | 6.6          | 0.     |
| OTHER WESTERN EUROPE   | :                      | 98.0    | 55.9       | 64.7                | 9.2          | 0.     |
| TURKEY                 | :                      | 98.0    | 55.9       | 64.7                | 9.2          | 0.     |
| FORMER SOVIET UNION    | :                      | 0.      | 0.1        | 0.                  | 0.           | 0.     |
| ESTONIA                | :                      | 0.      | 0.1        | 0.                  | 0.           | 0.     |
| JAPAN                  | :                      | 2.2     | 10.7       | 3.0                 | 1.6          | 0.     |
| TAIWAN                 | :                      | 15.4    | 86.9       | 4.7                 | 42.3         | 0.     |
| CHINA                  | :                      | 10.8    | 9.4        | 2.7                 | 0.3          | 0.     |
| INDIA                  | :                      | 0.      | 21.2       | 4.4                 | 9.2          | 0.     |
| OTHER ASIA AND OCEANIA | :                      | 116.6   | 353.8      | 104.8               | 138.8        | 9.7    |
| BANGLADH               | :                      | 2.0     | 7.0        | 0.5                 | 1.0          | 0.     |
| HG KONG                | :                      | 30.0    | 71.5       | 23.3                | 23.8         | 0.     |
| INDNSIA                | :                      | 39.0    | 106.5      | 36.5                | 39.8         | 9.7    |
| KAMPUCHE               | :                      | 0.      | 0.         | 0.2                 | 0.           | 0.     |
| KOR REP                | :                      | 29.5    | 87.5       | 32.0                | 45.8         | 0.     |
| MALAYSA                | :                      | 0.3     | 9.5        | 0.6                 | 12.2         | 0.     |
| PAKISTN                | :                      | 0.      | 0.4        | 0.                  | 0.           | 0.     |
| PHIL                   | :                      | 5.7     | 32.2       | 2.4                 | 6.7          | 0.     |
| S ARAB                 | :                      | 1.3     | 0.         | 0.                  | 0.           | 0.     |
| THAILND                | :                      | 7.3     | 25.9       | 3.6                 | 1.3          | 0.     |
| VIETNAM                | :                      | 1.4     | 13.4       | 5.8                 | 8.2          | 0.     |
| WESTERN HEMISPHERE     | :                      | 462.3   | 512.2      | 271.9               | 151.5        | 91.5   |
| ARGENT                 | :                      | 0.      | 5.5        | 0.                  | 0.           | 0.     |
| BRAZIL                 | :                      | 0.      | 156.4      | 5.1                 | 1.0          | 0.     |
| CANADA                 | :                      | 42.9    | 17.3       | 10.4                | 6.8          | 7.4    |
| CHILE                  | :                      | 0.      | 1.3        | 5.7                 | 0.           | 0.     |
| COLOMB                 | :                      | 17.2    | 0.3        | 25.0                | 22.1         | 0.     |
| ECUADOR                | :                      | 8.0     | 0.4        | 9.5                 | 0.           | 0.     |
| GUATMAL                | :                      | 0.      | 0.         | 0.                  | 0.2          | 0.     |
| MEXICO                 | :                      | 344.7   | 276.4      | 209.3               | 118.7        | 84.1   |
| PERU                   | :                      | 0.      | 1.2        | 0.5                 | 0.           | 0.     |

|                       |   |       |        |       |       |       |      |
|-----------------------|---|-------|--------|-------|-------|-------|------|
| SALVADR               | : | 4.7   | 0.1    | 1.9   | 0.5   | 0.    | 0.   |
| VENEZ                 | : | 44.8  | 53.3   | 4.7   | 2.2   | 0.    | 4.0  |
| -----                 |   |       |        |       |       |       |      |
| TOTAL KNOWN           | : | 712.9 | 1059.9 | 459.1 | 359.6 | 101.2 | 91.2 |
| TOTAL UNKNOWN         | : | 0.    | 9.4    | 0.    | 0.    | 0.    | 0.   |
| -----                 |   |       |        |       |       |       |      |
| TOTAL KNOWN & UNKNOWN | : | 712.9 | 1069.3 | 459.1 | 359.6 | 101.2 | 91.2 |
| EXPORTS FOR OWN ACCT  | : | -     | -      | 0.    | 0.    | -     | -    |
| OPTIONAL ORIGIN       | : | 0.    | 0.     | -     | -     | 0.    | 0.   |
| -----                 |   |       |        |       |       |       |      |

COTTON - UPLAND - RAW, UNDER 1 INCH MARKETING YEAR 08/01 - 07/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 RUNNING BALES AS OF DECEMBER 14, 2000

|                         | : | CURRENT MARKETING YEAR                                   |         | NEXT MARKETING YEAR |        |    |      |
|-------------------------|---|--|---------|---------------------|--------|----|------|
|                         | : | OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |                     |        |    |      |
| DESTINATION             | : | THIS WEEK:   | YR AGO: | THIS WEEK:          | YR AGO |    |      |
|                         | : |  |         |                     |        |    |      |
| OTHER WESTERN EUROPE    | : | 24.6   | 0.      | 26.6                | 4.9    |    |      |
| TURKEY                  | : | 24.6   | 0.      | 26.6                | 4.9    |    |      |
|                         | : |  |         |                     |        |    |      |
| FORMER SOVIET UNION     | : | 0.   | 0.1     | 0.                  | 0.     |    |      |
| ESTONIA                 | : | 0.   | 0.1     | 0.                  | 0.     |    |      |
|                         | : |  |         |                     |        |    |      |
| JAPAN                   | : | 13.0   | 13.1    | 7.3                 | 12.8   |    |      |
|                         | : |  |         |                     |        |    |      |
| TAIWAN                  | : | 16.6   | 26.1    | 0.4                 | 2.9    |    |      |
|                         | : |  |         |                     |        |    |      |
| INDIA                   | : | 0.   | 1.4     | 1.9                 | 0.2    |    |      |
|                         | : |  |         |                     |        |    |      |
| OTHER ASIA AND OCEANIA: | : | 5.0  | 29.7    | 1.6                 | 8.2    |    |      |
| HG KONG                 | : | 2.0  | 27.8    | 1.3                 | 4.1    |    |      |
| INDNSIA                 | : | 0.   | 0.7     | 0.3                 | 0.2    |    |      |
| KOR REP                 | : | 3.0  | 0.      | 0.                  | 0.     |    |      |
| MALAYSA                 | : | 0.   | 1.0     | 0.                  | 3.6    |    |      |
| PHIL                    | : | 0.   | 0.      | 0.                  | 0.1    |    |      |
| VIETNAM                 | : | 0.   | 0.3     | 0.                  | 0.3    |    |      |
|                         | : |  |         |                     |        |    |      |
| WESTERN HEMISPHERE      | : | 3.0  | 23.2    | 2.6                 | 0.8    |    |      |
| BRAZIL                  | : | 0.   | 21.8    | 0.3                 | 0.     |    |      |
| CANADA                  | : | 0.   | 0.9     | 0.                  | 0.     |    |      |
| MEXICO                  | : | 3.0  | 0.5     | 2.3                 | 0.8    |    |      |
|                         | : |  |         |                     |        |    |      |
| TOTAL KNOWN             | : | 62.3   | 93.6    | 40.5                | 29.8   |    |      |
| TOTAL UNKNOWN           | : | 0.   | 2.8     | 0.                  | 0.     |    |      |
| -----                   |   |  |         |                     |        |    |      |
| TOTAL KNOWN & UNKNOWN   | : | 62.3   | 96.4    | 40.5                | 29.8   | 0. | 25.0 |
| EXPORTS FOR OWN ACCT    | : | -  | -       | 0.                  | 0.     | -  | -    |
| OPTIONAL ORIGIN         | : | 0.   | 0.      | -                   | -      | 0. | 0.   |

ALL UPLAND COTTON

MARKETING YEAR 08/01 - 07/31

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 RUNNING BALES AS OF DECEMBER 14, 2000

| DESTINATION            | CURRENT MARKETING YEAR                  |         |                   | NEXT MARKETING YEAR |             |        |
|------------------------|---|---------|-------------------|---------------------|-------------|--------|
|                        | :OUTSTANDING SALES:ACCUMULATED EXPORTS: |         | OUTSTANDING SALES |                     |             |        |
|                        | :THIS WEEK:                             | YR AGO: | THIS WEEK:        | YR AGO              | :THIS WEEK: | YR AGO |
| EUROPEAN UNION         | : 17.2                                  | 22.0    | 14.2              | 13.9                | 0.          | 0.     |
| BELGIUM                | : 0.                                    | 0.9     | 2.5               | 0.                  | 0.          | 0.     |
| DENMARK                | : 0.                                    | 0.2     | 0.                | 1.2                 | 0.          | 0.     |
| GERM, FR               | : 0.8                                   | 3.3     | 0.                | 0.8                 | 0.          | 0.     |
| ITALY                  | : 7.4                                   | 2.7     | 6.1               | 0.9                 | 0.          | 0.     |
| SPAIN                  | : 1.9                                   | 0.9     | 0.4               | 3.4                 | 0.          | 0.     |
| SWEDEN                 | : 7.2                                   | 14.1    | 5.2               | 7.3                 | 0.          | 0.     |
| U KING                 | : 0.                                    | 0.      | 0.                | 0.3                 | 0.          | 0.     |
| OTHER WESTERN EUROPE   | : 259.9                                 | 217.7   | 150.1             | 68.8                | 0.          | 0.     |
| SWITZLD                | : 5.1                                   | 4.2     | 0.5               | 0.5                 | 0.          | 0.     |
| TURKEY                 | : 254.9                                 | 213.5   | 149.6             | 68.3                | 0.          | 0.     |
| FORMER SOVIET UNION    | : 1.8                                   | 0.2     | 0.                | 0.                  | 0.          | 0.     |
| ESTONIA                | : 1.8                                   | 0.2     | 0.                | 0.                  | 0.          | 0.     |
| JAPAN                  | : 174.4                                 | 235.6   | 87.4              | 111.1               | 6.8         | 8.1    |
| TAIWAN                 | : 70.3                                  | 194.9   | 29.1              | 96.0                | 0.          | 0.     |
| CHINA                  | : 22.5                                  | 9.9     | 29.1              | 2.8                 | 0.          | 0.     |
| INDIA                  | : 0.                                    | 30.5    | 9.4               | 13.2                | 0.          | 0.     |
| OTHER ASIA AND OCEANIA | : 426.4                                 | 929.4   | 368.3             | 349.9               | 58.7        | 54.9   |
| AUSTRAL                | : *                                     | 0.      | 0.                | 0.                  | 0.          | 0.     |
| BANGLADH               | : 13.6                                  | 22.7    | 23.7              | 9.0                 | 0.          | 0.     |
| BURMA                  | : 0.                                    | 0.8     | 0.                | 0.                  | 0.          | 0.     |
| HG KONG                | : 49.0                                  | 147.8   | 62.3              | 59.4                | 0.          | 0.     |
| INDNSIA                | : 148.1                                 | 345.4   | 113.3             | 112.3               | 22.7        | 34.4   |
| KAMPUCHE               | : 0.                                    | 0.      | 0.3               | 0.                  | 0.          | 0.     |
| KOR REP                | : 150.3                                 | 207.8   | 105.9             | 87.5                | 13.6        | 19.9   |
| MALAYSA                | : 3.8                                   | 25.4    | 7.3               | 22.4                | 0.          | 0.     |
| PAKISTN                | : 1.4                                   | 2.1     | 2.0               | 2.4                 | 0.          | 0.     |
| PHIL                   | : 10.9                                  | 46.4    | 6.1               | 10.1                | 0.          | 0.7    |
| S ARAB                 | : 1.6                                   | 0.      | 0.                | 0.                  | 0.          | 0.     |
| S LANKA                | : 0.                                    | 0.      | 0.                | 0.2                 | 0.          | 0.     |
| THAILND                | : 42.8                                  | 116.1   | 35.2              | 36.7                | 22.4        | 0.     |
| VIETNAM                | : 4.9                                   | 14.9    | 12.1              | 10.0                | 0.          | 0.     |

|                       |   |        |        |        |        |       |       |
|-----------------------|---|--------|--------|--------|--------|-------|-------|
| AFRICA                | : | 2.9    | 7.3    | 3.0    | 2.6    | 0.    | 0.    |
| TUNISIA               | : | 2.9    | 7.3    | 3.0    | 2.6    | 0.    | 0.    |
| :                     |   |        |        |        |        |       |       |
| WESTERN HEMISPHERE    | : | 1645.8 | 1818.5 | 922.4  | 633.2  | 177.0 | 237.8 |
| ARGENT                | : | 0.     | 6.5    | 0.     | 0.     | 0.    | 0.    |
| BOLIVIA               | : | 0.     | 0.3    | 0.     | 0.     | 0.    | 0.    |
| BRAZIL                | : | 4.0    | 263.2  | 5.6    | 3.3    | 0.    | 0.    |
| CANADA                | : | 291.8  | 173.9  | 124.8  | 76.2   | 14.8  | 1.4   |
| CHILE                 | : | 0.     | 1.3    | 5.7    | 0.     | 0.    | 0.    |
| COLOMB                | : | 27.9   | 16.6   | 35.9   | 68.1   | 2.5   | 2.5   |
| DOM REP               | : | 0.2    | 0.1    | 0.2    | 0.3    | 0.    | 0.    |
| ECUADOR               | : | 22.7   | 18.5   | 28.4   | 12.5   | 0.    | 0.    |
| GUATMAL               | : | 32.3   | 67.4   | 35.3   | 18.2   | 9.4   | 34.0  |
| HONDURA               | : | 0.6    | 1.2    | 2.3    | 0.     | 0.    | 0.4   |
| MEXICO                | : | 1131.4 | 1123.3 | 620.7  | 427.4  | 129.4 | 165.6 |
| PERU                  | : | 14.3   | 29.8   | 25.2   | 7.3    | 0.    | 0.    |
| SALVADR               | : | 60.8   | 61.1   | 25.9   | 15.6   | 21.0  | 29.9  |
| VENEZ                 | : | 60.0   | 55.3   | 12.6   | 4.3    | 0.    | 4.0   |
| -----                 |   |        |        |        |        |       |       |
| TOTAL KNOWN           | : | 2621.1 | 3466.0 | 1613.1 | 1291.4 | 242.5 | 300.8 |
| TOTAL UNKNOWN         | : | 8.8    | 29.5   | 0.     | 0.     | 0.    | 3.3   |
| -----                 |   |        |        |        |        |       |       |
| TOTAL KNOWN & UNKNOWN | : | 2629.9 | 3495.4 | 1613.1 | 1291.4 | 242.5 | 304.1 |
| EXPORTS FOR OWN ACCT  | : | -      | -      | 0.     | 0.     | -     | -     |
| OPTIONAL ORIGIN       | : | 0.     | 0.     | -      | -      | 0.    | 0.    |
| -----                 |   |        |        |        |        |       |       |

RICE - LONG GRAIN, BROWN MARKETING YEAR 08/01 - 07/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF DECEMBER 14, 2000

| DESTINATION          | : | CURRENT MARKETING YEAR |                      | :NEXT MARKETING YEAR |        |    |    |
|----------------------|---|------------------------|----------------------|----------------------|--------|----|----|
|                      | : | OUTSTANDING SALES      | ACCUMULATED EXPORTS: | OUTSTANDING SALES    |        |    |    |
|                      | : | THIS WEEK:             | YR AGO:              | THIS WEEK:           | YR AGO |    |    |
| EUROPEAN UNION       | : | 56.4                   | 94.2                 | 116.8                | 123.5  | 0. | 0. |
| BELGIUM              | : | 3.3                    | 6.3                  | 6.3                  | 9.9    | 0. | 0. |
| FRANCE               | : | 8.8                    | 2.7                  | 2.8                  | 2.8    | 0. | 0. |
| GERM, FR             | : | 4.1                    | 5.0                  | 12.5                 | 6.8    | 0. | 0. |
| ITALY                | : | 0.                     | 5.0                  | 3.8                  | 12.0   | 0. | 0. |
| NETHLDS              | : | 23.7                   | 46.9                 | 38.4                 | 41.9   | 0. | 0. |
| SPAIN                | : | 0.                     | 10.0                 | 25.0                 | 16.2   | 0. | 0. |
| U KING               | : | 16.6                   | 18.4                 | 28.1                 | 34.0   | 0. | 0. |
|                      | : |                        |                      |                      |        |    |    |
| OTHER WESTERN EUROPE | : | 4.4                    | 6.2                  | 1.0                  | 2.6    | 0. | 0. |
| ICELAND              | : | *                      | 0.                   | 0.                   | 0.     | 0. | 0. |
| SWITZLD              | : | 4.4                    | 6.2                  | 1.0                  | 2.6    | 0. | 0. |
|                      | : |                        |                      |                      |        |    |    |
| EASTERN EUROPE       | : | 0.                     | 0.                   | *                    | 0.     | 0. | 0. |
| POLAND               | : | 0.                     | 0.                   | *                    | 0.     | 0. | 0. |

|                        |   |       |       |       |       |    |    |
|------------------------|---|-------|-------|-------|-------|----|----|
| FORMER SOVIET UNION    | : | 0.1   | 0.    | 0.1   | 0.2   | 0. | 0. |
| RUSSIA                 | : | 0.1   | 0.    | 0.1   | 0.2   | 0. | 0. |
|                        | : |       |       |       |       |    |    |
| OTHER ASIA AND OCEANIA | : | *     | *     | *     | *     | 0. | 0. |
| FR P IS                | : | *     | *     | *     | *     | 0. | 0. |
| ISRAEL                 | : | *     | 0.    | *     | *     | 0. | 0. |
| SINGAPR                | : | 0.    | 0.    | *     | *     | 0. | 0. |
|                        | : |       |       |       |       |    |    |
| AFRICA                 | : | 0.    | 21.9  | 7.7   | 1.3   | 0. | 0. |
| C IVOIRE               | : | 0.    | 21.2  | 6.2   | 0.    | 0. | 0. |
| REP SAF                | : | 0.    | 0.8   | 1.5   | 1.3   | 0. | 0. |
|                        | : |       |       |       |       |    |    |
| WESTERN HEMISPHERE     | : | 107.1 | 60.3  | 286.5 | 282.0 | 0. | 0. |
| BARBADO                | : | 0.    | 1.5   | 1.5   | 1.5   | 0. | 0. |
| BRAZIL                 | : | 6.0   | 0.    | 0.    | 2.9   | 0. | 0. |
| C RICA                 | : | 0.    | 0.    | 0.    | 18.0  | 0. | 0. |
| CANADA                 | : | 0.4   | 0.7   | 1.6   | 1.5   | 0. | 0. |
| GUATMAL                | : | 8.5   | 4.5   | 0.6   | 0.    | 0. | 0. |
| HONDURA                | : | 4.7   | 12.0  | 41.5  | 22.3  | 0. | 0. |
| JAMAICA                | : | *     | 8.1   | 11.3  | *     | 0. | 0. |
| LW WW I                | : | 0.    | 0.    | 2.5   | 5.0   | 0. | 0. |
| MEXICO                 | : | 62.9  | 10.0  | 181.0 | 200.3 | 0. | 0. |
| NICARAG                | : | 18.0  | 6.0   | 30.7  | 21.4  | 0. | 0. |
| PERU                   | : | 0.    | 15.0  | 0.    | 0.    | 0. | 0. |
| SALVADR                | : | 2.8   | 2.5   | 13.2  | 9.1   | 0. | 0. |
| TRINID                 | : | 3.8   | 0.    | 2.6   | 0.    | 0. | 0. |
| VIRGIN I               | : | *     | *     | *     | *     | 0. | 0. |
| -----                  |   |       |       |       |       |    |    |
| TOTAL KNOWN            | : | 168.0 | 182.5 | 412.1 | 409.7 | 0. | 0. |
| TOTAL UNKNOWN          | : | 0.    | 0.    | 0.    | 0.    | 0. | 0. |
| -----                  |   |       |       |       |       |    |    |
| TOTAL KNOWN & UNKNOWN  | : | 168.0 | 182.5 | 412.1 | 409.7 | 0. | 0. |
| EXPORTS FOR OWN ACCT   | : | -     | -     | 0.    | 0.    | -  | -  |
| OPTIONAL ORIGIN        | : | 0.    | 0.    | -     | -     | 0. | 0. |
| -----                  |   |       |       |       |       |    |    |

RICE - MEDIUM, SHORT AND MIXED GRAIN, BROWN MARKETING YEAR 08/01 - 07/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF DECEMBER 14, 2000

| DESTINATION          | : | THIS WEEK: YR AGO | THIS WEEK: YR AGO | THIS WEEK: YR AGO | :    | NEXT MARKETING YEAR |    |
|----------------------|---|-------------------|-------------------|-------------------|------|---------------------|----|
|                      | : |                   |                   |                   | :    |                     |    |
| EUROPEAN UNION       | : | 0.                | 0.                | 11.8              | 5.2  | 0.                  | 0. |
| ITALY                | : | 0.                | 0.                | 11.8              | 5.2  | 0.                  | 0. |
|                      | : |                   |                   |                   |      |                     |    |
| OTHER WESTERN EUROPE | : | 62.3              | 42.5              | 70.9              | 47.7 | 0.                  | 0. |
| TURKEY               | : | 62.3              | 42.5              | 70.9              | 47.7 | 0.                  | 0. |

|                         |   |      |      |       |      |    |    |
|-------------------------|---|------|------|-------|------|----|----|
| EASTERN EUROPE          | : | 0.   | *    | 0.1   | 0.1  | 0. | 0. |
| CZECH RE                | : | 0.   | *    | *     | 0.1  | 0. | 0. |
| POLAND                  | : | 0.   | 0.   | 0.1   | 0.   | 0. | 0. |
|                         | : |      |      |       |      |    |    |
| JAPAN                   | : | 24.0 | 40.1 | 25.1  | 17.5 | 0. | 0. |
|                         | : |      |      |       |      |    |    |
| OTHER ASIA AND OCEANIA: | : | 0.   | 0.   | *     | 0.1  | 0. | 0. |
| AUSTRAL                 | : | 0.   | 0.   | *     | *    | 0. | 0. |
| ISRAEL                  | : | 0.   | 0.   | *     | 0.1  | 0. | 0. |
| NMARIANA                | : | 0.   | 0.   | *     | *    | 0. | 0. |
| SINGAPR                 | : | 0.   | 0.   | *     | *    | 0. | 0. |
|                         | : |      |      |       |      |    |    |
| WESTERN HEMISPHERE      | : | 0.   | 1.6  | 4.4   | 8.1  | 0. | 0. |
| CANADA                  | : | 0.   | 1.6  | 4.4   | 8.1  | 0. | 0. |
| MEXICO                  | : | 0.   | 0.   | *     | *    | 0. | 0. |
| -----                   |   |      |      |       |      |    |    |
| TOTAL KNOWN             | : | 86.3 | 84.2 | 112.3 | 78.8 | 0. | 0. |
| TOTAL UNKNOWN           | : | 0.   | 0.   | 0.    | 0.   | 0. | 0. |
| -----                   |   |      |      |       |      |    |    |
| TOTAL KNOWN & UNKNOWN   | : | 86.3 | 84.2 | 112.3 | 78.8 | 0. | 0. |
| EXPORTS FOR OWN ACCT    | : | -    | -    | 0.    | 0.   | -  | -  |
| OPTIONAL ORIGIN         | : | 0.   | 0.   | -     | -    | 0. | 0. |
| -----                   |   |      |      |       |      |    |    |

RICE - LONG GRAIN, MILLED MARKETING YEAR 08/01 - 07/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF DECEMBER 14, 2000

| DESTINATION   | : CURRENT MARKETING YEAR |         | : NEXT MARKETING YEAR |        |             |        |    |
|---|--------------------------|---------|-----------------------|--------|-------------|--------|----|
|   | -----                    |         | -----                 |        |             |        |    |
| :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |                          |         |                       | -----  |             |        |    |
| -----   |                          |         |                       | -----  |             |        |    |
| DESTINATION   | :THIS WEEK:              | YR AGO: | THIS WEEK:            | YR AGO | :THIS WEEK: | YR AGO |    |
| -----   |                          |         |                       |        |             |        |    |
|   | :                        |         |                       |        |             |        |    |
| EUROPEAN UNION  | :                        | 12.8    | 14.5                  | 22.9   | 23.3        | 0.     | 0. |
| BELGIUM   | :                        | 0.5     | 0.3                   | 2.8    | 0.9         | 0.     | 0. |
| FINLAND   | :                        | *       | 0.1                   | *      | 0.          | 0.     | 0. |
| GERM, FR  | :                        | 0.1     | 0.                    | 7.3    | 5.2         | 0.     | 0. |
| NETHLDLS  | :                        | 1.5     | 3.6                   | 10.7   | 11.7        | 0.     | 0. |
| SPAIN   | :                        | 0.      | 5.2                   | *      | 0.          | 0.     | 0. |
| SWEDEN  | :                        | 0.      | 0.3                   | 0.2    | 1.1         | 0.     | 0. |
| U KING  | :                        | 10.6    | 5.0                   | 1.9    | 4.4         | 0.     | 0. |
|   | :                        |         |                       |        |             |        |    |
| OTHER WESTERN EUROPE                                      | :                        | 3.7     | 3.4                   | 1.3    | 2.0         | 0.     | 0. |
| CYPRUS  | :                        | 0.      | *                     | *      | *           | 0.     | 0. |
| GIBRALT   | :                        | *       | *                     | *      | 0.          | 0.     | 0. |
| ICELAND   | :                        | 0.1     | 0.2                   | 0.1    | 0.1         | 0.     | 0. |
| MALTA   | :                        | 0.1     | 0.1                   | 0.3    | 0.2         | 0.     | 0. |
| NORWAY  | :                        | 0.6     | 0.2                   | *      | 0.4         | 0.     | 0. |
| SWITZLD   | :                        | 2.9     | 2.9                   | 0.9    | 1.3         | 0.     | 0. |
| TURKEY  | :                        | *       | *                     | 0.     | *           | 0.     | 0. |

|                         |       |       |       |       |       |    |
|-------------------------|-------|-------|-------|-------|-------|----|
|                         | :     |       |       |       |       |    |
| FORMER SOVIET UNION     | :     | 0.    | 0.    | 0.    | 56.3  | 0. |
| RUSSIA                  | :     | 0.    | 0.    | 0.    | 56.3  | 0. |
|                         | :     |       |       |       |       |    |
| OTHER ASIA AND OCEANIA: | 106.3 | 164.7 | 116.4 | 142.7 | 0.    | 0. |
| AUSTRAL                 | :     | 0.    | 0.    | 0.    | *     | 0. |
| BAHRAIN                 | :     | *     | 0.    | 0.1   | 0.1   | 0. |
| FR P IS                 | :     | 0.    | 0.    | *     | *     | 0. |
| GUAM                    | :     | 0.    | 0.    | *     | *     | 0. |
| HG KONG                 | :     | *     | *     | *     | *     | 0. |
| INDNSIA                 | :     | 0.    | 39.9  | 0.    | 79.0  | 0. |
| IRAQ                    | :     | 0.    | 0.    | 23.2  | 0.    | 0. |
| ISRAEL                  | :     | 0.1   | 0.2   | *     | 0.1   | 0. |
| JORDAN                  | :     | 0.6   | 0.2   | 0.4   | 0.7   | 0. |
| KUWAIT                  | :     | 0.1   | 0.    | 0.1   | 0.4   | 0. |
| LEBANON                 | :     | 0.5   | 0.8   | 0.6   | 0.3   | 0. |
| N ZEAL                  | :     | 0.    | 0.    | *     | 0.1   | 0. |
| PHIL                    | :     | 67.7  | 59.3  | 36.6  | 0.    | 0. |
| QATAR                   | :     | 0.    | 0.    | 0.    | *     | 0. |
| S ARAB                  | :     | 35.6  | 64.0  | 52.2  | 58.4  | 0. |
| SINGAPR                 | :     | *     | *     | 0.    | *     | 0. |
| SYRIA                   | :     | 0.    | 0.    | *     | *     | 0. |
| U AR EM                 | :     | 0.2   | 0.2   | 1.1   | 0.9   | 0. |
| YEMEN SA                | :     | 1.3   | 0.    | 2.0   | 2.8   | 0. |
|                         | :     |       |       |       |       |    |
| AFRICA                  | :     | 49.5  | 23.6  | 66.7  | 76.5  | 0. |
| ALGERIA                 | :     | 0.    | 0.    | 1.7   | 0.    | 0. |
| ANGOLA                  | :     | 0.    | 0.    | 17.2  | 0.    | 0. |
| C IVOIRE                | :     | 0.    | 0.    | *     | *     | 0. |
| DJIBOUTI                | :     | 0.    | 0.    | 0.    | 1.1   | 0. |
| EGYPT                   | :     | *     | 0.    | *     | 0.1   | 0. |
| F IND O                 | :     | 0.    | 0.    | 0.    | *     | 0. |
| GAMBIA                  | :     | 0.    | 0.    | 5.0   | 3.1   | 0. |
| GHANA                   | :     | 8.5   | 2.3   | 13.9  | 36.5  | 0. |
| LIBERIA                 | :     | 15.7  | *     | 0.8   | 2.8   | 0. |
| MOROC                   | :     | 0.    | 0.1   | 0.2   | 0.1   | 0. |
| NIGERIA                 | :     | 0.    | 0.    | 0.    | 0.4   | 0. |
| REP SAF                 | :     | 25.3  | 21.2  | 27.9  | 32.6  | 0. |
| TUNISIA                 | :     | 0.    | 0.    | 0.    | 0.1   | 0. |
|                         | :     |       |       |       |       |    |
| WESTERN HEMISPHERE      | :     | 52.2  | 32.1  | 104.6 | 113.0 | 0. |
| BAHAMAS                 | :     | 0.6   | 0.6   | 2.4   | 2.4   | 0. |
| BELIZE                  | :     | 0.    | 0.    | 0.1   | 0.3   | 0. |
| BERMUDA                 | :     | 0.2   | 0.3   | 0.1   | 0.1   | 0. |
| C RICA                  | :     | 0.3   | *     | 0.9   | *     | 0. |
| CANADA                  | :     | 32.9  | 20.9  | 23.0  | 21.4  | 0. |
| CAYMAN                  | :     | *     | *     | *     | *     | 0. |
| CHILE                   | :     | 0.    | 0.    | *     | 0.    | 0. |
| COLOMB                  | :     | 0.2   | 0.    | 1.4   | 0.1   | 0. |
| DOM REP                 | :     | 1.1   | *     | 3.4   | 0.1   | 0. |
| F W IND                 | :     | 1.0   | 0.    | 0.    | 0.    | 0. |
| HAITI                   | :     | 5.3   | 7.1   | 53.1  | 51.6  | 0. |
| HONDURA                 | :     | 0.2   | 0.2   | 0.6   | 1.2   | 0. |
| JAMAICA                 | :     | 7.0   | 0.    | 1.5   | 10.5  | 0. |

|                       |    |       |       |       |       |      |     |    |    |
|-----------------------|----|-------|-------|-------|-------|------|-----|----|----|
| LW                    | WW | I     | :     | *     | 0.    | 0.1  | 0.1 | 0. | 0. |
| MEXICO                | :  |       | 2.4   | 0.2   | 12.4  | 14.3 | 0.  | 0. |    |
| N ANTIL               | :  |       | 0.2   | 0.1   | 3.8   | 4.1  | 0.  | 0. |    |
| NICARAG               | :  |       | 0.6   | 0.6   | 0.5   | 2.7  | 0.  | 0. |    |
| PANAMA                | :  |       | 0.1   | 0.1   | 0.1   | *    | 0.  | 0. |    |
| PERU                  | :  |       | 0.    | 0.    | 0.6   | 3.0  | 0.  | 0. |    |
| SALVADR               | :  |       | 0.    | 1.5   | 0.    | 0.8  | 0.  | 0. |    |
| TURK IS               | :  |       | 0.    | 0.    | 0.2   | 0.1  | 0.  | 0. |    |
| VENEZ                 | :  |       | *     | *     | 0.    | *    | 0.  | 0. |    |
| VIRGIN I              | :  |       | 0.2   | 0.3   | 0.3   | 0.3  | 0.  | 0. |    |
| <hr/>                 |    |       |       |       |       |      |     |    |    |
| TOTAL KNOWN           | :  | 224.5 | 238.4 | 311.9 | 413.8 | 0.   | 0.  |    |    |
| TOTAL UNKNOWN         | :  | 0.    | 0.    | 0.    | 0.    | 0.   | 0.  |    |    |
| <hr/>                 |    |       |       |       |       |      |     |    |    |
| TOTAL KNOWN & UNKNOWN | :  | 224.5 | 238.4 | 311.9 | 413.8 | 0.   | 0.  |    |    |
| EXPORTS FOR OWN ACCT  | :  | -     | -     | 0.    | 0.    | -    | -   |    |    |
| OPTIONAL ORIGIN       | :  | 0.    | 0.    | -     | -     | 0.   | 0.  |    |    |
| <hr/>                 |    |       |       |       |       |      |     |    |    |

RICE - MEDIUM, SHORT AND MIXED GRAIN, MILLED MARKETING YEAR 08/01 - 07/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF DECEMBER 14, 2000

| DESTINATION          | CURRENT MARKETING YEAR                 |         |            | NEXT MARKETING YEAR |             |        |
|----------------------|--|---------|------------|---------------------|-------------|--------|
|                      | OUTSTANDING SALES:ACCUMULATED EXPORTS: |         |            | OUTSTANDING SALES   |             |        |
|                      | :THIS WEEK:                            | YR AGO: | THIS WEEK: | YR AGO              | :THIS WEEK: | YR AGO |
| <hr/>                |  |         |            |                     |             |        |
| EUROPEAN UNION       | 5.4                                    | 1.8     | 7.2        | 9.2                 | 0.          | 0.     |
| AUSTRIA              | 0.                                     | 0.      | 0.1        | *                   | 0.          | 0.     |
| BELGIUM              | 0.7                                    | 0.1     | 0.5        | 1.6                 | 0.          | 0.     |
| DENMARK              | 0.                                     | 0.      | *          | 0.                  | 0.          | 0.     |
| FRANCE               | 0.                                     | 0.1     | 0.2        | 0.2                 | 0.          | 0.     |
| GERM, FR             | 0.                                     | *       | 2.6        | 4.6                 | 0.          | 0.     |
| ITALY                | 0.                                     | *       | *          | *                   | 0.          | 0.     |
| NETHLDLS             | 0.                                     | 1.5     | 1.4        | 2.1                 | 0.          | 0.     |
| SPAIN                | 0.                                     | 0.      | 0.4        | 0.1                 | 0.          | 0.     |
| SWEDEN               | 0.                                     | *       | 0.1        | 0.1                 | 0.          | 0.     |
| U KING               | 4.7                                    | *       | 1.8        | 0.5                 | 0.          | 0.     |
| <hr/>                |  |         |            |                     |             |        |
| OTHER WESTERN EUROPE | 22.0                                   | 2.2     | 6.8        | 5.6                 | 0.          | 0.     |
| NORWAY               | *                                      | 1.1     | 0.7        | 0.6                 | 0.          | 0.     |
| SWITZLD              | 0.                                     | 1.0     | *          | 0.1                 | 0.          | 0.     |
| TURKEY               | 22.0                                   | *       | 6.0        | 5.0                 | 0.          | 0.     |
| <hr/>                |  |         |            |                     |             |        |
| EASTERN EUROPE       | 0.                                     | 0.      | *          | *                   | 0.          | 0.     |
| CZECH RE             | 0.                                     | 0.      | 0.         | *                   | 0.          | 0.     |
| POLAND               | 0.                                     | 0.      | *          | *                   | 0.          | 0.     |
| <hr/>                |  |         |            |                     |             |        |
| FORMER SOVIET UNION  | 0.                                     | 0.      | *          | *                   | 0.          | 0.     |
| RUSSIA               | 0.                                     | 0.      | *          | *                   | 0.          | 0.     |

|                         |   |      |       |      |      |    |    |
|-------------------------|---|------|-------|------|------|----|----|
|                         | : |      |       |      |      |    |    |
| JAPAN                   | : | 49.4 | 98.6  | 31.4 | 43.7 | 0. | 0. |
|                         | : |      |       |      |      |    |    |
| CHINA                   | : | 0.   | 0.    | 0.4  | 0.2  | 0. | 0. |
|                         | : |      |       |      |      |    |    |
| OTHER ASIA AND OCEANIA: | : | 21.0 | 1.0   | 9.4  | 26.3 | 0. | 0. |
| AM SAMOA                | : | 0.   | 0.    | 0.   | *    | 0. | 0. |
| AUSTRAL                 | : | 0.   | *     | 0.1  | 0.1  | 0. | 0. |
| BAHRAIN                 | : | 0.   | 0.    | *    | *    | 0. | 0. |
| GUAM                    | : | 0.2  | 0.3   | 2.2  | 2.8  | 0. | 0. |
| HG KONG                 | : | 0.   | 0.1   | 0.3  | 0.5  | 0. | 0. |
| INDNSIA                 | : | 0.   | *     | 0.1  | 0.1  | 0. | 0. |
| ISRAEL                  | : | *    | *     | 0.1  | 0.1  | 0. | 0. |
| JORDAN                  | : | 15.2 | 0.    | 0.   | 19.0 | 0. | 0. |
| KUWAIT                  | : | 0.   | 0.    | *    | *    | 0. | 0. |
| LEBANON                 | : | 0.   | 0.    | *    | *    | 0. | 0. |
| MALAYSA                 | : | 0.   | 0.1   | 0.1  | 0.1  | 0. | 0. |
| MARSHALL                | : | 0.2  | 0.    | 0.5  | 0.   | 0. | 0. |
| MICRONES                | : | 0.1  | 0.3   | 3.5  | 1.5  | 0. | 0. |
| N ZEAL                  | : | *    | 0.    | 0.   | *    | 0. | 0. |
| NMARIANA                | : | *    | 0.    | 0.5  | 0.5  | 0. | 0. |
| PAKISTN                 | : | 0.   | 0.    | 0.   | *    | 0. | 0. |
| PALAU                   | : | 0.1  | 0.    | 0.2  | 0.   | 0. | 0. |
| PHIL                    | : | 0.   | *     | *    | 0.1  | 0. | 0. |
| S ARAB                  | : | 0.3  | 0.    | 0.   | 0.   | 0. | 0. |
| S LANKA                 | : | 0.   | 0.    | 0.   | *    | 0. | 0. |
| SINGAPR                 | : | 0.   | 0.1   | 0.5  | 0.7  | 0. | 0. |
| SYRIA                   | : | 5.0  | 0.    | 1.0  | 0.   | 0. | 0. |
| THAILND                 | : | 0.   | 0.    | 0.   | 0.2  | 0. | 0. |
| U AR EM                 | : | 0.   | 0.    | 0.3  | 0.2  | 0. | 0. |
| W SAMOA                 | : | 0.   | 0.    | 0.1  | 0.3  | 0. | 0. |
|                         | : |      |       |      |      |    |    |
| AFRICA                  | : | 0.   | 0.    | 0.1  | 0.1  | 0. | 0. |
| ALGERIA                 | : | 0.   | 0.    | *    | 0.   | 0. | 0. |
| REP SAF                 | : | 0.   | 0.    | 0.1  | 0.1  | 0. | 0. |
|                         | : |      |       |      |      |    |    |
| WESTERN HEMISPHERE      | : | 1.2  | 3.1   | 11.0 | 9.9  | 0. | 0. |
| ARGENT                  | : | 0.   | 0.    | *    | 0.   | 0. | 0. |
| BRAZIL                  | : | 0.   | 0.1   | 0.   | 0.1  | 0. | 0. |
| CANADA                  | : | 1.1  | 2.1   | 9.1  | 7.9  | 0. | 0. |
| CHILE                   | : | *    | 0.    | *    | *    | 0. | 0. |
| COLOMB                  | : | *    | 0.    | 0.   | *    | 0. | 0. |
| GUATMAL                 | : | 0.   | 0.    | 1.1  | 0.   | 0. | 0. |
| MEXICO                  | : | *    | 0.7   | 0.7  | 1.7  | 0. | 0. |
| N ANTIL                 | : | 0.   | 0.    | *    | 0.   | 0. | 0. |
| TRINID                  | : | 0.   | *     | 0.1  | 0.1  | 0. | 0. |
| URUGUAY                 | : | 0.   | 0.2   | 0.   | 0.   | 0. | 0. |
| VENEZ                   | : | *    | 0.    | *    | *    | 0. | 0. |
| VIRGIN I                | : | *    | *     | *    | *    | 0. | 0. |
| <hr/>                   |   |      |       |      |      |    |    |
| TOTAL KNOWN             | : | 99.0 | 106.6 | 66.4 | 95.1 | 0. | 0. |
| TOTAL UNKNOWN           | : | 0.   | 0.    | 0.   | 0.   | 0. | 0. |
| <hr/>                   |   |      |       |      |      |    |    |
| TOTAL KNOWN & UNKNOWN   | : | 99.0 | 106.6 | 66.4 | 95.1 | 0. | 0. |

|                      |      |    |    |    |    |    |
|----------------------|------|----|----|----|----|----|
| EXPORTS FOR OWN ACCT | -    | -  | 0. | 0. | -  | -  |
| OPTIONAL ORIGIN      | : 0. | 0. | -  | -  | 0. | 0. |

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ALL RICE MARKETING YEAR 08/01 - 07/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 METRIC TONS AS OF DECEMBER 14, 2000

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| DESTINATION            | CURRENT MARKETING YEAR                                    |         |            | NEXT MARKETING YEAR |             |        |
|------------------------|---|---------|------------|---------------------|-------------|--------|
|                        | :OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |            |                     |             |        |
|                        | :THIS WEEK:   | YR AGO: | THIS WEEK: | YR AGO              | :THIS WEEK: | YR AGO |
| EUROPEAN UNION         | : 74.6  | 110.5   | 158.7      | 161.3               | 0.          | 0.     |
| AUSTRIA                | : 0.  | 0.      | 0.1        | *                   | 0.          | 0.     |
| BELGIUM                | : 4.5   | 6.7     | 9.6        | 12.3                | 0.          | 0.     |
| DENMARK                | : 0.  | 0.      | *          | 0.                  | 0.          | 0.     |
| FINLAND                | : *   | 0.1     | *          | 0.                  | 0.          | 0.     |
| FRANCE                 | : 8.8   | 2.7     | 3.0        | 3.0                 | 0.          | 0.     |
| GERM, FR               | : 4.2   | 5.0     | 22.5       | 16.6                | 0.          | 0.     |
| ITALY                  | : 0.  | 5.0     | 15.5       | 17.3                | 0.          | 0.     |
| NETHLDLS               | : 25.2  | 52.0    | 50.5       | 55.7                | 0.          | 0.     |
| SPAIN                  | : 0.  | 15.2    | 25.5       | 16.3                | 0.          | 0.     |
| SWEDEN                 | : 0.  | 0.4     | 0.3        | 1.2                 | 0.          | 0.     |
| U KING                 | : 31.9  | 23.4    | 31.7       | 38.9                | 0.          | 0.     |
|                        | :   |         |            |                     |             |        |
| OTHER WESTERN EUROPE   | : 92.5  | 54.2    | 80.0       | 58.0                | 0.          | 0.     |
| CYPRUS                 | : 0.  | *       | *          | *                   | 0.          | 0.     |
| GIBRALT                | : *   | *       | *          | 0.                  | 0.          | 0.     |
| ICELAND                | : 0.1   | 0.2     | 0.1        | 0.1                 | 0.          | 0.     |
| MALTA                  | : 0.1   | 0.1     | 0.3        | 0.2                 | 0.          | 0.     |
| NORWAY                 | : 0.6   | 1.4     | 0.8        | 1.0                 | 0.          | 0.     |
| SWITZLD                | : 7.3   | 10.1    | 1.9        | 4.0                 | 0.          | 0.     |
| TURKEY                 | : 84.3  | 42.5    | 76.9       | 52.7                | 0.          | 0.     |
|                        | :   |         |            |                     |             |        |
| EASTERN EUROPE         | : 0.  | *       | 0.1        | 0.1                 | 0.          | 0.     |
| CZECH RE               | : 0.  | *       | *          | 0.1                 | 0.          | 0.     |
| POLAND                 | : 0.  | 0.      | 0.1        | *                   | 0.          | 0.     |
|                        | :   |         |            |                     |             |        |
| FORMER SOVIET UNION    | : 0.1   | 0.      | 0.1        | 56.5                | 0.          | 0.     |
| RUSSIA                 | : 0.1   | 0.      | 0.1        | 56.5                | 0.          | 0.     |
|                        | :   |         |            |                     |             |        |
| JAPAN                  | : 73.4  | 138.7   | 56.5       | 61.2                | 0.          | 0.     |
|                        | :   |         |            |                     |             |        |
| CHINA                  | : 0.  | 0.      | 0.4        | 0.2                 | 0.          | 0.     |
|                        | :   |         |            |                     |             |        |
| OTHER ASIA AND OCEANIA | : 127.3   | 165.7   | 125.9      | 169.1               | 0.          | 0.     |
| AM SAMOA               | : 0.  | 0.      | 0.         | *                   | 0.          | 0.     |
| AUSTRAL                | : 0.  | *       | 0.1        | 0.2                 | 0.          | 0.     |
| BAHRAIN                | : *   | 0.      | 0.1        | 0.1                 | 0.          | 0.     |
| FR P IS                | : *   | *       | *          | *                   | 0.          | 0.     |

|                    |   |       |      |       |       |    |    |
|--------------------|---|-------|------|-------|-------|----|----|
| GUAM               | : | 0.2   | 0.3  | 2.2   | 2.9   | 0. | 0. |
| HG KONG            | : | *     | 0.1  | 0.4   | 0.5   | 0. | 0. |
| INDNSIA            | : | 0.    | 40.0 | 0.1   | 79.1  | 0. | 0. |
| IRAQ               | : | 0.    | 0.   | 23.2  | 0.    | 0. | 0. |
| ISRAEL             | : | 0.2   | 0.2  | 0.1   | 0.2   | 0. | 0. |
| JORDAN             | : | 15.8  | 0.2  | 0.4   | 19.7  | 0. | 0. |
| KUWAIT             | : | 0.1   | 0.   | 0.2   | 0.4   | 0. | 0. |
| LEBANON            | : | 0.5   | 0.8  | 0.6   | 0.3   | 0. | 0. |
| MALAYSA            | : | 0.    | 0.1  | 0.1   | 0.1   | 0. | 0. |
| MARSHALL           | : | 0.2   | 0.   | 0.5   | 0.    | 0. | 0. |
| MICRONES           | : | 0.1   | 0.3  | 3.5   | 1.5   | 0. | 0. |
| N ZEAL             | : | *     | 0.   | *     | 0.1   | 0. | 0. |
| NMARIANA           | : | *     | 0.   | 0.5   | 0.5   | 0. | 0. |
| PAKISTN            | : | 0.    | 0.   | 0.    | *     | 0. | 0. |
| PALAU              | : | 0.1   | 0.   | 0.2   | 0.    | 0. | 0. |
| PHIL               | : | 67.7  | 59.4 | 36.6  | 0.1   | 0. | 0. |
| QATAR              | : | 0.    | 0.   | 0.    | *     | 0. | 0. |
| S ARAB             | : | 35.9  | 64.0 | 52.2  | 58.4  | 0. | 0. |
| S LANKA            | : | 0.    | 0.   | 0.    | *     | 0. | 0. |
| SINGAPR            | : | *     | 0.1  | 0.5   | 0.7   | 0. | 0. |
| SYRIA              | : | 5.0   | 0.   | 1.0   | *     | 0. | 0. |
| THAILND            | : | 0.    | 0.   | 0.    | 0.2   | 0. | 0. |
| U AR EM            | : | 0.2   | 0.2  | 1.4   | 1.1   | 0. | 0. |
| W SAMOA            | : | 0.    | 0.   | 0.1   | 0.3   | 0. | 0. |
| YEMEN SA           | : | 1.3   | 0.   | 2.0   | 2.8   | 0. | 0. |
|                    | : |       |      |       |       |    |    |
| AFRICA             | : | 49.5  | 45.5 | 74.4  | 77.9  | 0. | 0. |
| ALGERIA            | : | 0.    | 0.   | 1.7   | 0.    | 0. | 0. |
| ANGOLA             | : | 0.    | 0.   | 17.2  | 0.    | 0. | 0. |
| C IVOIRE           | : | 0.    | 21.2 | 6.2   | *     | 0. | 0. |
| DJIBOUTI           | : | 0.    | 0.   | 0.    | 1.1   | 0. | 0. |
| EGYPT              | : | *     | 0.   | *     | 0.1   | 0. | 0. |
| F IND O            | : | 0.    | 0.   | 0.    | *     | 0. | 0. |
| GAMBIA             | : | 0.    | 0.   | 5.0   | 3.1   | 0. | 0. |
| GHANA              | : | 8.5   | 2.3  | 13.9  | 36.5  | 0. | 0. |
| LIBERIA            | : | 15.7  | *    | 0.8   | 2.8   | 0. | 0. |
| MOROC              | : | 0.    | 0.1  | 0.2   | 0.1   | 0. | 0. |
| NIGERIA            | : | 0.    | 0.   | 0.    | 0.4   | 0. | 0. |
| REP SAF            | : | 25.3  | 22.0 | 29.5  | 34.0  | 0. | 0. |
| TUNISIA            | : | 0.    | 0.   | 0.    | 0.1   | 0. | 0. |
|                    | : |       |      |       |       |    |    |
| WESTERN HEMISPHERE | : | 160.6 | 97.1 | 406.5 | 413.0 | 0. | 0. |
| ARGENT             | : | 0.    | 0.   | *     | 0.    | 0. | 0. |
| BAHAMAS            | : | 0.6   | 0.6  | 2.4   | 2.4   | 0. | 0. |
| BARBADO            | : | 0.    | 1.5  | 1.5   | 1.5   | 0. | 0. |
| BELIZE             | : | 0.    | 0.   | 0.1   | 0.3   | 0. | 0. |
| BERMUDA            | : | 0.2   | 0.3  | 0.1   | 0.1   | 0. | 0. |
| BRAZIL             | : | 6.0   | 0.1  | 0.    | 3.0   | 0. | 0. |
| C RICA             | : | 0.3   | *    | 0.9   | 18.0  | 0. | 0. |
| CANADA             | : | 34.5  | 25.3 | 38.0  | 39.0  | 0. | 0. |
| CAYMAN             | : | *     | *    | *     | *     | 0. | 0. |
| CHILE              | : | *     | 0.   | *     | *     | 0. | 0. |
| COLOMB             | : | 0.2   | 0.   | 1.4   | 0.1   | 0. | 0. |
| DOM REP            | : | 1.1   | *    | 3.4   | 0.1   | 0. | 0. |

|                       |   |       |       |       |       |    |
|-----------------------|---|-------|-------|-------|-------|----|
| F W IND               | : | 1.0   | 0.    | 0.    | 0.    | 0. |
| GUATMAL               | : | 8.5   | 4.5   | 1.7   | 0.    | 0. |
| HAITI                 | : | 5.3   | 7.1   | 53.1  | 51.6  | 0. |
| HONDURA               | : | 4.9   | 12.2  | 42.1  | 23.5  | 0. |
| JAMAICA               | : | 7.0   | 8.1   | 12.8  | 10.5  | 0. |
| LW WW I               | : | *     | 0.    | 2.5   | 5.1   | 0. |
| MEXICO                | : | 65.4  | 10.9  | 194.2 | 216.3 | 0. |
| N ANTIL               | : | 0.2   | 0.1   | 3.8   | 4.1   | 0. |
| NICARAG               | : | 18.6  | 6.6   | 31.3  | 24.1  | 0. |
| PANAMA                | : | 0.1   | 0.1   | 0.1   | *     | 0. |
| PERU                  | : | 0.    | 15.0  | 0.6   | 3.0   | 0. |
| SALVADR               | : | 2.8   | 4.0   | 13.2  | 9.9   | 0. |
| TRINID                | : | 3.8   | *     | 2.7   | 0.1   | 0. |
| TURK IS               | : | 0.    | 0.    | 0.2   | 0.1   | 0. |
| URUGUAY               | : | 0.    | 0.2   | 0.    | 0.    | 0. |
| VENEZ                 | : | *     | *     | *     | *     | 0. |
| VIRGIN I              | : | 0.2   | 0.3   | 0.4   | 0.3   | 0. |
| <hr/>                 |   |       |       |       |       |    |
| TOTAL KNOWN           | : | 577.9 | 611.8 | 902.7 | 997.3 | 0. |
| TOTAL UNKNOWN         | : | 0.    | 0.    | 0.    | 0.    | 0. |
| <hr/>                 |   |       |       |       |       |    |
| TOTAL KNOWN & UNKNOWN | : | 577.9 | 611.8 | 902.7 | 997.3 | 0. |
| EXPORTS FOR OWN ACCT  | : | -     | -     | 0.    | 0.    | -  |
| OPTIONAL ORIGIN       | : | 0.    | 0.    | -     | -     | 0. |
| <hr/>                 |   |       |       |       |       |    |

CATTLE HIDES - WHOLE - EXCLUDING WET BLUES MARKETING YEAR 01/01 - 12/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 PIECES AS OF DECEMBER 14, 2000

| DESTINATION          | CURRENT MARKETING YEAR |         | NEXT MARKETING YEAR |                   |
|----------------------|------------------------|---------|---------------------|-------------------|
|                      | OUTSTANDING SALES      |         | ACCUMULATED EXPORTS | OUTSTANDING SALES |
|                      | THIS WEEK:             | YR AGO: | THIS WEEK:          | YR AGO            |
| <hr/>                |                        |         |                     |                   |
| EUROPEAN UNION       | 62.8                   | 151.9   | 965.1               | 829.5             |
| BELGIUM              | 0.                     | 0.      | 0.4                 | 0.                |
| FRANCE               | 0.                     | 0.      | 0.                  | 1.4               |
| GERM, FR             | 6.5                    | 7.2     | 17.9                | 22.5              |
| ITALY                | 33.8                   | 93.2    | 662.3               | 436.5             |
| NETHLDS              | 3.6                    | 0.      | 2.3                 | 3.9               |
| PORTUGL              | 2.6                    | 2.0     | 38.9                | 35.4              |
| SPAIN                | 9.1                    | 21.6    | 180.7               | 230.7             |
| SWEDEN               | 1.4                    | 0.      | 2.8                 | 0.                |
| U KING               | 5.8                    | 27.9    | 59.9                | 99.2              |
| <hr/>                |                        |         |                     |                   |
| OTHER WESTERN EUROPE | 0.                     | 1.2     | 55.9                | 40.1              |
| TURKEY               | 0.                     | 1.2     | 55.9                | 40.1              |
| <hr/>                |                        |         |                     |                   |
| JAPAN                | 131.3                  | 215.6   | 1673.3              | 2292.7            |
| <hr/>                |                        |         |                     |                   |

|                         |        |        |         |         |         |    |    |
|-------------------------|--------|--------|---------|---------|---------|----|----|
| TAIWAN                  | :      | 372.4  | 322.9   | 2962.6  | 2880.8  | 0. | 0. |
|                         | :      |        |         |         |         |    |    |
| CHINA                   | :      | 648.8  | 225.4   | 2630.4  | 1593.8  | 0. | 0. |
|                         | :      |        |         |         |         |    |    |
| INDIA                   | :      | 0.     | 0.      | 1.4     | 0.      | 0. | 0. |
|                         | :      |        |         |         |         |    |    |
| OTHER ASIA AND OCEANIA: | 1734.3 | 1387.3 | 10927.5 | 9024.8  | 0.      | 0. |    |
| AUSTRAL                 | :      | 0.     | 0.      | 0.      | 0.6     | 0. | 0. |
| HG KONG                 | :      | 218.1  | 136.5   | 763.0   | 405.2   | 0. | 0. |
| KOR REP                 | :      | 1433.8 | 1156.9  | 9573.6  | 8138.7  | 0. | 0. |
| N ZEAL                  | :      | 0.     | 1.9     | 4.5     | 0.6     | 0. | 0. |
| PHIL                    | :      | 0.     | 0.      | 3.2     | 2.6     | 0. | 0. |
| THAILND                 | :      | 82.4   | 92.0    | 580.3   | 477.1   | 0. | 0. |
| VIETNAM                 | :      | 0.     | 0.      | 2.9     | 0.      | 0. | 0. |
|                         | :      |        |         |         |         |    |    |
| AFRICA                  | :      | 0.     | 0.      | 0.      | 0.7     | 0. | 0. |
| TUNISIA                 | :      | 0.     | 0.      | 0.      | 0.7     | 0. | 0. |
|                         | :      |        |         |         |         |    |    |
| WESTERN HEMISPHERE      | :      | 236.9  | 316.0   | 2056.4  | 3103.2  | 0. | 0. |
| ARGENT                  | :      | 7.1    | 0.      | 15.8    | 24.1    | 0. | 0. |
| BRAZIL                  | :      | 0.     | 0.      | 1.5     | 0.      | 0. | 0. |
| CANADA                  | :      | 5.7    | 27.5    | 106.6   | 365.8   | 0. | 0. |
| DOM REP                 | :      | 4.8    | 8.8     | 74.7    | 97.2    | 0. | 0. |
| MEXICO                  | :      | 219.3  | 279.7   | 1853.5  | 2609.5  | 0. | 0. |
| PARAGUA                 | :      | 0.     | 0.      | 1.6     | 5.1     | 0. | 0. |
| SALVADR                 | :      | 0.     | 0.      | 1.9     | 0.      | 0. | 0. |
| VENEZ                   | :      | 0.     | 0.      | 0.8     | 1.5     | 0. | 0. |
| -----                   |        |        |         |         |         |    |    |
| TOTAL KNOWN             | :      | 3186.5 | 2620.4  | 21272.6 | 19765.5 | 0. | 0. |
| TOTAL UNKNOWN           | :      | 0.     | 0.      | 0.      | 0.      | 0. | 0. |
| -----                   |        |        |         |         |         |    |    |
| TOTAL KNOWN & UNKNOWN   | :      | 3186.5 | 2620.4  | 21272.6 | 19765.5 | 0. | 0. |
| EXPORTS FOR OWN ACCT    | :      | -      | -       | 0.      | 0.      | -  | -  |
| OPTIONAL ORIGIN         | :      | 0.     | 0.      | -       | -       | 0. | 0. |
| -----                   |        |        |         |         |         |    |    |

CALF SKINS - WHOLE - EXCLUDING WET BLUES MARKETING YEAR 01/01 - 12/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 PIECES AS OF DECEMBER 14, 2000

| DESTINATION    | : THIS WEEK: YR AGO | : THIS WEEK: YR AGO | : THIS WEEK: YR AGO | : CURRENT MARKETING YEAR | : NEXT MARKETING YEAR |
|----------------|---------------------|---------------------|---------------------|--------------------------|-----------------------|
|                |                     |                     |                     | -----                    | -----                 |
|                |                     |                     |                     | -----                    | -----                 |
|                |                     |                     |                     | -----                    | -----                 |
|                |                     |                     |                     | -----                    | -----                 |
| EUROPEAN UNION | :                   | 21.6                | 5.0                 | 990.1                    | 1031.8                |
| FRANCE         | :                   | 5.0                 | 4.2                 | 10.0                     | 0.                    |
| ITALY          | :                   | 11.3                | 0.                  | 958.8                    | 1007.3                |
| U KING         | :                   | 5.4                 | 0.8                 | 21.3                     | 24.5                  |
|                | :                   |                     |                     |                          |                       |
| JAPAN          | :                   | 9.5                 | 10.2                | 57.7                     | 69.0                  |
|                | :                   |                     |                     |                          |                       |

|                       |   |      |      |        |        |    |    |
|-----------------------|---|------|------|--------|--------|----|----|
|                       | : | 0.   | 0.   | 0.     | 0.3    | 0. | 0. |
| TAIWAN                | : | 0.   | 0.   | 0.     | 0.3    | 0. | 0. |
| CHINA                 | : | 0.   | 0.   | 0.     | 0.3    | 0. | 0. |
| WESTERN HEMISPHERE    | : | 0.   | 0.   | 9.2    | 21.7   | 0. | 0. |
| CANADA                | : | 0.   | 0.   | 2.9    | 5.7    | 0. | 0. |
| MEXICO                | : | 0.   | 0.   | 6.3    | 15.9   | 0. | 0. |
| <hr/>                 |   |      |      |        |        |    |    |
| TOTAL KNOWN           | : | 31.1 | 15.1 | 1057.0 | 1123.0 | 0. | 0. |
| TOTAL UNKNOWN         | : | 0.   | 0.   | 0.     | 0.     | 0. | 0. |
| <hr/>                 |   |      |      |        |        |    |    |
| TOTAL KNOWN & UNKNOWN | : | 31.1 | 15.1 | 1057.0 | 1123.0 | 0. | 0. |
| EXPORTS FOR OWN ACCT  | : | -    | -    | 0.     | 0.     | -  | -  |
| OPTIONAL ORIGIN       | : | 0.   | 0.   | -      | -      | 0. | 0. |

KIP SKINS - WHOLE - EXCLUDING WET BLUES MARKETING YEAR 01/01 - 12/31  
OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
1000 PIECES AS OF DECEMBER 14, 2000

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... CURRENT MARKETING YEAR :NEXT MARKETING YEAR

**: OUTSTANDING SALES : ACCUMULATED EXPORTS : OUTSTANDING SALES**

THIS WEEKEND: UP 1 GO THIS WEEKEND: UP 1 GO

| DESTINATION             | : THIS WEEK: | YR AGO: | THIS WEEK: | YR AGO | : THIS WEEK: | YR AGO |
|-------------------------|--------------|---------|------------|--------|--------------|--------|
| EUROPEAN UNION          | :            | 28.2    | 6.9        | 563.0  | 571.7        | 0.     |
| FRANCE                  | :            | 5.3     | 0.         | 8.3    | 0.           | 0.     |
| GERM, FR                | :            | 0.      | 0.         | 0.7    | 0.           | 0.     |
| ITALY                   | :            | 21.7    | 2.8        | 543.1  | 558.9        | 0.     |
| SPAIN                   | :            | 1.2     | 2.8        | 8.2    | 5.6          | 0.     |
| U KING                  | :            | 0.      | 1.3        | 2.7    | 7.2          | 0.     |
| JAPAN                   | :            | 51.2    | 19.4       | 244.1  | 284.7        | 0.     |
| TAIWAN                  | :            | 0.      | 0.         | 0.     | 0.3          | 0.     |
| CHINA                   | :            | 0.      | 0.         | 4.6    | 9.3          | 0.     |
| OTHER ASIA AND OCEANIA: | 10.8         | 3.6     | 25.8       | 27.5   | 0.           | 0.     |
| HG KONG                 | :            | 0.      | 0.         | 1.9    | 0.3          | 0.     |
| KOR REP                 | :            | 10.8    | 3.6        | 23.9   | 26.2         | 0.     |
| THAILND                 | :            | 0.      | 0.         | 0.     | 1.0          | 0.     |
| WESTERN HEMISPHERE      | :            | 0.      | 10.2       | 35.0   | 74.6         | 0.     |
| CANADA                  | :            | 0.      | 1.3        | 3.0    | 7.1          | 0.     |
| CHILE                   | :            | 0.      | 3.0        | 4.1    | 14.2         | 0.     |
| MEXICO                  | :            | 0.      | 5.9        | 27.9   | 53.3         | 0.     |
| TOTAL KNOWN             | 90.2         | 40.2    | 872.4      | 968.1  | 0.           | 0.     |
| TOTAL UNKNOWN           | 0.           | 0.      | 0.         | 0.     | 0.           | 0.     |

|                         |      |      |       |       |    |    |
|-------------------------|------|------|-------|-------|----|----|
| TOTAL KNOWN & UNKNOWN : | 90.2 | 40.2 | 872.4 | 968.1 | 0. | 0. |
| EXPORTS FOR OWN ACCT :  | -    | -    | 0.    | 0.    | -  | -  |
| OPTIONAL ORIGIN :       | 0.   | 0.   | -     | -     | 0. | 0. |

CATTLE HIDES AND SKINS-OTHER-EXCLUDING WET BLUES MARKETING YEAR 01/01 - 12/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 POUNDS AS OF DECEMBER 14, 2000

|                       | CURRENT MARKETING YEAR                                   |         |            | NEXT MARKETING YEAR |             |        |
|-----------------------|--|---------|------------|---------------------|-------------|--------|
|                       | OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |            |                     |             |        |
| DESTINATION           | :THIS WEEK:  | YR AGO: | THIS WEEK: | YR AGO              | :THIS WEEK: | YR AGO |
|                       | :  |         |            |                     |             |        |
| EUROPEAN UNION        | :  | 0.      | 0.         | 115.8               | 0.          | 0.     |
| ITALY                 | :  | 0.      | 0.         | 37.3                | 0.          | 0.     |
| SPAIN                 | :  | 0.      | 0.         | 78.5                | 0.          | 0.     |
|                       | :  |         |            |                     |             |        |
| WESTERN HEMISPHERE    | :  | 0.      | 0.         | 43.8                | 0.          | 0.     |
| MEXICO                | :  | 0.      | 0.         | 43.8                | 0.          | 0.     |
|                       | :  |         |            |                     |             |        |
| TOTAL KNOWN           | :  | 0.      | 0.         | 159.6               | 0.          | 0.     |
| TOTAL UNKNOWN         | :  | 0.      | 0.         | 0.                  | 0.          | 0.     |
|                       | :  |         |            |                     |             |        |
| TOTAL KNOWN & UNKNOWN | :  | 0.      | 0.         | 159.6               | 0.          | 0.     |
| EXPORTS FOR OWN ACCT  | :  | -       | -          | 0.                  | 0.          | -      |
| OPTIONAL ORIGIN       | :  | 0.      | 0.         | -                   | -           | 0.     |

CATTLE WET BLUES-UNSPPLIT (WHOLE OR SIDED) MARKETING YEAR 01/01 - 12/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 NUMBER AS OF DECEMBER 14, 2000

|                | CURRENT MARKETING YEAR                                   |         |            | NEXT MARKETING YEAR |             |        |
|----------------|--|---------|------------|---------------------|-------------|--------|
|                | OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |            |                     |             |        |
| DESTINATION    | :THIS WEEK:  | YR AGO: | THIS WEEK: | YR AGO              | :THIS WEEK: | YR AGO |
|                | :  |         |            |                     |             |        |
| EUROPEAN UNION | :  | 24.2    | 68.6       | 483.3               | 561.5       | 0.     |
| FRANCE         | :  | 0.      | 3.0        | 11.4                | 26.3        | 0.     |
| ITALY          | :  | 23.5    | 62.7       | 460.2               | 461.9       | 0.     |
| SPAIN          | :  | 0.8     | 3.0        | 11.7                | 73.3        | 0.     |
|                | :  |         |            |                     |             |        |
| JAPAN          | :  | 4.7     | 0.1        | 38.0                | 0.          | 0.     |
|                | :  |         |            |                     |             |        |
| TAIWAN         | :  | 64.8    | 59.0       | 287.1               | 461.8       | 0.     |
|                | :  |         |            |                     |             |        |

|                         |      |       |        |        |        |    |    |
|-------------------------|------|-------|--------|--------|--------|----|----|
| CHINA                   | :    | 30.1  | 8.1    | 313.5  | 327.6  | 0. | 0. |
|                         | :    |       |        |        |        |    |    |
| INDIA                   | :    | 0.    | 0.     | 1.9    | 0.     | 0. | 0. |
|                         | :    |       |        |        |        |    |    |
| OTHER ASIA AND OCEANIA: | 94.3 | 67.5  | 1003.5 | 929.7  | 0.     | 0. |    |
| HG KONG                 | :    | 0.    | 0.     | 30.5   | 31.5   | 0. | 0. |
| INDNSIA                 | :    | 25.6  | 18.4   | 258.0  | 219.6  | 0. | 0. |
| KOR REP                 | :    | 45.0  | 33.8   | 639.7  | 623.3  | 0. | 0. |
| THAILND                 | :    | 23.7  | 15.4   | 75.3   | 55.2   | 0. | 0. |
|                         | :    |       |        |        |        |    |    |
| WESTERN HEMISPHERE      | :    | 10.1  | 33.2   | 147.2  | 107.2  | 0. | 0. |
| ARGENT                  | :    | 0.    | 13.5   | 13.3   | 9.6    | 0. | 0. |
| BRAZIL                  | :    | 0.    | 0.     | 1.0    | 0.     | 0. | 0. |
| C RICA                  | :    | 0.    | 0.     | 0.     | 3.8    | 0. | 0. |
| DOM REP                 | :    | 4.9   | 2.8    | 21.3   | 18.4   | 0. | 0. |
| MEXICO                  | :    | 5.3   | 16.9   | 111.5  | 75.4   | 0. | 0. |
| -----                   |      |       |        |        |        |    |    |
| TOTAL KNOWN             | :    | 228.3 | 236.5  | 2274.5 | 2387.8 | 0. | 0. |
| TOTAL UNKNOWN           | :    | 0.    | 0.     | 0.     | 0.     | 0. | 0. |
| -----                   |      |       |        |        |        |    |    |
| TOTAL KNOWN & UNKNOWN   | :    | 228.3 | 236.5  | 2274.5 | 2387.8 | 0. | 0. |
| EXPORTS FOR OWN ACCT    | :    | -     | -      | 0.     | 0.     | -  | -  |
| OPTIONAL ORIGIN         | :    | 0.    | 0.     | -      | -      | 0. | 0. |
| -----                   |      |       |        |        |        |    |    |

CATTLE WET BLUES-GRAIN SPLITS (WHOLE OR SIDED) MARKETING YEAR 01/01 - 12/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 NUMBER AS OF DECEMBER 14, 2000

| DESTINATION             | :     | CURRENT MARKETING YEAR |                     | NEXT MARKETING YEAR |                   |    |    |
|-------------------------|-------|------------------------|---------------------|---------------------|-------------------|----|----|
|                         |       | OUTSTANDING SALES      | ACCUMULATED EXPORTS | OUTSTANDING SALES   |                   |    |    |
| -----                   | ----- | -----                  | -----               | -----               | -----             |    |    |
| DESTINATION             | :     | THIS WEEK: YR AGO      | THIS WEEK: YR AGO   | THIS WEEK: YR AGO   | THIS WEEK: YR AGO |    |    |
| -----                   | ----- | -----                  | -----               | -----               | -----             |    |    |
|                         | :     |                        |                     |                     |                   |    |    |
| EUROPEAN UNION          | :     | 3.6                    | 11.9                | 92.2                | 106.4             | 0. | 0. |
| AUSTRIA                 | :     | 0.                     | 0.                  | 0.                  | *                 | 0. | 0. |
| GERM, FR                | :     | 0.                     | 0.                  | 0.1                 | 1.0               | 0. | 0. |
| ITALY                   | :     | 0.                     | 0.                  | 22.4                | 20.3              | 0. | 0. |
| PORTUGL                 | :     | 3.6                    | 6.0                 | 24.6                | 30.5              | 0. | 0. |
| SPAIN                   | :     | 0.                     | 5.9                 | 45.1                | 54.5              | 0. | 0. |
|                         | :     |                        |                     |                     |                   |    |    |
| JAPAN                   | :     | 17.3                   | 2.3                 | 51.3                | 70.3              | 0. | 0. |
|                         | :     |                        |                     |                     |                   |    |    |
| TAIWAN                  | :     | 0.                     | 0.                  | 8.1                 | 419.7             | 0. | 0. |
|                         | :     |                        |                     |                     |                   |    |    |
| CHINA                   | :     | 0.                     | 5.3                 | 1.6                 | 121.9             | 0. | 0. |
|                         | :     |                        |                     |                     |                   |    |    |
| INDIA                   | :     | 2.7                    | 10.8                | 14.7                | 24.6              | 0. | 0. |
|                         | :     |                        |                     |                     |                   |    |    |
| OTHER ASIA AND OCEANIA: | 49.6  | 9.0                    | 199.4               | 260.4               | 0.                | 0. |    |
| HG KONG                 | :     | 2.8                    | 3.3                 | 75.4                | 116.3             | 0. | 0. |

|                       |   |      |      |       |        |    |    |
|-----------------------|---|------|------|-------|--------|----|----|
| INDNSIA               | : | 14.9 | 0.   | 36.3  | 66.2   | 0. | 0. |
| KOR REP               | : | 25.2 | 5.7  | 78.6  | 61.0   | 0. | 0. |
| MALAYSA               | : | 0.   | 0.   | 1.9   | 1.6    | 0. | 0. |
| THAILND               | : | 6.8  | 0.   | 7.2   | 15.3   | 0. | 0. |
|                       | : |      |      |       |        |    |    |
| AFRICA                | : | 0.   | 0.   | 5.2   | 48.7   | 0. | 0. |
| REP SAF               | : | 0.   | 0.   | 5.2   | 48.7   | 0. | 0. |
|                       | : |      |      |       |        |    |    |
| WESTERN HEMISPHERE    | : | 9.5  | 15.7 | 117.4 | 126.2  | 0. | 0. |
| BRAZIL                | : | 0.   | 0.   | 3.8   | 1.8    | 0. | 0. |
| C RICA                | : | 0.   | 0.   | 0.    | 11.4   | 0. | 0. |
| CANADA                | : | 0.   | 0.   | 4.7   | 0.1    | 0. | 0. |
| DOM REP               | : | 1.4  | 1.8  | 36.9  | 24.5   | 0. | 0. |
| MEXICO                | : | 8.2  | 13.9 | 72.0  | 88.5   | 0. | 0. |
| -----                 |   |      |      |       |        |    |    |
| TOTAL KNOWN           | : | 82.7 | 55.0 | 489.8 | 1178.2 | 0. | 0. |
| TOTAL UNKNOWN         | : | 0.   | 0.   | 0.    | 0.     | 0. | 0. |
| -----                 |   |      |      |       |        |    |    |
| TOTAL KNOWN & UNKNOWN | : | 82.7 | 55.0 | 489.8 | 1178.2 | 0. | 0. |
| EXPORTS FOR OWN ACCT  | : | -    | -    | 0.    | 0.     | -  | -  |
| OPTIONAL ORIGIN       | : | 0.   | 0.   | -     | -      | 0. | 0. |
| -----                 |   |      |      |       |        |    |    |

CATTLE WET BLUES-SPLITS-EXCLUDING GRAIN SPLITS MARKETING YEAR 01/01 - 12/31  
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR  
 1000 POUNDS AS OF DECEMBER 14, 2000

|                         | :       | CURRENT MARKETING YEAR                                   |         |            | NEXT MARKETING YEAR |            |        |
|-------------------------|---------|--|---------|------------|---------------------|------------|--------|
|                         | :       | OUTSTANDING SALES:ACCUMULATED EXPORTS: OUTSTANDING SALES |         |            |                     |            |        |
| DESTINATION             | :       | THIS WEEK:   | YR AGO: | THIS WEEK: | YR AGO              | THIS WEEK: | YR AGO |
|                         | :       |  |         |            |                     |            |        |
| EUROPEAN UNION          | :       | 481.0  | 861.0   | 9804.8     | 4296.5              | 0.         | 0.     |
| ITALY                   | :       | 481.0  | 633.0   | 8978.0     | 3161.9              | 0.         | 0.     |
| NETHLDS                 | :       | 0.   | 0.      | 0.         | 24.0                | 0.         | 0.     |
| SPAIN                   | :       | 0.   | 228.0   | 826.8      | 1110.6              | 0.         | 0.     |
|                         | :       |  |         |            |                     |            |        |
| JAPAN                   | :       | 0.   | 0.      | 0.         | 9.0                 | 0.         | 0.     |
|                         | :       |  |         |            |                     |            |        |
| TAIWAN                  | :       | 366.0  | 736.0   | 3711.5     | 5530.1              | 0.         | 0.     |
|                         | :       |  |         |            |                     |            |        |
| CHINA                   | :       | 735.0  | 270.0   | 1811.2     | 1750.2              | 0.         | 0.     |
|                         | :       |  |         |            |                     |            |        |
| INDIA                   | :       | 0.   | 0.      | 0.         | 49.2                | 0.         | 0.     |
|                         | :       |  |         |            |                     |            |        |
| OTHER ASIA AND OCEANIA: | 16462.9 | 19413.8  | 61802.0 | 79212.9    | 0.                  | 0.         |        |
| HG KONG                 | 12996.0 | 12286.8  | 49062.6 | 51329.8    | 0.                  | 0.         |        |
| INDNSIA                 | 1300.0  | 2294.0   | 4589.0  | 6181.9     | 0.                  | 0.         |        |
| KOR REP                 | 2166.9  | 4583.0   | 7923.4  | 19918.1    | 0.                  | 0.         |        |
| PAKISTN                 | 0.      | 0.   | 0.      | 49.9       | 0.                  | 0.         |        |
| THAILND                 | 0.      | 250.0  | 227.1   | 1733.1     | 0.                  | 0.         |        |

|                       |   |         |         |         |         |    |    |
|-----------------------|---|---------|---------|---------|---------|----|----|
| WESTERN HEMISPHERE    | : | 2024.0  | 1137.1  | 3459.4  | 8281.9  | 0. | 0. |
| BRAZIL                | : | 0.      | 0.      | 0.      | 98.5    | 0. | 0. |
| CANADA                | : | 0.      | 0.      | 43.2    | 0.      | 0. | 0. |
| DOM REP               | : | 0.      | 0.      | 129.6   | 0.      | 0. | 0. |
| MEXICO                | : | 2024.0  | 1137.1  | 3286.7  | 8183.4  | 0. | 0. |
| <hr/>                 |   |         |         |         |         |    |    |
| TOTAL KNOWN           | : | 20068.9 | 22417.9 | 80588.9 | 99129.8 | 0. | 0. |
| TOTAL UNKNOWN         | : | 0.      | 0.      | 0.      | 0.      | 0. | 0. |
| <hr/>                 |   |         |         |         |         |    |    |
| TOTAL KNOWN & UNKNOWN | : | 20068.9 | 22417.9 | 80588.9 | 99129.8 | 0. | 0. |
| EXPORTS FOR OWN ACCT  | : | -       | -       | 0.      | 0.      | -  | -  |
| OPTIONAL ORIGIN       | : | 0.      | 0.      | -       | -       | 0. | 0. |
| <hr/>                 |   |         |         |         |         |    |    |

EXPLANATION APPLICABLE TO ALL TABLES

U.S. EXPORT SALES

EXPLANATION APPLICABLE TO ALL TABLES

THIS REPORT IS BASED ON REPORTS SUBMITTED BY PRIVATE EXPORTERS AND IS AVAILABLE IN "HARD COPY", ON THE "USDA HOMEPAGE", ON "STAT-USA" ELECTRONIC BULLETIN BOARD, AND ON "FAX-ON-DEMAND" FROM THE FOREIGN AGRICULTURAL SERVICE. OUTSTANDING EXPORT SALES AS REPORTED AND COMPILED WITH OTHER DATA GIVE A SNAPSHOT VIEW OF THE CURRENT CONTRACTING SCENE. AT ANY GIVEN TIME IN THE COURSE OF A MARKETING YEAR, OUTSTANDING SALES DO NOT BEAR A CONSISTENT RELATIONSHIP TO EVENTUAL EXPORT SHIPMENTS. A MEANINGFUL EXPORT PROJECTION IS NOT OBTAINABLE BY THE SIMPLY ADDING OUTSTANDING SALES TO EXPORTS TO DATE. THE LATTER DATA, ALONE, PROVIDE A MORE RELIABLE MEASURE OF CURRENT EXPORT ACTIVITY THAN MAY BE DERIVED FROM A YEAR-TO-YEAR COMPARISON OF OUTSTANDING SALES.

FOR THE HARD COPY, ALL COUNTRIES WITH OUTSTANDING SALES OR ACCUMULATED EXPORTS ARE INCLUDED FOR EACH CLASS OF WHEAT, ALL WHEAT, WHEAT PRODUCTS, CORN, SOYBEANS, SOYBEAN CAKE AND MEAL, SUNFLOWERSEED OIL, AMERICAN PIMA COTTON, ALL UPLAND COTTON, WHOLE CATTLE HIDES, AND WET BLUES (UNSPLIT AND GRAIN SPLIT). FOR OTHER COMMODITIES, COUNTRIES WITH LESS THAN 1% OF TOTAL OUTSTANDING SALES OR ACCUMULATED EXPORTS ARE NOT

SHOWN SEPARATELY BUT ARE INCLUDED IN REGION TOTALS. THE ELECTRONIC VERSIONS INCLUDE ALL COUNTRIES BY CLASSES FOR RICE AND COTTON.

WHEAT PRODUCTS INCLUDE: ALL WHEAT FLOUR (INCLUDING CLEARS), BULGUR, SEMOLINA, FARINA AND ROLLED, CRACKED AND CRUSHED WHEAT.

REGIONS MAY NOT ADD DUE TO ROUNDING. ASTERISKS (\*) DENOTES QUANTITY IS LESS THAN .05. EXPORTS FOR OWN ACCOUNT INCLUDES UNSOLD COMMODITIES SHIPPED ABROAD AND THOSE IN TRANSIT FROM THE U.S. TO FOREIGN PORTS.

CONVERSION FACTORS: BUSHELS OR CWT PER METRIC TON 1/

| COMMODITY | UNIT | POUNDS   | NUMBER OF UNITS |
|-----------|------|----------|-----------------|
|           |      | PER UNIT | PER METRIC TON  |

|               |     |     |           |
|---------------|-----|-----|-----------|
| WHEAT         | BU  | 60  | 36.743333 |
| SOYBEANS      | BU  | 60  | 36.743333 |
| CORN          | BU  | 56  | 39.367857 |
| GRAIN SORGHUM | BU  | 56  | 39.367857 |
| BARLEY        | BU  | 48  | 45.929166 |
| OATS          | BU  | 32  | 68.893750 |
| RICE          | CWT | 100 | 22.046    |

1/ A METRIC TON EQUALS 2,204.6 POUNDS

ADDITIONAL INFORMATION CONCERNING THE EXPORT SALES REPORTING SYSTEM AND THE DATA PRESENTED HEREIN CAN BE OBTAINED BY CONTACTING EXPORT SALES REPORTING, FOREIGN AGRICULTURAL SERVICE, WASHINGTON, D.C. 20250, TELEPHONE: (202) 720-3273 OR FAX: (202) 690-3273.

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